



Yearbook 2012/2013

SAF Tehnika, JSC

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Registration No.: LV40003474109

Financial Year:

1st July, 2012 – 30th June, 2013

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Overview

Excellence in modern wireless data transmission technologies, creativity in solutions, accuracy in design, precision in production and logistics make SAF Tehnika a unique manufacturer of point-to-point microwave data transmission equipment. Originally incorporated and having its headquarters in Northern Europe, SAF Tehnika had become a global reach company within just a decade, covering all relevant market segments and deploying its products in more than 100 countries worldwide.

Customer-supportive business philosophy is the fundamental element driving SAF Tehnika research and business development. We're constantly monitoring industry trends to meet the current demand, but to grow the satisfaction of our customers requires foresight and the courage to act on it. SAF welcomes daring and visionary product development decisions, which has helped us to thrive and successfully compete with the majors. In addition to an industry-standard portfolio containing a full range of modular split-mount and full outdoor Native Ethernet/IP microwave systems for licensed and licence-free frequencies, SAF Tehnika boasts several industry unique and new market-shaping products such as the Integra and Spectrum Compact. To complete the offer, SAF Tehnika maintains and provides outstanding technical support service – an often underestimated feature and the stumbling stone of our competitors.

Affordable broadband connectivity and mobile communications have become the backbone of the modern world – important business tools with a decisive impact on competitiveness of our customers. To support them we are constantly striving to increase mobility and openness to fresh ideas, which are the defining features of our company. SAF Tehnika has proved time and again that it can swiftly adapt to the challenges of a changing environment and the ever-increasing pace of technological innovations. Accumulated experience, world-class intellectual capacity and a team of like-minded suppliers are the essential assets behind Customized Microwave Solutions™ - our commitment to an industry-rare capability to design, develop and produce hundreds of supported, customer-tailored product variations, as well as numerous specific, user-adapted application techniques and features for our products all linked together by a feature-rich SAF Network Management System.

Mobile and alternative operators, PTT/fixed operators, broadband access providers, ISPs, government, utility companies and many others across the world are already working with SAF Tehnika – the supplier of reliable and energy-efficient products, ensuring unparalleled delivery terms and worldwide warranty service, as well as extremely effective and direct management-level communication. Broad expertise for a fair price is our proposal for time&money - sensitive customers who value investments in high class service and sustainable solutions to benefit from the emerging age of green and smart economies.

SAF's team of direct sales representatives in Europe, North and South America, Africa, South and East Asia, together with a worldwide network of authorized partners are always ready to assist and provide up-to-date information on the available product options and solutions. Visit www.saftehnika.com to learn more about our products and reach the headquarters directly to join the ever-growing number of satisfied SAF customers.

SAF Mission

We deliver customized microwave radio equipment designed and produced in Europe.

SAF Vision

SAF is the first choice of the customer looking for a specific microwave solution at a competitive price and good quality.

Key Company Milestones

Company foundation (10 employees)

- **2000** Introduction of PDH (CFM) product line
- **2003** ISO 9001 certification
- **2004** Acquisition of Viking Microwave AB, Sweden – SAF Tehnika Sweden AB foundation IPO - Initial Public Offering
- **2006** SDH (CFQ) product line launch in the market. Number of SAF Tehnika employees reaches 160
- **2007** Implementation of a new automated modern manufacturing line
- **2008** Introduction of CFIP product line – CFIP-108 Mbps FODU. Buy-out of the capital shares of SAF Tehnika Sweden AB by its management
- **2009** SAF Tehnika 10 year anniversary
Release of CFIP Lumina Full Outdoor radio (366Mbps)
CFIP Phoenix Hybrid Split Mount System (366Mbps) launch
- **2010** Release of license-free SAF FreeMile radio
- **2011** Launch of first long-haul microwave system for industrial applications - CFIP Marathon Introduction of CFIP Phoenix Modular Split Mount System for Telecoms
- **2012** – CFIP Low Latency Active Repeater – highly competitive 6GHz+ 35ns radio unit for use in low latency networks.
- **2013** – Launch of Spectrum Compact – world's first hand-held powerful RF spectrum monitoring tool.
Launch of Integra - unique next generation full outdoor radio.

Information on the Parent company

Name of the company..... A/S "SAF Tehnika"

Legal status..... Joint Stock Company

Number, place and date of registration..... 40003474109
Riga, Latvia, 27 December 1999
Registered with the Commercial Register on 10 March 2004

Address..... Ganību dambis 24a, Riga, LV -1005, Latvia

Name of shareholders..... Didzis Liepkalns (17.05%)
Andrejs Grišāns (10.03%)
Normunds Bergs (9.74%)
Juris Zieme (8.71%)
Vents Lācars (6.08%)
Ivars Šenbergs (5.27%) (until 4 September 2013)
Koka Zirgs SIA (5.27%) (from 4 September 2013)
Other shareholders (43.12%)

Names of the Council members, their positions..... Vents Lācars – Chairman of the Council
Juris Zieme – Member of the Council
Andrejs Grišāns – Member of the Council
Ivars Šenbergs – Member of the Council
Aivis Olšteins – Member of the Council (from 13 November 2012)

Names of the Board members, their positions Normunds Bergs – Chairman of the Board
Didzis Liepkalns – Member of the Board
Aira Loite – Member of the Board
Jānis Ennītis – Member of the Board (until 1 March 2013)

Reporting period..... 1 July 2012 - 30 June 2013

Previous reporting year..... 1 July 2011 - 30 June 2012

Subsidiary..... 100% - SAF North America LLC
10500 E.54th Avenue, Unit D
Denver, Colorado 80239, USA

Joint venture..... 50% - SAF Services LLC
10500 E.54th Avenue, Unit D
Denver, Colorado 80239, USA

Auditors and address..... KPMG Baltics, SIA
License No 55
Vesetas iela 7, Riga, LV -1013, Latvia

Armine Movsisjana
Sworn Auditor
Certificate No. 178

Management Board

Normunds Bergs

CEO

Owns 289 377 shares (9,74%)

Normunds Bergs, born in 1963, is Chairman of the Board and Chief Executive Officer of SAF Tehnika. N. Bergs is one of the founders of Fortech (co-founding company of SAF Tehnika) where during the periods from 1990 to 1992 and 1999 to 2000 he acted as Managing Director and General Director, respectively. Following Fortech's merger with Microlink in 2000, and establishment of SAF Tehnika, N. Bergs became CEO of SAF Tehnika and a Member of the Management Board of Microlink. From 1992 to 1999 N. Bergs worked at World Trade Center Riga, where he held the position of General Director and became a Member of the Board of Directors in 1998. He is a long-term president of Latvian Electrical Engineering and Electronics Industry Association. N. Bergs graduated Riga Technical University in 1986 with a degree in radio engineering.



Didzis Liepkalns **CTO, Member of the Board**

Owns 506 460 shares (17,5%)

Didzis Liepkalns, born in 1962, is Member of the Board and CTO of SAF Tehnika. D. Liepkalns founded a private enterprise SAF in 1995 and co-founded the company SAF Tehnika in 1999. From 1985 to 1990 he worked as an engineer at the Institute of Electronic Engineering and Computer Sciences. D. Liepkalns graduated Riga Technical University in 1985 with a degree in radio engineering.

Aira Loite

COO, Member of the Board

Owns 7 700 shares (0,26%)

Aira Loite, born in 1965, is a Member of the Board and COO of SAF Tehnika. Prior to joining the company in November 2007, she worked for Lattelecom, initially as Business Performance Director and later as Director of Business Information and Control division. From 2000 to 2006 she held the position of the Head of Finances and Administration of Microlink Latvia, being a Board member as well. From 2004 to 2005 she was Chief Financial Officer of Microlink Group. A. Loite graduated University of Latvia in 1988 with a degree in applied mathematics. She has been awarded the degree of Master of Business Administration by the University of Salford (UK) in 2009.



Council

Vents Lacars

Chairman of Council

Owns 180 546 shares (6.08%)

Vents Lacars, born in 1968, is Chairman of the Council and Vice-President Business Development of SAF Tehnika. Before co-founding the Company, from 1992 to 1999, he worked for LTD Fortech, where throughout his career he held positions of programmer, lead programmer, manager and project manager in the networking department. From 1990 to 1992 V. lacars worked as a programmer at state electric utility company Latvenergo. V. Lacars has studied in Faculty of Physics and Mathematics, University of Latvia.



Juris Ziema

Vice-Chairman of Council

Owns 258 762 shares (8.71%)

Juris Ziema, born in 1964, co-founder of the Company, is Vice-Chairman of the Council and Production Department Director. From 1998 to 1999 he worked as an engineer at Didzis Liepkalns' private enterprise SAF. From 1987 to 1999 J.Ziema worked as an engineer at the Institute of Electronic Engineering and Computer Sciences. J.Ziema has graduated Riga Technical University with a degree in radio engineering in 1987.

Andrejs Grisans

Member of the Council

Owns 297 888 shares (10.03%)

Andrejs Grisans, born in 1957, is Member of the Council and Production Department Manager. A.Grisans has 20 years of experience in electronics and is one of the co-founders of SAF Tehnika. Prior to joining the Company, he owned and managed a private company specializing in electronic equipment engineering, production and distribution. From 1992 to 1999 A.Grisans was involved in entrepreneurial activities in the field of radio engineering. He worked as an engineer-constructor at the Institute of Polymer Mechanics from 1984 to 1992 and in the constructing bureau Orbita from 1980 to 1984. A.Grisans has graduated Riga Technical University with a degree in radio engineering in 1980.





Ivars Senbergs
Member of Council

Owens 0 shares (0%)

Ivars Senbergs born in 1962, Member of the Council, also Chairman of the Board of SIA Juridiskais Audits, SIA Namipasumu parvalde, SIA Synergy Consulting, SIA Dzirnavu centrs, SIA IŠMU, SIA "RK Konsultācijas" and Member of the Council of AS MFS bookkeeping. From 1999 until 2000 he worked as Finance and Administrative Director at SIA Fortech. I. Senbergs has graduated Faculty of Law, University of Latvia in 1986.

Aivis Olsteins
Member of Council

Owens 0 shares (0%)

Aivis Olsteins, born in 1968. A. Olsteins has 20 years of experience in telecommunications. He is CEO of a company "DataTechLabs" since year 2000. The company provides software development and support services for telecommunication operators. From 1992 till 1999 he worked in Baltcom TV, initially as a system engineer in Cable TV operations department, from 1994 till June 1996 as a CTO, but from July 1996 till the end of 1999 as technical advisor to General Manager. A. Olsteins is studying in University of Latvia in Faculty of Physics and Mathematics, bachelor of Physics program.



Interest of members of management and council members in other companies

as of 30/06/2013

Normunds Bergs

CEO

Part of the Management Board in other companies

- President of the Board of Latvian Electrical Engineering and Electronics industry Association (LETERA)
- Member of the Management Board of SIA "Namīpašumu Pārvalde"
- Chairman of the Board of SIA "LEO pētījumu centrs"
- Member of the Management Board of SIA "Real Sound Lab"
- Member of the Management Board of Society "Connect Latvia"
- Member of the Management Board of SIA "LEITC"
- Member of the Management Board of SIA "Stream Networks"
- Member of the Management Board of Latvian Chamber of Commerce and Industry (LCCI)

Equity participation in other companies

- SIA "Namīpasumu parvalde", 40%
- SIA "CityCredit", 40%
- SIA "FMS Group", 27.50%
- SIA "TCon", 26%
- UAB "Fortek IT", 26%
- SIA "CPS", 18%
- SIA "Complete Payment systems", 18%
- SIA "Ecommerce Accelerator", 22.5%
- SIA "Ūbeļu īpašumi", 21.21%
- SIA "Real Sound Lab", 8%
- Baltijos kompiuteri akadēmijās, 33%
- Cherry Media OÜ, 70 shares

Vents Lācars

Chairman of the Council

- Member of the Management Board of Latvian Multihall Association

Ivars Šenbergs

Member of the Board

Part of the Management Board in other companies

- Chairman of the Board of SIA "Juridiskais Audits"
- Chairman of the Board of SIA "Namīpasumu parvalde"
- Member of the Council of AS "MFS bookkeeping"
- Chairman of the Board of SIA "Synergy Consulting"
- Chairman of the Board of SIA "Dzirnavu centrs"
- Chairman of the Board of SIA "IŠMU"
- Chairman of the Board of SIA "RK Konsultācijas"

Equity participation in other companies

- SIA "Juridiskais Audits", 58.62%
- SIA "Namīpasumu parvalde", 30%
- SIA "Synergy Consulting", 100%
- SIA "Dzirnavu centrs", 85.71%
- SIA "IŠMU", 100%
- SIA "RK Konsultācijas", 100%
- SIA "Namīservisa Agentūra", 49%
- SIA "Arhitekta K.Rukuta Birojs", 5.12%
- SIA "Citikon", 0.1%
- SIA "IAP", 97.50%
- SIA "Whitenet", 65%
- SIA "Ūbeļu īpašumi", 2.12%
- SIA "PRO 1 Service", 100%
- SIA "PRO 1 Stage", 100%

Aivis Olšteins

Member of the Board

- CEO of "DataTechLabs"

Management Report

Line of business

The core business activity of SAF Tehnika AS (hereinafter – the Group) is the design, production and distribution of digital microwave transmission equipment. The Group offers comprehensive and cost-effective solutions of wireless broadband connections for digital transmission of voice and data to the operators of fixed and mobile networks and providers of data transmission both in the public and private sector as an alternative to cable channels.

Activities during the reporting year

Net turnover of the Group in the 2012/ 2013 financial year was LVL 9.38 million (EUR 13.34 million) which represents a decrease by 3% comparing to the previous financial year. While the reporting year can be characterized by increasing global competition between producers of microwave transmission equipment, the Group managed to keep its customer base, meanwhile also attracting new customers by offering products according to market demands and highest quality standards. In addition, the Group developed customized solutions for particular client needs and provided support during installation and commissioning stages. Delays in the Group's supply chain and customer payments forced certain shipments to be put on hold, thus, affecting expected sales result.

Export represented 98.41% of turnover amounting to LVL 9.23 million (EUR 13.13 million). During the reporting period the products of the Group were exported to 86 countries in the world, three of which received the products of SAF for the first time.

Asia, Africa and Middle East regions has shown a 17% drop in total turnover accounting for comparatively smaller part (24%) for total revenue, whereas the Americas has been the only region that continued to show positive trends growing 21% on year-to-year basis and comprising 42% of the total Group's turnover. Although Europe, CIS region experienced strong results in the middle of FY 2012/ 2013, the annual revenue decreased by 13% while still retaining a strong portion (34%) from the total revenue. The continuously even split in revenues among the different regions has been the key element for maintaining stable revenue stream. This was achieved with the strong support provided by local partners as well as Group's offices and local SAF product warehouses in USA and Nigeria.

During reporting year the Group's Lumina products, apart from main Riga manufacturing site, were also produced at Siemens factory in Brazil, but due to closing of factory the production was ceased in September, 2013, after which the Group continues to make all further product deliveries from Riga factory.

The Group's export activities were supported by State agencies such as Latvian Guarantee Agency (LGA) which provided export credit guarantees committing to provide reimbursement in case foreign buyer does not make a contractual payment for the delivered goods or services in the specified time period. The Group also received support from Investment and Development Agency of Latvia (LIAA) in the form of co-financing for the Group's participation in industry exhibitions and for product development.

AfricaCom 2012 (Republic of South Africa), FutureCom 2012 (Brazil), CTIA

Wireless 2013 (USA) and CeBIT 2013 (Germany) have to be mentioned as the most significant exhibitions SAF Tehnika participated in with the aim to strengthen the brand recognition and promote the SAF products in order to expand the customer and partner network. In addition, the Group increasingly introduced training programs on SAF Tehnika products and solutions via webinars and video tutorials, thus, focusing to reach broader audience and be more efficient in terms of receiving feedback and saving costs – both for client and the Group.

We are proud to mention that SAF Tehnika was acknowledged among 25 the best exporting brands of Latvia in the survey held in spring 2013 by branding professionals, Latvia Chamber of Commerce and Industry as well as Ministries of Economics and Foreign Affairs of Latvia.

The main CFIP product line retained the dominant share from total sales of the reporting year. CFIP Lumina proved to remain the flagship product, while other product modules, such as Freemile, CFIP 108, Marathon and Phoenix made a significant contribution to the bottom line. The Group still received orders for older CFM line which reflects that these products still can meet the needs of particular clients.

The establishment of local warehouse as well as sales EXW USA has been the main reason for increase in transportation and insurance expenses, marketing and various sales expenses reflected investments made into future sales, while delayed customer payments were reason for increased allowances for bad debts; in addition, unfavorable USD to LVL foreign exchange rates resulted in financial loss.

The Group's financial result of 2012/ 2013 was a loss of LVL 30 thousand (EUR 42 thousand).

Nevertheless, SAF Tehnika has retained financial stability. The audited net cash flow of the Group for 12 months was positive and amounted to LVL 646 thousand (EUR 919 thousand). In December 2012, the Parent company paid out dividends of LVL 0.1 per share amounting to LVL 297 thousand (EUR 423 thousand) in total.

During the reporting year the Group made investments in the amount of LVL 342 thousand (EUR 487 thousand) to acquire property, plant and equipment such as IT infrastructure, production and research equipment, as well as software and other licenses in order to improve manufacturing, R&D, testing and other company-wide processes. In addition Group invested in products certification.

Research and development

Continuous product development is the main driving force and success factor for the Group. During the reporting year the Group continued developing products for licensed and for the unlicensed frequencies by adding new features and customizing products for specific customer needs. New products are developed and designed not only being feature rich and cost effective in production and usage, but also designed to reduce installation and commissioning costs, which forms the largest part of expansion and operation expenses for communication networks. As a result, Spectrum Compact – the world's first powerful handheld microwave spectrum analyzer – and the new Integra product line were introduced. With Integra product, the Group was proud to introduce the next generation product characterized by integrated antenna and next-generation microwave radio with industry leading compact form factor.

These products are expected to become substantial components of the Group's product portfolio, help acquiring a new customer segment and increase the Group's global market share.

Future perspectives

The Group has diversified its portfolio to become a unique market player among the global point-to-point microwave manufacturers, not only providing equipment and managed services, but also providing solution for radio field engineers with the launch of the SAF Spectrum Compact. The Group sees demand for installation and commissioning and managed services and will broaden its offerings in this direction.

Meanwhile, the Group prepares for full market enrolment of the announced Integra product, which is designed to be system optimized for small cell backhaul and other dense urban applications. At the same time the Group continues extensive R&D activities for further developing the new product line and adding new features to the existing products.

The Group will continue the market strategy of focusing on strategic niche markets both for products and regions.

The Group remains financially stable and with positive outlook for the next operating periods; however the Board of the Parent company refrains from giving any forward-looking sales and financial result statements.



Normunds Bergs
CHAIRMAN OF THE BOARD
Riga, 25 October 2013



Didzis Liepkalns
MEMBER OF THE BOARD



Aira Loite
MEMBER OF THE BOARD

Statement of the Board's responsibilities

The Board of SAF Tehnika A/S (hereinafter – the Parent company) is responsible for preparing the consolidated financial statements of the Company and its subsidiaries (hereinafter – Group).

The financial statements set out on pages 19 to 47 are prepared in accordance with the source documents and present fairly the consolidated financial position of the Group as at 30 June 2013 and the results of its financial performance and cash flows for the year then ended.

The above mentioned financial statements are prepared in accordance with International Financial Reporting Standards as adopted by the

European Union on a going concern basis. Appropriate accounting policies have been applied on a consistent basis. Prudent and reasonable judgments and estimates have been made by the Management in the preparation of the financial statements.

The Board of SAF Tehnika A/S is responsible for the maintenance of proper accounting records, the safeguarding of the Group's assets and the prevention and detection of fraud and other irregularities in the Group. The Board is also responsible for compliance with requirements of normative acts of the countries where Group companies operate (Latvia and United States of America).

On behalf of the Board:



Normunds Bergs
CHAIRMAN OF THE BOARD
Riga, 25 October 2013



Didzis Liepkalns
MEMBER OF THE BOARD



Aira Loite
MEMBER OF THE BOARD

Council report

While recognizing past short term issues with product lifecycle management which led to less than spectacular financial performance of the Group, Council of JSC SAF Tehnika (hereinafter Company) would like to express delight about several notable positive trends. Namely:

- launch of the first product of Integra, SAFs next generation radio product line,
- first deliveries of Spectrum Compact units which represent a beginnings of a new business direction for SAF, design of measurement equipment / tools for radio field engineers
- first deliveries of integrated solution for ultra low latency networks of new SAF customer segment, financial services community

Council would like to stress the importance to develop all said solutions and trends further in upcoming reporting period.

During financial year 2012/2013 Council exercised the functions of



Vents Lacars

CHAIRMAN OF THE COUNCIL

Riga, 25 October 2013

Revision Committee according to the laws in force and after completion of all the tasks can come to following conclusions:

- Preparation of the financial statement was performed in accordance with the present International Financial Reporting Standards and International Accounting Standards;
- Systems of internal control and risk management operate as well as business operations of the Company require it;
- Examination of annual report was made in accordance with the present Auditing Standards. Corrections of drawbacks established during the examination were performed accordingly;
- Council has not established any fact which would give a ground to doubt the impartiality of the auditor selected for the examination of annual report from FY 2012/2013.

Personnel

Our employees are our most precious value and the main prerequisite for the successful achievement of goals. SAF Tehnika does all the possible in order to ensure such a workplace that would stimulate our employees to develop their skills in an inspiring and confidential work environment.

In our company dominates the „open door“ policy and principle of equality that serves as a basis for efficient exchange of opinions, growth and development.

SAF Tehnika is an enterprise, which takes care of its employees' motivation, safe work environment and maintenance of enterprise's internal culture. We are a socially responsible, environment-friendly and development-oriented enterprise.

Our unchangeable core values are people, responsibility and quality.

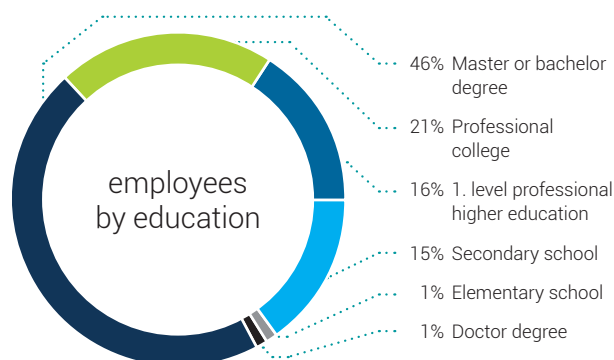
Average number of employees in the present financial year was 169. It has to be said that the present year was a year in which a turnover of the employees was more expressed than usually, but in spite of this fact, we have managed to attract several very talented field specialists. Our enterprise is always open for those people who want to develop, to improve and to grow together with the SAF Tehnika.

Health Protection and Work Safety

SAF Tehnika provides to its employees a safe work environment and healthy work conditions. In the workplaces, where it is necessary, employees are provided with appropriate protective equipment. Environmental monitoring is constantly carried out; employees are regularly instructed on occupational health and safety issues. All legislative and normative requirements are observed.

The obligatory health checkup is regularly organized on-site in the enterprise, as well as a special vision examination, vaccination against the flu, tick-borne encephalitis and other illnesses.

All employees get health insurance policies.



Development of employees

We consider the constant development of our employees and opening new horizons for them very important. Therefore SAF Tehnika ensures its employees with the opportunity of improving their qualification during various seminars and trainings. We organize corporate training;

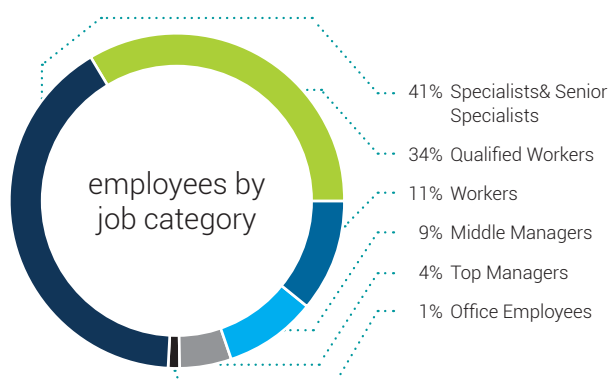
participate in open educational activities in Latvia and abroad.

Within three years already we continue our cooperation with the Latvian Electrical Engineering and Electronics Industry Association (LETERRA) and the Latvian Chamber of Commerce and Industry (LTKR), we are engaged in employees' education and productivity enhancement project funded by the European Social Fund. This year, within the project SAF employees have improved their knowledge of the English language, intercultural communication and marketing, and one of the leading radio engineers underwent training in specific technical courses in Spain.

Employees of different divisions regularly participate in exhibitions of products abroad, where they use an opportunity to train and adopt the best practices from competitors and cooperation partners.

For those employees who continue their studies in educational institutions along with the work our company offers a part-time work, as well an opportunity to use paid study leaves.

We are for initiative and personal growth of each employee!



Pay and additional benefits

JSC SAF Tehnika is a socially responsible enterprise and strictly observes Labour Law requirements. In addition to the fixed pay a bonus system is offered to the SAF employees, which is based on the individual achievements of each employee and on the enterprise's common achievements.

In order to promote development of employees the company holds annual job evaluation discussions, on the results of which the necessity of employee's training as well as career development possibilities are determined, and the pay is also reconsidered.

In some special moments of life, when starting a family, and delivering a baby, each employee along with receiving best wishes, also receives the financial support from the enterprise. We also provide a financial assistance to those employees who had to lose a close family member. Parents, whose children start learning in the first form, the first school day is a paid free day. Employees, who have already been working for 5 and more years, receive a paid free day additionally to the annual vacation.

Recreation, other activities

Traditionally every year different activities are organized for the employees of the enterprise, i.e. New Year's Eve, Midsummer Day, general meeting of employees.

„White“ was a motif played by the employees in the New Year's Eve party. A white bear of happiness visited us, white songs were sung, we participated in white attractions, received white prizes.

On the 10 May together with JSC „Latvijas valsts meži“ SAF employees participated in a charity joint work and planted pine-tree wood over 5 h area.

In the middle of May a team of SAF employees participated in the Nordea Riga Marathon. Three participants even overcame the 42 -kilometer long marathon distance.

Our employees like to relax during corporate enterprise's events, and to go on a ride with a bike or a boat within their divisions. It is an excellent opportunity to build a united and friendly team, as well to promote the loyalty to the company.

In order to ensure more operational information exchange, in all SAF floors we have placed monitors, where the information about current business developments, planned activities, job vacancies, products, name-days and birthdays of employees is regularly updated. This is one of the ways how we try to involve each employee in internal processes and events of the enterprise.

Day by day SAF Tehnika strengthens its employer's reputation, it is indicated by the low staff turnover, a large number of applications for advertised vacancies and internships, as well as the constantly increasing level of the employees' education.

Corporate Social responsibility

Sustainable, open and long-term cooperation with all stakeholder groups – employees, shareholders, customers, business partners, state authorities and society – is what shapes SAF Tehnika's corporate social responsibility. We are looking forward to meet our values in everyday processes and to work responsibly, honestly and professionally.

At the core of every serious business lies a thoughtful and sustainable policy. It manifests through the care about the company's present employees as well as of those who will become such in a few years. SAF Tehnika also acknowledges how important it is to preserve natural resources and to take care of the surrounding environment.

SAF Tehnika's corporate social responsibility is based on the acknowledgement that only well-educated and satisfied employees, structured and safe environment, sustainable business strategy and properly educated youth can guarantee considerable growth in the future.

To reach this goal, SAF Tehnika is taking part in several educational projects such as youth summer study-camp "Alfa" and the Mission Possible project.

"Alfa" gathers together the winners of school-level Science Olympiads and laureates of scientific conferences with the aim to deepen their knowledge in physics, mathematics, IT, chemistry and biology and create social network for future cooperation. Mission Possible is aimed at finding promising new school teachers and shaping the educational process in a way that is more interesting and engaging for the kids. SAF Tehnika has supported both projects not only financially, but participating in their activities where one of examples would be inspiring lessons in schools hosted by SAF Tehnika CEO Normunds Bergs.

Since SAF Tehnika operates in a very specific industry, we acknowledge the importance of a long-term strategy of developing interest about the physics, mathematics, IT as a basis for telecom and wireless technologies in our youth. For this reason SAF is offering internships for students from the most prominent Latvian universities and vocational schools such as Riga Technical University, Latvia University of Agriculture, Latvian University, Riga Technical College and others. Tours to SAF Headquarters are also organized to educate kids about our company's history, manufacturing processes, our product development and the competences we would like to see in our future employees so that our team could always be reinforced with smart, motivated and capable new colleagues.

To support the development of a technology-driven business environment SAF has joined the Latvian IT Cluster and is exhibiting several of its products in the Riga IT Demo Centre - a platform for international recognition of the Latvian IT sector. Riga IT Demo Centre was created to demonstrate the applicability of IT solutions developed in Latvia and ensure efficient knowledge and information exchange with foreign partners, business persons, scientists, state officials and students.

SAF Tehnika is also aware of environmental problems and strives to maximally localize all of the production processes. This helps to decrease pollution created by transporting the production materials, and to ensure that no harm is done to the surrounding environment through the creation of these materials.

As the significant part of the components and raw materials needed for our production process are not made here in Latvia we are carefully choosing only responsible and trusted suppliers with established environmental policies. In order to reduce our carbon footprint even more, SAF Tehnika is aiming at hiring local suppliers as much as possible. This way we can follow and control every step in the creation of our distinguished products – from the smallest parts to fully functional microwave radios.

Latvia is one of the greenest countries in Europe and possibly in the whole world. Trees are our treasure and to keep them safe SAF Tehnika is trying to avoid printed materials as much as possible. As there are still plenty of documents that need to be present in a physical form, SAF Tehnika in cooperation with Līgatne paper mill collects all of the used paper for recycling. The company has a tradition of community work, helping Latvia's municipalities care for the local woods. This spring was no exception when SAF employees dedicated one of their workdays to plant 5ha of pine saplings to renew a forest near Carnikava.

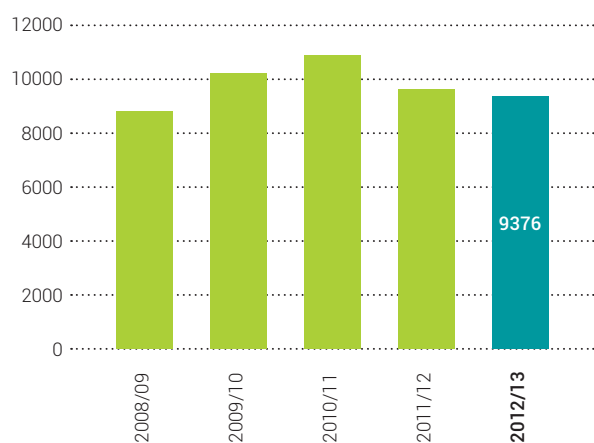
We are also fulfilling packaging, electric and electronic equipment waste management programs in cooperation with Latvijas Zālais punkts (Green Dot) and Latvijas Zālais Elektrons (Green Electron). Our equipment is designed to be as compact as possible, with power consumption levels that allow it to be powered by alternative energy sources.

We truly believe that only with our own example we can encourage other companies to act more responsibly and make this world a better place!

Financial Highlights

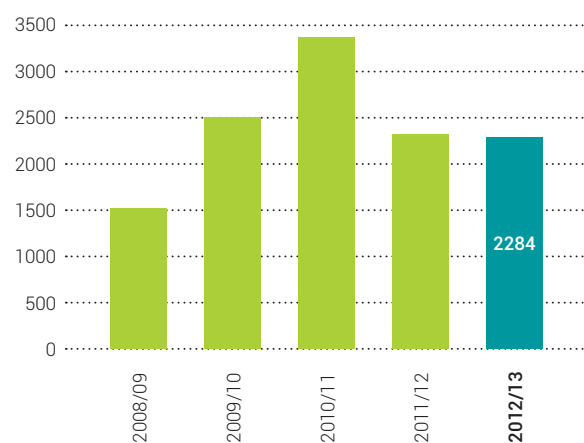
Net Sales

THOUSAND LVL



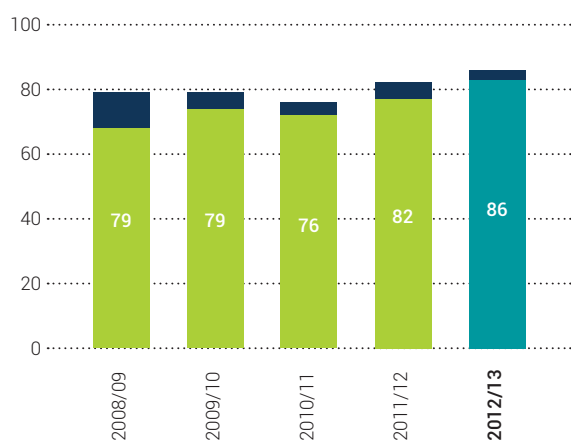
Gross Profit

THOUSAND LVL



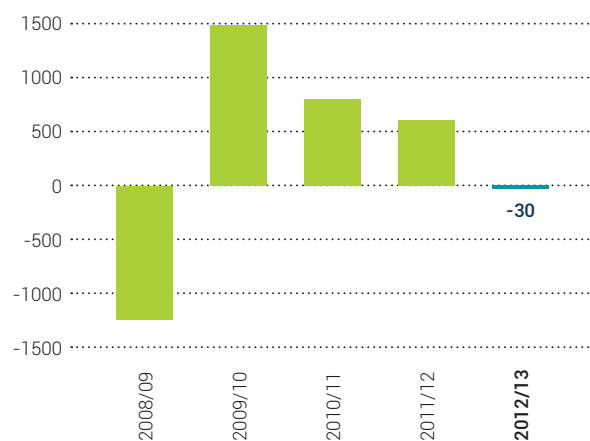
Number of active markets

■ NEW OUT OF THEM



Net Profit

THOUSAND LVL



Key figures describing economic development

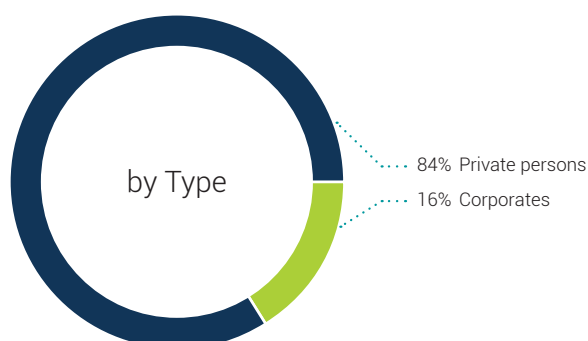
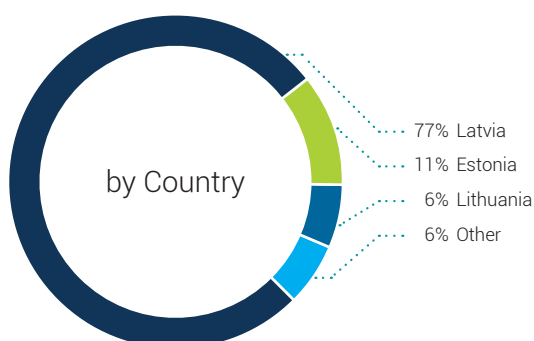
	2012/13	2011/12	2010/11	2009/10	2008/09
Turnover	9 376 229	9 638 909	10 896 071	10 226 905	8 825 628
Earnings before interest, taxes and depreciation (EBITDA)	228 553	876 204	1 086 492	1 618 579	-867 922
share of the turnover %	2%	9%	10%	16%	-10%
Profit/loss before interest and taxes (EBIT)	-58 459	628 911	886 935	1 340 016	-1 323 922
share of the turnover %	-1%	7%	8%	13%	-15%
Net Profit	-29 599	607 883	800 833	1 487 474	-1 241 746
share of the turnover %	-0.3%	6%	7%	15%	-14%
Return on equity (ROE) %	-0.4%	8%	11%	21%	-17%
Return on assets (ROA) %	-0.3%	7%	8%	17%	-15%
Liquidity ratio					
Quick ratio %	133%	115%	55%	89%	234%
Current ratio %	299%	410%	262%	261%	421%
Average number of employees	169	165	163	140	152

Holdings and shares

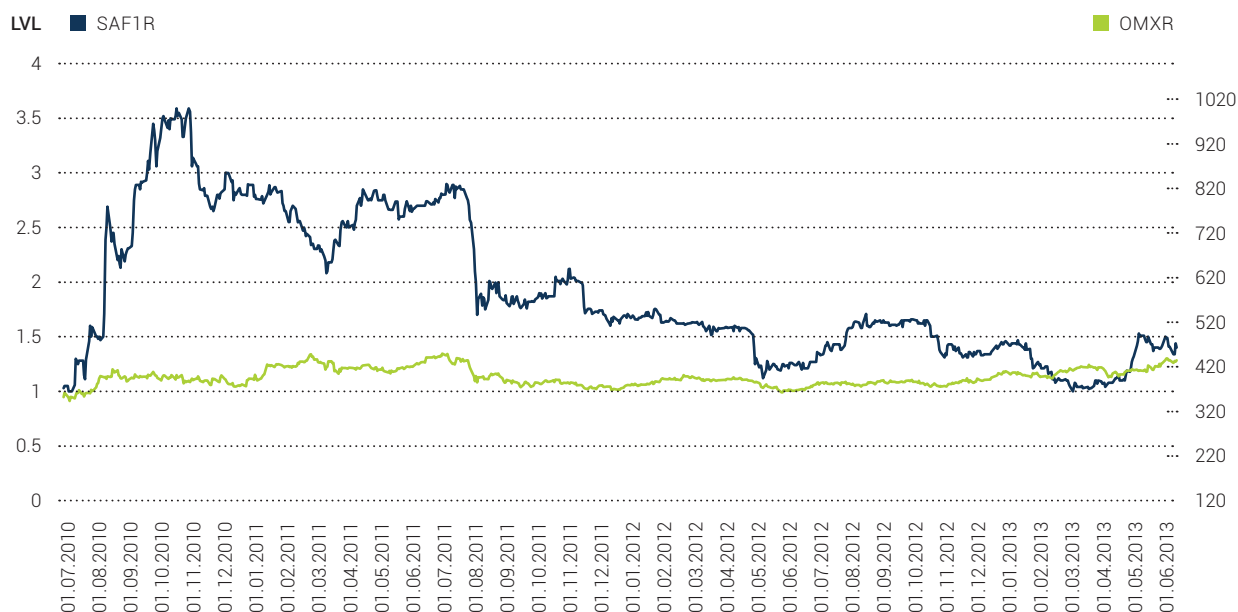
SAF tehnika shareholders (over 5%) as of 30.06.2013.

Name	Ownership interest (%)
Didzis Liepkalns	17.05%
Andrejs Grisans	10.03%
Normunds Bergs	9.74%
Juris Ziemā	8.71%
Vents Lacars	6.08%
Ivars Šenbergis	5.27%

Shareholders structure

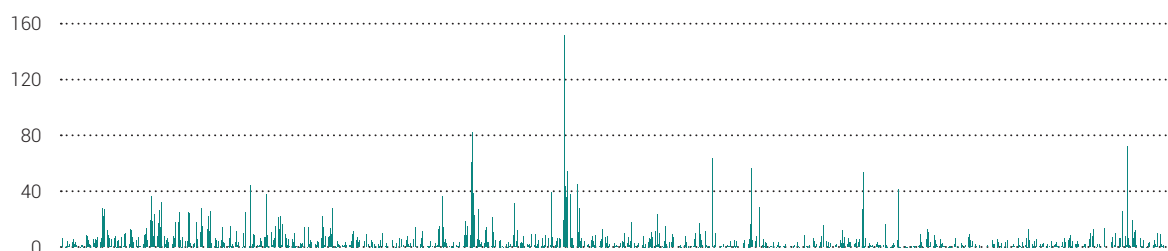


Share price development



Share Turnover

THOUSAND LVL



Basic information about trading

ISIN	LV0000101129
Name	SAF1R
List	Baltic main list
Stock Exchange	NASDAQ OMX Group, Riga Stock Exchange
Inclusion in indexes	B9000GI (OMX Baltic Technology GI) B9000PI (OMX Baltic Technology PI) B9500GI (OMX Baltic Technology GI) B9500PI (OMX Baltic Technology PI) OMXBBCAPGI (OMX Baltic Benchmark Cap GI) OMXBBCAPPI (OMX Baltic Benchmark Cap PI) OMXBBGI (OMX Baltic Benchmark GI) OMXBBPI (OMX Baltic Benchmark PI) OMXBGI (OMX Baltic GI) OMXBPI (OMX Baltic PI) OMXRGI (OMX Riga GI)
Nominal value	1.00 LVL
Total number of securities	2 970 180
Number of listed securities	2 970 180
Listing date	26.05.2004

Share and dividend related information

	2012/13	2011/12
Share price (last) for the end of period	1.4	1.21
Market value of share capital	4 158 252	3 593 918
Earnings per share (EPS)	-0.01	0.205
Dividend per share (for the previous reporting period)	0.1	0.23
Dividend / net profit (for the previous reporting period)	0.49	0.85
P/E ratio	-140.49	5.91

The lowest, the highest and medium (average) share price for the reporting period (LVL)

	2012/13	2011/12
Lowest	1	1.068
Highest	1.74	2.98
Average	1.35	1.82

Corporate governance

In the accounting period SAF Tehnika JSC has followed the principles of good corporate governance. Selected principles from SAF Tehnika Corporate Governance report.

Shareholders' meetings

Shareholders exercise their right to participate in the management of SAF Tehnika JSC at Shareholders' meetings. According to the laws in force, SAF Tehnika JSC calls the annual Shareholders' meeting at least once a year. Extraordinary Shareholders' meetings are called per necessity. All shareholders have equal rights to participate in the management of SAF Tehnika JSC. They are entitled to participate at Shareholders' meetings and to receive information that shareholders need in order to make decisions. Only Shareholders' meeting can amend the Articles of association.

Selection methods of Management Board and Council

According to the Commercial law of Latvia and the Articles of association of SAF Tehnika JSC its Council consists of five members and is elected by Shareholders' meeting for the term of three years. For its part, Management Board consists of four members and is elected by Council for a term of three years. Management Board members must meet the criteria approved by Council. Chairman of the Management Board is nominated by Council. Council can recall a member of the Management Board if there is a significant ground for that. Member of the Management Board can also leave the post voluntarily at any time.

Powers of the Management Board

Powers of the Management Board are set in the Articles of association of SAF Tehnika JSC which are available on SAF website www.saftehnika.com. Management Board represents and manages SAF Tehnika JSC. Members of the Management Board can represent SAF Tehnika each separately. Shareholders' meeting of SAF Tehnika JSC can not decide upon issues which fall within the competence of Management Board.

Dividend policy

SAF Tehnika has not adopted a written dividend policy but the Company has always paid 15% to 50% of net profit in dividends.

Other contractual agreements with auditors

SAF Tehnika JSC does not have any other contractual agreement with auditors - only an auditing agreement.

The Corporate Governance report document can be found on SAF webpage www.saftehnika.com



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Internet: www.kpmg.lv

Independent Auditors' Report

To the shareholders of A/S „SAF Tehnika”

Report on the Consolidated Financial Statements

We have audited the accompanying consolidated financial statements of A/S „SAF Tehnika” and its subsidiaries (“the Group”), which comprise the consolidated statement of financial position as at 30 June 2013, the consolidated statements of profit and loss and other comprehensive income, changes in equity and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory notes, as set out on pages 19 to 47.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards as adopted by the European Union and for such internal controls as management determines are necessary to enable the preparation of these financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with relevant ethical requirements and plan and perform the audit to obtain reasonable assurance whether these financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of these financial statements, whether due to fraud or error. In making those risk assessments, we consider internal controls relevant to the Group's preparation and fair presentation of these financial

statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal controls. An audit also includes evaluating the appropriateness of accounting principles used and the reasonableness of accounting estimates made by the Group management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Opinion

In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial position of the A/S „SAF Tehnika” and its subsidiaries as at 30 June 2013, and of its consolidated financial performance and cash flows for the year then ended in accordance with International Financial Reporting Standards as adopted by the European Union.

Report on Other Legal and Regulatory Requirements

In addition, our responsibility is to assess whether the accounting information included in the Consolidated Management Report, as set out on pages 7 to 8, the preparation of which is the responsibility of management, is consistent with the consolidated financial statements. Our work with respect to the Consolidated Management Report was limited to the aforementioned scope and did not include a review of any information other than drawn from the consolidated financial statements of the entity. In our opinion, the Consolidated Management Report is consistent with the consolidated financial statements.

KPMG Baltics SIA
License No 55

Armine Movsisjana
Member of the Board
Sworn Auditor
Certificate No 178
Rīga, Latvia
25 October 2013

Consolidated statement of financial position

Year ended 30 June

	Note	2013 LVL	2012 LVL	2013 EUR	2012 EUR
ASSETS					
Non-current assets					
Property, plant and equipment	6	490 197	486 153	697 488	691 733
Intangible assets	6	66 664	92 404	94 854	131 479
Other long-term assets	6	77 067	-	109 656	-
Equity-accounted investees		10 106	-	14 380	-
Investments in other companies		835	500	1 188	711
Long term loans		-	1 898	-	2 701
Long term trade receivables	8	45 263	-	64 404	-
Deferred tax asset	12	86 581	92 559	123 194	131 700
Total non-current assets		776 713	673 514	1 105 164	958 324
Current assets					
Inventories	7	2 988 179	2 975 301	4 251 795	4 233 472
Corporate income tax receivable		115 113	134 630	163 791	191 561
Trade receivables	8	1 883 827	1 257 693	2 680 444	1 789 536
Other receivables	9	155 120	272 597	220 716	387 871
Prepaid expenses		88 117	125 949	125 379	179 209
Loans	28	253 747	22 772	361 050	32 402
Placements with banks	10	415 063	1 858 393	590 581	2 644 255
Cash and cash equivalents	11	1 974 385	1 328 770	2 809 297	1 890 669
Total current assets		7 873 551	7 976 105	11 203 053	11 348 975
Total assets		8 650 264	8 649 619	12 308 217	12 307 299
SHAREHOLDERS' EQUITY					
Share capital	13	2 970 180	2 970 180	4 226 185	4 226 185
Share premium		2 004 204	2 004 204	2 851 725	2 851 725
Translation reserve		(35)	51	(50)	73
Retained earnings		2 196 684	2 523 215	3 125 599	3 590 211
Total shareholders' equity		7 171 033	7 497 650	10 203 459	10 668 194
LIABILITIES					
Current liabilities					
Trade and other payables	14	920 896	736 937	1 310 317	1 048 567
Provisions	14	61 731	15 338	87 836	21 824
Other liabilities	14	302 121	366 736	429 880	521 818
Loans	15	9 896	5 485	14 081	7 805
Deferred income	16	184 587	27 473	262 644	39 091
Total liabilities		1 479 231	1 151 969	2 104 758	1 639 105
Total equity and liabilities		8 650 264	8 649 619	12 308 217	12 307 299

The accompanying notes on pages 24 to 47 form an integral part of these consolidated financial statements.



Normunds Bergs
CHAIRMAN OF THE BOARD
Riga, 25 October 2013



Didzis Liepkalns
MEMBER OF THE BOARD



Aira Loite
MEMBER OF THE BOARD

Consolidated Statement of Profit or Loss and Other Comprehensive Income

Year ended 30 june	Note	2013 LVL	2012 LVL	2013 EUR	2012 EUR
Net sales	17	9 376 229	9 638 909	13 341 172	13 714 932
Cost of goods sold	18	(7 092 090)	(7 319 608)	(10 091 135)	(10 414 864)
Gross profit		2 284 139	2 319 301	3 250 037	3 300 068
Sales and marketing expenses	19	(1 722 391)	(1 475 838)	(2 450 742)	(2 099 928)
Administrative expenses	20	(601 092)	(438 310)	(855 277)	(623 659)
Profit / (loss) from operating activities		(39 344)	405 153	(55 982)	576 481
Other income	21	59 503	67 567	84 665	96 139
Finance income	22	39 201	211 238	55 778	300 564
Finance expenses	23	(62 050)	(649)	(88 289)	(923)
Net finance income/ (expenses)		(22 849)	210 589	(32 511)	299 641
Share of profit/ (loss) of equity-accounted investees, net of tax		(16 482)	-	(23 451)	-
Profit/ (loss) before taxes		(19 172)	683 309	(27 279)	972 261
Corporate income tax	24	(10 341)	(75 426)	(14 714)	(107 322)
Current year's profit/ (loss)		(29 513)	607 883	(41 993)	864 939
Other comprehensive income					
Foreign currency recalculation differences for foreign operations		(86)	51	(123)	73
Total comprehensive income		(29 599)	607 934	(42 116)	865 012
Profit/ (loss) attributable to:					
Shareholders of the Parent		(29 513)	607 883	(41 993)	864 939
Total comprehensive income attributable to:					
Shareholders of the Parent		(29 599)	607 934	(42 116)	865 012
Earnings per share attributable to the Shareholders of the Parent (LVL / EUR per share)					
Basic and diluted earnings/ (loss) per share	26	(0.010)	0.205	(0.014)	0.291

The accompanying notes on pages 24 to 47 form an integral part of these consolidated financial statements.



Normunds Bergs
CHAIRMAN OF THE BOARD
Riga, 25 October 2013



Didzis Liepkalns
MEMBER OF THE BOARD



Aira Loite
MEMBER OF THE BOARD

Consolidated statement of changes in equity

	Share capital	Share premium	Translation reserve	Retained earnings	Total
	LVL	LVL	LVL	LVL	LVL
Balance as at 30 June 2011	2 970 180	2 004 204	-	2 598 473	7 572 857
Transactions with owners of the Company, recognised directly in Equity	-	-	-	(683 141)	(683 141)
Dividends for 2010 / 2011	-	-	-	(683 141)	(683 141)
Total comprehensive income	-	-	51	607 883	607 934
Profit for the year	-	-	-	607 883	607 883
Other comprehensive income	-	-	51	-	51
Balance as at 30 June 2012	2 970 180	2 004 204	51	2 523 215	7 497 650
Transactions with owners of the Parent company, recognised directly in Equity	-	-	-	(297 018)	(297 018)
Dividends for 2011 / 2012	-	-	-	(297 018)	(297 018)
Total comprehensive income	-	-	(86)	(29 513)	(29 599)
Loss for the year	-	-	-	(29 513)	(29 513)
Other comprehensive income	-	-	(86)	-	(86)
Balance as at 30 June 2013	2 970 180	2 004 204	(35)	2 196 684	7 171 033

	Share capital	Share premium	Translation reserve	Retained earnings	Total
	EUR	EUR	EUR	EUR	EUR
Balance as at 30 June 2011	4 226 185	2 851 725	-	3 697 294	10 775 204
Transactions with owners of the Company, recognised directly in Equity	-	-	-	(972 022)	(972 022)
Dividends for 2010 / 2011	-	-	-	(972 022)	(972 022)
Total comprehensive income	-	-	73	864 939	865 012
Profit for the year	-	-	-	864 939	864 939
Other comprehensive income	-	-	73	-	73
Balance as at 30 June 2012	4 226 185	2 851 725	73	3 590 211	10 668 194
Transactions with owners of the Parent company, recognised directly in Equity	-	-	-	(422 619)	(422 619)
Dividends for 2011 / 2012	-	-	-	(422 619)	(422 619)
Total comprehensive income	-	-	(123)	(41 993)	(42 116)
Loss for the year	-	-	-	(41 993)	(41 993)
Other comprehensive income	-	-	(123)	-	(123)
Balance as at 30 June 2013	4 226 185	2 851 725	(50)	3 125 599	10 203 459

The accompanying notes on pages 24 to 47 form an integral part of these consolidated financial statements.



Normunds Bergs
CHAIRMAN OF THE BOARD
Riga, 25 October 2013



Didzis Liepkalns
MEMBER OF THE BOARD



Aira Loite
MEMBER OF THE BOARD

Consolidated Cash Flow Statement

Year ended 30 june		2013 LVL	2012 LVL	2013 EUR	2012 EUR
	Note				
Profit/(loss) before taxes		(19 172)	683 309	(27 279)	972 261
Adjustments for:					
depreciation	6	227 858	184 342	324 212	262 295
amortization	6	59 154	62 951	84 169	89 571
changes in write-down to net realizable value	7	(70 166)	253 681	(99 837)	360 956
changes in provision for guarantees	14	(3 607)	(15 546)	(5 132)	(22 120)
changes in provision for bonuses	14	50 000	-	71 144	-
changes in accrued liabilities for unused vacations	14	13 830	(39 232)	19 678	(55 822)
changes in doubtful debt allowances	8	60 852	(152 282)	86 585	(216 678)
interest income	21	(39 201)	(55 047)	(55 778)	(78 325)
interest expenses	22	-	649	-	923
share of profit/ (loss) of equity-accounted investees, net of tax		16 482	-	23 451	-
government grants	20	(44 538)	(54 141)	(63 372)	(77 036)
(profit)/loss on disposal of property, plant and equipment		(1 092)	(100)	(1 555)	(142)
Operating profit before changes in current assets		250 400	868 584	356 286	1 235 883
(Increase)/ decrease of stock		57 288	136 415	81 513	194 101
(Increase)/ decrease in receivables		(596 569)	527 272	(848 840)	750 240
Increase/(decrease) in payables		316 955	(718 589)	450 988	(1 022 460)
Cash from operating activities		28 074	813 682	39 947	1 157 764
Government grants	20	49 325	53 747	70 183	76 475
Interest payments		-	(649)	-	(923)
Corporate income tax recovered/ (paid)	25	(31 086)	(410 955)	(44 232)	(584 736)
Other payments related to corporate income tax	24	(2 760)	-	(3 927)	-
Net cash flows from operating activities		43 553	455 825	61 971	648 580
Cash flows from investing activities					
Purchase of property, plant and equipment	6	(309 027)	(166 140)	(439 706)	(236 396)
Proceeds from sales of property, plant and equipment		1 150	100	1 636	142
Purchase of intangible assets	6	(33 414)	(87 881)	(47 544)	(125 043)
Interest income		47 978	64 130	68 267	91 249
Investments in other companies		(335)	-	(477)	-
Investment in equity-accounted investees		(26 588)	-	(37 831)	-
Loans issued		(281 122)	-	(400 000)	-
Loan repayment received		52 783	22 772	75 103	32 402
Net cash received from placements with banks/ (placed with banks)		1 443 330	579 046	2 053 674	823 907
Net cash flows from investing activities		894 755	412 027	1 273 122	586 261

Table continued on next page

Cash flows from financing activities				
(Repaid) / received loans	4 411	(4 294)	6 276	(6 110)
Dividends paid	(297 018)	(683 141)	(422 618)	(972 022)
Net cash flows from financing activities	(292 607)	(687 435)	(416 342)	(978 132)
Effect of exchange rate fluctuations	(86)	51	(123)	73
Net increase of cash and cash equivalents	645 615	180 468	918 628	256 782
Cash and cash equivalents at the beginning of the year	1 328 770	1 148 302	1 890 669	1 633 887
Cash and cash equivalents at the end of the year	11	1 974 385	1 328 770	2 809 297
			1 890 669	

The accompanying notes on pages 24 to 47 form an integral part of these consolidated financial statements.



Normunds Bergs
CHAIRMAN OF THE BOARD

Riga, 25 October 2013



Didzis Liepkalns
MEMBER OF THE BOARD



Aira Loite
MEMBER OF THE BOARD

Notes to the consolidated financial statements

1. General information

The core business activity of SAF Tehnika A/S (hereinafter – the Parent company) and its subsidiary (together hereinafter referred to as Group) is the design, production and distribution of microwave radio data transmission equipment offering an alternative to cable channels. The Group offers products to mobile network operators, data service providers (such as Internet service providers and telecommunications companies), as well as state institutions and private companies.

Promotion of the Parent's products and services, marketing, market research, attraction of new clients and technical support in North America is provided by a 100% subsidiary SAF North America LLC.

In August 2012 another company began operations in North America - SAF Services LLC in which the Parent company holds 50% shares (joint venture arrangement). The objective of establishing SAF Services LLC was to provide local clients with services connected with the creation, long-term maintenance and management of data transmission networks. Both of these companies are registered in the USA and operate in Denver, Colorado.

The Parent company is a public joint stock company incorporated under the laws of the Republic of Latvia. Its legal address is Ganību dambis 24a, Rīga, Republic of Latvia.

The shares of the Parent company are listed on NASDAQ OMX Riga Stock Exchange, Latvia.

These consolidated financial statements (hereinafter – financial statements) were approved by the Parent company's Board on 25 October 2013. The financial statements will be presented for approval to the shareholders' meeting. The shareholders have the power to reject the financial statements prepared and issued by management and the right to request that new financial statements be issued.

2. Summary of accounting principles used

These consolidated financial statements are prepared using the accounting policies and valuation principles set out below. These policies have been applied consistently to all the years presented, unless otherwise stated.

The previous set of consolidated financial statements was prepared for the financial year ended 30 June 2012.

A Basis of preparation

These financial statements have been prepared in accordance with the International Financial Reporting Standards as adopted by the European Union (IFRSs). The financial statements have been prepared under the historical cost convention (including financial instruments available-for-sale as it is impracticable to determine their fair value).

Standards, amendments to standards and interpretations that became effective on or after 1 July 2012 and are applicable to financial statements for year ending on 30 June 2013:

Amendments to IAS 1 Presentation of Financial Statements: Presentation

of Items of Other Comprehensive Income (effective for annual periods beginning on or after 1 July 2012; to be applied retrospectively) The amendments require that the Group presents separately the items of other comprehensive income that may be reclassified to profit or loss in the future from those that would never be reclassified to profit or loss. If items of other comprehensive income are presented before related tax effects, then the aggregated tax amount should be allocated between these sections. The amendments change the title of the Statement of Comprehensive Income to Statement of Profit or Loss and Other Comprehensive Income; however, other titles are also allowed to be used. The Group has adopted these amendments to IAS 1 early, i.e. from 1 July 2011. Prior to the amendments the Group used the name Statement of Profit and Loss which was renamed to the Statement of Profit and Loss and Other Comprehensive Income. Adopting the amendments from 1 July 2012, the Group has the following items of the other comprehensive income to be presented as items that may be reclassified to profit or loss in the future: LVL 51 (EUR 73) recognized in the foreign currency translation reserve. The Group does not have any other items of other comprehensive income at the date of initial application.

B Consolidation

(a) Subsidiaries

Subsidiaries are entities controlled by the Group. The Group controls an entity when it is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity.

The financial statements of subsidiaries are included in the consolidated financial statements from the date on which control commences until the date on which control ceases.

(b) Joint ventures

The Group's interests in equity-accounted investees comprise interest in a joint venture.

A joint venture is an arrangement in which the Group has joint control, whereby the Group has rights to the net assets of the arrangement, rather than rights to its assets and obligations for its liabilities.

Interests in the joint venture are accounted for using the equity method. They are recognized initially at cost, which includes transaction costs. Subsequent to initial recognition, the consolidated financial statements include the Group's share of the profit or loss and other comprehensive income of equity-accounted investees, until the date on which joint control ceases.

Subsidiaries and joint ventures controlled by the Parent company:

	„SAF North America” LLC	„SAF Services” LLC
Residence country	USA	USA
Number of shares	100%	50%
Subsidiary and joint venture's equity		
30.06.2013 LVL	13 076	9 912
30.06.2012 LVL	1 240	-
Subsidiary and joint venture's losses		
2012/ 2013	(4 323)	(32 963)
2011/2012	(4 380)	-

The accounting policies of subsidiaries were changed when necessary in order to ensure consistency with those of the Group.

(c) Transactions eliminated on consolidation

Internal transactions, account balances and unrealized gains from transactions between the Group companies are eliminated. Unrealized gains are also eliminated unless objective evidence exists that the asset involved in the transaction has impaired. Unrealized gains arising from transactions with a joint venture are also eliminated.

C Foreign currency revaluation

(a) Functional and reporting currency

Items of each structural unit of the Group included in the financial statements of the Group are measured using the currency of the primary economic environment in which the structural unit operates ('the accounting currency'). The financial statements are presented in Latvian Lats (LVL), which is the Group's functional currency.

The requirements of Riga Stock Exchange prescribe that all balances should also be reported in EUR. Using EUR as the presentation currency, the statement of profit and loss and other comprehensive income and the related notes were denominated in LVL according to the exchange rates set by the Bank of Latvia at the transaction date, whereas the statement of financial position and the related notes were revalued according to the exchange rates set by the Bank of Latvia at the reporting date. The translation of the financial statements into EUR has not resulted in foreign exchange gains or losses as the Latvian lat is pegged to EUR at the exchange rate of EUR 1 = LVL 0.702804.

(b) Transactions and balances

Transactions denominated in foreign currency are recorded at functional currency at the transaction date. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the profit or loss. The following Bank of Latvia Exchange rates were effective as at following dates:

	30.06.2013.	30.06.2012.
	LVL	LVL
1 USD	0.539000	0.562000
1 EUR	0.702804	0.702804
1 GBP	0.827000	0.876000

(c) Group companies

The results of operations and the financial position of the Group companies (none of which are operating in hyperinflation economics) that operate with functional currencies other than the reporting currency are translated to the reporting currency as follows:

- Assets and liabilities are converted according to exchange rate as at the date of statement of financial position;
- Transactions of the statement of profit and loss and other comprehensive income are revalued according to exchange rate as at the date of transaction; and
- all currency exchange differences are recognized as a separate item of equity.

D Property, plant and equipment

Property, plant and equipment are stated at cost less accumulated depreciation and impairment losses. Cost includes expenses directly related to acquisition of property, plant and equipment. Such cost includes the cost of replacing part of such plant and equipment if the asset recognition criteria are met.

Leasehold improvements are capitalized and disclosed as property, plant and equipment. Depreciation of these assets is calculated over the shorter of the leasehold period or the estimated useful life on a straight line basis.

Where an item of property, plant and equipment has different useful live as the other items of the same property, plant and equipment, they are accounted for as separate items of property, plant and equipment.

The cost of replacing part of an item of property, plant and equipment is recognised in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the Group and its cost can be measured reliably. The costs of the day-to-day servicing of property, plant and equipment is recognised in the profit or loss statement as incurred.

Maintenance costs of tangible assets are recognized in the profit and loss statement as incurred.

Depreciation is calculated on a straight-line basis to write down each asset to its estimated residual value over its estimated useful life using the following rates:

	% per year
Mobile phones	50
Equipment	33.33
Vehicles	20
Other equipment and machinery	25

Capital repair costs on leased Property, plant and equipment are written off on a straight line basis during the shortest of the useful lifetime of the capital repairs and the period of lease.

The assets residual values, useful lives and methods are reviewed, and adjusted if appropriate, at each reporting date. An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount exceeds its estimated recoverable amount (see Note G).

Gains and losses on disposals are determined by comparing proceeds with the respective carrying amount and included in the profit or loss statement.

E Intangible assets

(a) Trademarks and licenses

Trademarks and licenses have a definite useful life and are carried at cost less accumulated amortisation and any accumulated impairment losses. Amortisation is calculated on a straight-line basis to allocate the costs of trademarks and licenses over their estimated useful life, which usually is 3 years.

(b) Software

The acquired software licenses are capitalised on the basis of the purchase and installation costs. These costs are amortised over their estimated useful lives of three years.

F Cost of research and development activities

Research costs are recognized in profit and loss statement as incurred. An intangible asset arising from the development expenditure on an individual project is recognized only when the Group can demonstrate the technical feasibility of completing the intangible asset so that it will be available for use or sale, its intentions to complete and its ability to use or sell the asset, how the asset will generate future economic benefits, the availability of resources to complete and the ability to measure reliably the expenditure during the development. Following the initial recognition of the development expenditure, the cost model is applied requiring the asset to be carried at cost less any accumulated amortisation and impairment losses. Any expenditure capitalized is amortized over the period of the expected future sales from the related project.

G Impairment of non – current assets

Intangible assets that are not put in use or have an indefinite useful life are not subject to amortisation and are reviewed for impairment on an annual basis.

Moreover, the carrying amounts of the Group's property, plant and equipment and intangible assets that are subject to amortisation and depreciation are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, the asset's recoverable amount is estimated.

An impairment loss is recognised whenever the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount. A cash-generating unit is the smallest identifiable asset group that generates cash flows that largely are independent from other assets and groups. Impairment losses are recognised in profit or loss. Impairment losses recognised in respect of cash-generating units are allocated to reduce the carrying amount of the assets in the unit (group of unit) on a pro rata basis.

The recoverable amount of an asset or cash-generating unit is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset in relation to which the future cash flows have not been adjusted.

All Group's assets are allocated to two cash generating units that are identified as Group's operating segments (see note 17). There have been no impairment indicators noted.

In respect of non-current assets, impairment losses recognised in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. Any impairment loss reversed is only reversed to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

H Segments

Information on the Group's operating segments is disclosed in Note 16. Segment results that are reported to the Chief Executive Officer include items directly attributable to a segment as well as those that can be allocated on a reasonable basis. Unallocated items comprise mainly corporate assets (primarily the Group's headquarters), head office

expenses, and tax assets and liabilities.

I Government grants

Government grants are recognized where there is a reasonable assurance that the grant will be received and all attaching conditions will be complied with. When the grant relates to an expense item, it is recognized as income over the period necessary to match the grant on a systematic basis to the costs that it is intended to compensate. Where the grant relates to an asset, the fair value is credited to a deferred income account and is released to the profit or loss statement over the expected useful life of the relevant asset by equal annual installments.

J Stock

Stock is stated at the lower of cost or net realizable value. Cost is valued based on the FIFO method. Net realizable value is the estimated selling price in the ordinary course of business, less the estimated costs necessary to make the sale. Costs of finished goods and work-in-progress include cost of materials, personnel and depreciation.

K Financial instruments

The Group's financial instruments consist of trade receivables, equity-accounted investees, investments in other companies' equity, other receivables, cash and cash equivalents, borrowings, trade payables and other payables and derivatives. Investments in other companies' equity are classified as available for sale. All other financial assets except for equity-accounted investees and derivatives are classified as loans and receivables but liabilities – as liabilities at amortized cost.

Financial instruments except for derivatives are initially recognized at fair value plus directly attributable transaction costs.

Financial assets are derecognized when the rights to receive cash flows from the investments have expired or have been transferred and the Group has transferred substantially all risks and rewards of ownership.

Financial liabilities are derecognized if the Group's obligations specified in the contract expire or are discharged or cancelled.

Loans, receivables and other debts

Loans and receivables and other debts are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market, other than held for trading. Loans and receivables are stated at their amortized cost after deducting allowance for estimated irrecoverable amounts. Amortized cost is determined using the effective interest rate method, less any impairment losses. The effective interest rate is the rate that exactly discounts the estimated future cash payments and receipts through the expected life of the financial asset. When calculating the effective interest rate, the Group estimates future cash flows considering all contractual terms of the financial instruments. An impairment allowance for impairment of loans and receivables is established when there is objective evidence that the Group will not be able to collect all amounts due according to the original terms of the receivables. Significant financial difficulties of the debtor, probability that the debtor will enter bankruptcy or financial reorganization, and default or delinquency in payments are considered indicators that the loan or trade receivable is impaired. The amount of the allowance is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the original effective interest rate. The carrying amount of the asset is reduced and the amount of the loss is recognized in the profit or loss statement. When a loan, receivables and

other debts are uncollectible, it is written off.

Available for sale financial investments

Financial investments available-for-sale are acquired to be held for an indefinite period of time. Financial investments, whose market value is not determined in an active market and whose fair value cannot be reliably measured, are carried at acquisition cost. All other financial investments available-for-sale are carried at fair value. Gains or losses resulting from the change in fair value of financial investments available-for-sale, except for impairment losses, are recognised in other comprehensive income until the financial asset is derecognised; thereafter, the cumulative gain or loss previously recognised in other comprehensive income is recognised in profit or loss.

Liabilities

Liabilities are recognised initially at fair value plus directly attributable transaction costs and subsequently measured at amortised cost using the effective interest method.

Please see note 3 (2) for the description of accounting policy for derivatives.

L Cash and cash equivalents

Cash and cash equivalents comprise current bank accounts balances and deposits, and short term highly liquid investments with an original maturity of three months or less.

M Share capital

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of new shares are charged against the share premium account.

N Corporate income tax and Deferred tax

Corporate income tax comprises current and deferred tax.

The calculated current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantially enacted at the end of the reporting period, and any adjustment to tax payable in respect of previous years.

Deferred taxation arising from temporary differences between carrying amounts for accounting purposes and for tax purposes is calculated using the liability method. However, if the deferred tax arises from initial recognition of an asset or liability in a transaction other than a business acquisition that at the time of the transaction affects neither accounting, non-taxable profit or loss, it is not accounted for. Deferred tax is determined using tax rates (and laws) that have been enacted by the financial position date and are expected to apply when the related deferred tax asset is realised or the deferred income tax liability is settled. Deferred tax assets are recognised to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

Income taxes are recognized through profit or loss unless they relate to items recognized directly in equity.

O Employee benefits

The Group makes social insurance contributions under the State's health, retirement benefit and unemployment schemes at the statutory rates in force during the year, based on gross salary payments. The Group will

have no legal or constructive obligations to pay further contributions if the statutory fund cannot settle their liabilities towards the employees. The cost of these payments is included into the profit or loss statement in the same period as the related salary cost.

P Revenue recognition

Revenue comprises the fair value of the goods and services sold, net of value-added tax and discounts. Revenue is recognised as follows:

(a) Sales of goods

Sale of goods is recognised when a Group entity has passed the significant risks and rewards of ownership of the goods to the customer, i.e. delivered products to the customer and the customer has accepted the products in accordance with the contract terms, and it is probable that the economic benefits associated with the transaction will flow to the Group.

(b) Provision of services

Revenue is recognised in the period when the services are rendered.

Q Lease

Leases of property, plant and equipment in which a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor) are charged to the profit or loss statement on a straight-line basis over the lease period.

R Payment of dividends

Dividends payable to the Parent company's shareholders are recognised as a liability in the Group's financial statements in the period in which the dividends are approved by the Parent company's shareholders.

S Financial income and expenses

Financial income and expenses comprise interest payable on borrowings calculated using the effective interest rate method, interest receivable on funds invested, and foreign exchange gains and losses. Interest income is recognised in the income statement as it accrues, using the effective interest method. The interest expenses of finance lease payments are recognized in profit or loss using the effective interest rate method.

T New standards and interpretations not yet adopted

The following new Standards and Interpretations are not yet effective for the annual period beginning 1 July 2012 and have not been applied in preparing these financial statements:

- Amendments to IFRS 7 and IAS 32 on *Offsetting Financial Assets and Financial Liabilities*
Amendments to IFRS 7 Disclosures (effective for annual periods beginning on or after 1 January 2013; to be applied retrospectively) contain new disclosure requirements for financial assets and liabilities that are offset in the statement of financial position or subject to master netting arrangements or similar agreements.
Amendments to IAS 32 (effective for annual periods beginning on or after 1 January 2014; to be applied retrospectively) clarify that an entity currently has a legally enforceable right to set-off if that right is not contingent on a future event and enforceable both in the normal course of business and in the event of default, insolvency or bankruptcy of the entity and all counterparties.
The Group does not expect the Amendments to have any impact on the financial statements since the Group does not apply offsetting

to any of their financial assets and financial liabilities and have not entered into master netting arrangements.

- IFRS 10 *Consolidated Financial Statements*, IFRS 11 *Joint Arrangements*, IFRS 12 *Disclosure of Interests in Other Entities* (effective for annual periods beginning on or after 1 January 2014; to be applied retrospectively). IFRS 10 provides a single model to be applied in the control analysis for all investees, including entities that currently are SPEs in the scope of SIC-12. IFRS 10 introduces new requirements to assess control that are different from the existing requirements in IAS 27 (2008). Under the new single control model, an investor controls an investee when:

1. it is exposed or has rights to variable returns from its involvements with the investee;
2. it has the ability to affect those returns through its power over that investee;
3. and there is a link between power and returns.

The new IFRS 10 also includes the disclosure requirements and the requirements relating to the preparation of consolidated financial statements.

Under the new IFRS 11, joint arrangements are divided into two types, each having its own accounting model defined as follows:

- a joint operation is one whereby the jointly controlling parties, known as the joint operators, have rights to the assets, and obligations for the liabilities, relating to the arrangement.
- A joint venture is one whereby the jointly controlling parties, known as joint venturers, have rights to the net assets of the arrangement.

IFRS 11 effectively carves out from IAS 31 jointly controlled entities those cases in which, although there is a separate vehicle for the joint arrangement, separation is ineffective in certain ways. These arrangements are treated similarly to jointly controlled assets/operations under IAS 31, and are now called joint operations. IFRS 11 eliminates the free choice of equity accounting or proportionate consolidation; the equity method must always be used in financial statements.

IFRS 12 requires additional disclosures relating to significant judgments and assumptions made in determining the nature of interests in an entity or arrangement, interests in subsidiaries, joint arrangements and associates and unconsolidated structured entities. The Group did not complete the assessment of the impact of these new standards on the Group's operations.

- IFRS 13 *Fair Value Measurement* (effective prospectively for annual periods beginning on or after 1 January 2013). IFRS 13 replaces the fair value measurement guidance contained in individual IFRSs with a single source of fair value measurement guidance. It defines fair value, establishes a framework for measuring fair value and sets out disclosure requirements for fair value measurements. IFRS 13 explains 'how' to measure fair value when it is required or permitted by other IFRSs.

The Group does not expect IFRS 13 to have a material impact on the financial statements since management considers the methods and assumptions currently used to measure the fair value of assets to be consistent with IFRS 13.

- Amendments to IAS 12: *Deferred Tax: Recovery of Underlying Assets* (effective for annual periods beginning on or after 1 January 2013;

to be applied retrospectively). The amendments introduce a rebuttable presumption that the carrying value of investment property measured using the fair value model would be recovered entirely by sale. Management's intention would not be relevant unless the investment property is depreciable and held within a business model whose objective is to consume substantially all of the asset's economic benefits over the life of the asset. This is the only instance in which the presumption can be rebutted.

The amendments are not relevant to the Group's financial statements, since the Group does not have any investment properties measured using the fair value model in IAS 40.

- IAS 19 (2011) *Employee Benefits* (effective for annual periods beginning on or after 1 January 2013; to be applied retrospectively. Transitional provisions apply). The amendment requires actuarial gains and losses to be recognized immediately in other comprehensive income. The amendment removes the corridor method previously applicable to recognizing actuarial gains and losses, and eliminates the ability for entities to recognize all changes in the defined benefit obligation and in plan assets in profit or loss, which currently is allowed under the requirements of IAS 19. The amendment also requires the expected return on plan assets recognized in profit or loss to be calculated based on rate used to discount the defined benefit obligation.

The amendments are not relevant to the Group's financial statements, since the Group does not have any defined benefit plans. Other amendment impact is still being assessed by the Group.

- IAS 28 (2011) *Investments in Associates and Joint Ventures* (Amendments effective for annual periods beginning on or after 1 January 2014; to be applied retrospectively). There are limited amendments made to IAS 28 (2008):

- *Associates and joint ventures held for sale.* IFRS 5, *Non-current Assets Held for Sale and Discontinued Operations* applies to an investment, or a portion of an investment, in an associate or a joint venture that meets the criteria to be classified as held for sale. For any retained portion of the investment that has not been classified as held for sale, the equity method is applied until disposal of the portion held for sale. After disposal, any retained interest is accounted for using the equity method if the retained interest continues to be an associate or a joint venture.
- *Changes in interests held in associates and joint ventures.* Previously, IAS 28 (2008) and IAS 31 specified that the cessation of significant influence or joint control triggered remeasurement of any retained stake in all cases, even if significant influence was succeeded by joint control. IAS 28 (2011) now requires that in such scenarios the retained interest in the investment is not remeasured.

The Group did not complete the assessment of the impact of these new standards on the Group's operations.

3. Financial risk management

A Financial risk factors

The Group's activities expose it to a variety of financial risks:

- (a) foreign currency risk;
- (b) credit risk;
- (c) liquidity risk;
- (d) interest rate risk.

The Group's overall risk management focuses on the unpredictability of financial markets and seeks to minimise its potential adverse effects on the Group's financial performance. The Group uses derivative financial instruments to hedge certain risk exposures. The responsibility for risk management lies with the Finance Department. The Finance Department identifies and evaluates risks and seeks for solutions to avoid financial risks in close co-operation with other operating units of the Group. Financial risks are managed both on Parent company and consolidated level.

(a) Foreign currency risk

The Group operates internationally and is exposed to foreign currency risk arising mainly from fluctuations of the U.S. dollar.

Foreign currency risk arises primarily from future commercial transactions and recognised assets and liabilities. To manage the foreign currency risk arising from future commercial transactions and recognised assets and liabilities, the Group uses forward foreign currency contracts. Foreign currency risk arises when future commercial transactions and recognised assets and liabilities are denominated in a currency different from the Group's functional currency. The Finance Department analyses the net open position in each foreign currency. The Group might decide to enter to forward foreign currency contracts or to maintain borrowings (in form of credit line) in appropriate currency and amount.

The following schedule summarises net open positions for currencies other than LVL as at the reporting date:

	30/06/2013	30/06/2012	30/06/2013	30/06/2012
	USD expressed in LVL	USD expressed in LVL	EUR expressed in LVL	EUR expressed in LVL
Gross Trade receivables	1 762 028	1 089 951	520 320	439 633
Loans	-	-	253 747	24 670
Placements with banks	161 700	-	253 363	1 708 393
Cash and cash equivalents	612 504	279 605	1 197 281	836 302
Trade payables	(400 135)	(326 226)	(224 220)	(162 218)
Other liabilities	(68 308)	(94 751)	(28 627)	(14 862)
Loans	(4 626)	(1 932)	(4 532)	(282)
Net open positions	2 063 163	946 647	1 967 332	2 831 636

	30/06/2013	30/06/2012	30/06/2013	30/06/2012
	USD expressed in EUR	USD expressed in EUR	EUR expressed in EUR	EUR expressed in EUR
Gross Trade receivables	2 507 140	1 550 860	740 349	625 542
Loans	-	-	361 050	35 102
Placements with banks	230 078	-	360 503	2 430 824
Cash and cash equivalents	871 515	397 841	1 703 577	1 189 951
Trade payables	(569 340)	(464 179)	(319 037)	(230 815)
Other liabilities	(97 194)	(134 819)	(40 733)	(21 147)
Loans	(6 582)	(2 749)	(6 448)	(401)
Net open positions	2 935 617	1 346 954	2 799 261	4 029 056

Sensitivity analysis

A 10 percent weakening of the lat against the USD and a 1 percent weakening of the lat against the EUR on 30 June would have increased (decreased) profit or loss and equity by the amounts shown below. This analysis assumes that all other variables, in particular interest rates, remain constant. The analysis for 2011/2012 was performed on the same basis. The Latvian lat was pegged to Euro as at 30 June 2012 and 30 June 2013.

	2012/ 2013	2011/ 2012	2012/ 2013	2011/ 2012
	Effect in LVL	Effect in LVL	Effect in EUR	Effect in EUR
USD	206 316	94 665	293 562	134 695
EUR	19 673	28 316	27 993	40 291
225 989	122 981	321 555	174 986	

(b) Credit risk

The Group has significant exposure of credit risk with its customers. The Group's policy is to ensure that wholesale of products is carried out with customers having appropriate credit history. If the customers are residing in countries with high credit risk, then Letters of Credit issued by reputable credit institutions are used as credit risk management instruments. In situations where no Letters of Credit can be obtained from reputable credit institutions, the prepayments from the customers are requested or State Export Guarantees purchased. Customers' financial position is monitored on regular bases and assigned credit limits has been changed based on credit history and customer's paying behaviour.

As at 30 June 2013, the Group's credit risk exposure to a single customer amounted to 13.63% of the total short and long-term receivables (30 June 2012: 14.43%). With respect to credit risk arising from the other financial

assets of the Group, which comprise cash and cash equivalents, the Group's exposure to credit risk arises from the default of the counterparty, with a maximum exposure equal to the carrying amount of these instruments. The Group's maximum credit risk exposure amounts to LVL 4 991 546 or 57.13% of total assets (30 June 2012: LVL 5 003 202 or 57.84% of total assets).

For more information on the Group's exposure to credit risk please refer to Note 8.

(c) Liquidity risk

The Group follows a prudent liquidity risk management and hence maintain a sufficient quantity of liquid funds. The current ratio of the Group is 5.3 (30.06.2012: 6.9), quick ratio is 3.3 (30.06.2012: 4.3).

The Group's management monitors liquidity reserves for the operational forecasting, based on estimated net cash flows. Most of the Group's liabilities are short term.

Management believes that the Group will have sufficient liquidity to be generated from operating activities and does not see significant exposure to credit risk.

For more information on the Group's exposure to liquidity risk please refer to note 14.

(d) Interest rate risk

As the Group does not have significant interest bearing liabilities, thus the Group's cash flows and net results are largely independent of changes in market interest rates. The Group's cash flows from interest bearing assets are dependent on current market interest rates; however as the Group mainly has short-term interest-bearing assets, the exposure is not significant.

B Accounting for derivative financial instruments

The Group uses derivative financial instruments such as forward currency contracts to hedge its risks associated with foreign currency fluctuations. Such derivative financial instruments are initially recognized at fair value on the date on which derivative contract is entered to and are subsequently remeasured at fair value through profit and loss. All derivatives are carried as assets when their fair value is positive and as liabilities when negative. The fair value of forward currency contracts is calculated by reference to current forward exchange rates for contracts with similar maturity profiles.

Any gains or losses arising from changes in fair value of derivatives that do not qualify as hedge accounting are taken directly to profit or loss for the year.

As at 30 June 2012 the Group did not have any open derivative financial instruments contracts.

C Fair value

The carrying amounts of financial assets and liabilities of the Group do not significantly differ from fair value, as the influence of the discounting factor for short term financial instruments is minor, and as the long term instruments bear no fixed interest rates, or the interest rates of those approximately correspond to the market rates effective 30 June 2013. Fair value of the financial instrument available for sale cannot be measured.

4. Management of the capital structure

The Group manages its capital to ensure that the Group will be able to continue as a going concern while maximizing the return to stakeholders through the optimization of the debt and equity balance. The capital structure indicator of the Group consists of debt, which includes the borrowings disclosed in note 15, cash and cash equivalents and equity, comprising issued capital, retained earnings and share premium. The gearing ratio at the year-end was as follows:

	30/06/2013	30/06/2012	30/06/2013	30/06/2012
	LVL	LVL	EUR	EUR
Debt	1 479 231	1 151 969	2 104 758	1 639 105
Cash	(1 974 385)	(1 328 770)	(2 809 297)	(1 890 669)
Net debt	(495 154)	(176 801)	(704 539)	(251 564)
Shareholders' equity				
	7 171 004	7 497 650	10 203 418	10 668 194
Debt to equity ratio	21%	15%	21%	15%
Net debt to equity ratio	-7%	-2%	-7%	-2%

The current year losses will be covered by retained earnings from previous years.

5. Key estimates and assumptions

The management makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

Recoverable amount and impairment of non-current assets

When the events and circumstances indicate a potential impairment, the Group performs impairment tests for items of property, plant and equipment and intangible assets. According to these tests assets are written down to their recoverable amounts, if necessary. When carrying out impairment tests management uses various estimates for the cash flows arising from the use of the assets, sales, maintenance, and repairs of the assets, as well as in respect of the inflation and growth rates. If the situation changes in the future, either additional impairment could be recognised, or the previously recognised impairment could be partially or fully reversed. See also note 2G.

Impairment of loans and receivables

The Group recognizes allowances for doubtful loans and receivables. In order to set unrecoverable amount of receivables, management estimates the basis of which is the historical experience are used. Allowances for doubtful debts are recognized based on an individual management assessment of recoverability of each receivable. See also note 2K.

Useful lives of property, plant and equipment

Management estimates the expected useful lives of property, plant and equipment in proportion to the expected duration of use of the asset

based on historical experience with similar property, plant and equipment and based on future plans. Depreciation is charged to the income statement on a straight-line basis over the estimated useful lives of each part of an item of property, plant and equipment. Depreciation of property, plant and equipment is calculated over the shortest period – lease term or over the useful life. No depreciation is calculated for land. See also note 2D.

Provisions

Provisions are recognized when the Group has a present legal or constructive obligation as a result of a past event and it is probable that an outflow of economic benefits will be required from the Group to settle the obligation, and the amount of obligation can be measured reasonably. If the Group foresees that the expenses required for recognizing the provision will be partly or fully repaid, for example, within an insurance contract, the recovery of such expenses is recognized as separate assets only when it is certain that such expenses will be recovered. Expenses connected with any provisions are recognized in the profit or loss statement less recovered amounts.

As at the reporting date, the following provisions were recognized:

- provisions for potential warranty expenses are recognized based on the management assessment of the risk of expected warranty repairs relating to the concluded contracts.
- accrued liabilities for unused vacations are calculated in accordance with the number of vacation days unused as at 30 June 2013 and the average remuneration during the last six months of the reporting year.
- provision for bonuses is calculated in accordance with the procedures approved by management.

Recognition of deferred tax asset

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the asset can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised. See also note 2M.

6. Property, plant and equipment and intangible assets

	Intangible assets LVL	Long term investments in leased fixed assets LVL	Equipment and machinery LVL	Other fixed assets LVL	Other long- term assets LVL	Total LVL
Reporting year ended 30 June 2012						
Opening balance	67 474	318 922	162 593	20 383	2 457	571 829
Acquisitions	87 881	-	128 016	38 124	-	254 021
Reclassifications	-	-	2 457	-	(2 457)	-
Charge for the period	(62 951)	(67 938)	(97 118)	(19 286)	-	(247 293)
Closing balance	92 404	250 984	195 948	39 221	-	578 557
Reporting year ended 30 June 2013						
Opening balance	92 404	250 984	195 948	39 221	-	578 557
Acquisitions	33 414	30 984	59 511	141 465	77 067	342 441
Disposals	-	-	-	(58)	-	(58)
Charge for the period	(59 154)	(82 945)	(116 889)	(28 024)	-	(287 012)
Closing balance	66 664	199 023	138 570	152 604	77 067	633 928
30 June 2011						
Historical cost	557 459	751 848	2 129 302	363 567	2 457	3 804 633
Accumulated depreciation	(489 985)	(432 926)	(1 966 709)	(343 184)	-	(3 232 804)
Carrying amount	67 474	318 922	162 593	20 383	2 457	571 829
30 June 2012						
Historical cost	631 953	751 848	2 253 630	392 864	-	4 030 295
Accumulated depreciation	(539 549)	(500 864)	(2 057 682)	(353 643)	-	(3 451 738)
Carrying amount	92 404	250 984	195 948	39 221	-	578 557
30 June 2013						
Historical cost	664 745	782 832	2 285 026	519 086	77 067	4 328 756
Accumulated depreciation	(598 081)	(583 809)	(2 146 456)	(366 482)	-	(3 694 828)
Carrying amount	66 664	199 023	138 570	152 604	77 067	633 928

During the reporting year, the Group did not enter into any operating or finance lease agreements.

Depreciation of LVL 135 586 is included in the profit or loss statement item Cost of sales (2011/ 2012: LVL 145 637); depreciation of LVL 111 684

in Sales and marketing costs (2011/ 2012: LVL 70 898); and depreciation of LVL 39 742 in Administrative expenses (2011/ 2012: LVL 30 758), including depreciation of LVL 742 under Other administration expenses (2011/ 2012: LVL 21).

The acquisition costs of fully depreciated property, plant and equipment that is still in use at the reporting date amounted to LVL 2 711 863 (2011/ 2012: LVL 2 733 318).

The *Equipment and machinery* group includes items bought with EU co-financing and according to the agreement with the EU have restrictions in their usage in operations. In total cost of such items amount to LVL 45 670 (2011/ 2012: LVL 304 043), the carrying amount of PPE as at 30 June 2013 is LVL 10 413 (2011/ 2012: LVL 25 635). The restrictions apply until December 2014.

Other long-term assets include property, plant and equipment under construction.

	Intangible assets EUR	Long term investments in leased fixed assets EUR	Equipment and machinery EUR	Other fixed assets EUR	Other long- term assets EUR	Total EUR
Reporting year ended 30 June 2012						
Opening balance	96 007	453 786	231 349	29 002	3 496	813 640
Acquisitions	125 043	-	182 151	54 246	-	361 440
Reclassifications	-	-	3 496	-	(3 496)	-
Charge for the period	(89 571)	(96 668)	(138 187)	(27 442)	-	(351 868)
Closing balance	131 479	357 118	278 809	55 806	-	823 212
Reporting year ended 30 June 2013						
Opening balance	131 479	357 118	278 809	55 806	-	823 212
Acquisitions	47 544	44 086	84 676	201 288	109 656	487 250
Disposals	-	-	-	(83)	-	(83)
Charge for the period	(84 169)	(118 020)	(166 318)	(39 874)	-	(408 381)
Closing balance	94 854	283 184	197 167	217 137	109 656	901 998
30 June 2011						
Historical cost	793 193	1 069 784	3 029 723	517 309	3 496	5 413 505
Accumulated depreciation	(697 186)	(615 998)	(2 798 374)	(488 307)	-	(4 599 865)
Carrying amount	96 007	453 786	231 349	29 002	3 496	813 640
30 June 2012						
Historical cost	899 188	1 069 783	3 206 627	558 995	-	5 734 593
Accumulated depreciation	(767 709)	(712 665)	(2 927 818)	(503 189)	-	(4 911 381)
Carrying amount	131 479	357 118	278 809	55 806	-	823 212
30 June 2013						
Historical cost	945 847	1 113 869	3 251 299	738 594	109 656	6 159 265
Accumulated depreciation	(850 993)	(830 685)	(3 054 132)	(521 457)	-	(5 257 267)
Carrying amount	94 854	283 184	197 167	217 137	109 656	901 998

During the reporting year, the Group did not enter into any operating or finance lease agreements.

Depreciation of EUR 192 921 is included in the profit or loss statement item Cost of sales (2011/ 2012: EUR 207 223); depreciation of EUR 158 912 in Sales and marketing costs (2011/ 2012: EUR 100 879); and depreciation of EUR 56 548 in Administrative expenses (2011/ 2012: EUR 43 766), including depreciation of EUR 1 056 under Other administration expenses (2011/ 2012: EUR 31).

The acquisition costs of fully depreciated property, plant and equipment that is still in use at the reporting date amounted to EUR 3 858 633 (2011/ 2012: EUR 3 889 161).

The *Equipment and machinery* group includes items bought with EU co-financing and according to the agreement with the EU have restrictions in their usage in operations. In total cost of such items amount to EUR 64 983 (2011/ 2012: EUR 432 614), the carrying amount of PPE as at 30 June 2013 is LVL 14 816 (2011/ 2012: EUR 36 475). The restrictions apply until December 2014.

Other long-term assets include property, plant and equipment under construction.

7. Stock

	30/06/2013	30/06/2012	30/06/2013	30/06/2012
	LVL	LVL	EUR	EUR
Raw materials	853 659	1 008 472	1 214 647	1 434 927
Work in progress	1 230 765	1 306 884	1 751 221	1 859 528
Finished goods	903 755	659 945	1 285 927	939 017
	2 988 179	2 975 301	4 251 795	4 233 472

During the reporting year, reduction in write-down to net realizable value of LVL 70 166 (EUR 99 837) (2011/2012: increase of LVL 253 681 (EUR 360 956)) was recognised and included in cost of sales.

The item Finished goods within Inventories include property, plant and equipment sent to clients for trial with an option to buy or return the equipment and the equipment sent to substitute damaged equipment. As at 30 June 2013 the value of equipment sent due to the above reasons amounted to LVL 156 201 (EUR 222 254) (2011/2012: LVL 141 773 (EUR 201 725)).

Included under inventories items "Work in Progress" and "Finished goods" are Salary expenses (including accruals for vacation pay) in amount of LVL 16 388 (EUR 23 318) (2011/2012: LVL 11 240 (EUR 15 993)), Social insurance (including accruals for vacation pay) in amount of LVL 3 938 (EUR 5 603) (2011/2012: LVL 2 708 (EUR 3 853)) and depreciation and amortization expenses in amount of LVL 2 862 (EUR 4 072) (2011/2012: LVL 2 176 (EUR 3 096)).

8. Trade receivables

	30/06/2013	30/06/2012	30/06/2013	30/06/2012
	LVL	LVL	EUR	EUR
Long term trade receivables	45 263	-	64 404	-
Due from joint venture	34 891	-	49 646	-
Trade receivables	2 204 969	1 552 874	3 137 388	2 209 541
Allowances for bad and doubtful trade receivables	(356 033)	(295 181)	(506 590)	(420 005)
Short-term trade receivables, net	1 883 827	1 257 693	2 680 444	1 789 536
Total trade receivables, net	1 929 090	1 257 693	2 744 848	1 789 536

As at 30 June 2013, trade receivables do not include any letters of credit (2011/ 2012: one) with the original payment up to 180 days (2011/ 2012: LVL 224 084 (EUR 318 843)). As at 30 June 2013, the fair value of receivables approximated their carrying amount.

In the reporting year, included in the profit or loss statement caption Administrative expenses was the net increase of allowances for bad and doubtful trade receivables in the amount of LVL 60 852 (EUR 86 585) (2011/ 2012 – increase of LVL 152 282 (EUR 216 678)) (see Note 20).

The maturity of long-term receivables is 5 November 2014.

Movement in Allowances for bad and doubtful trade receivables

	LVL	EUR
Allowances for bad and doubtful trade receivables 30 June 2011	447 463	636 682
Written-off	(21 270)	(30 264)
Additional allowances	45 616	64 906
Recovered debts	(176 628)	(251 319)
Allowances for bad and doubtful trade receivables 30 June 2012	295 181	420 005
Written-off	(26 294)	(37 413)
Additional allowances	116 283	165 456
Recovered debts	(29 137)	(41 458)
Allowances for bad and doubtful trade receivables 30 June 2013	356 033	506 590

Split of Gross Trade receivables by currencies expressed in LVL

	30/06/2013	30/06/2013	30/06/2012	30/06/2012
	LVL	%	LVL	%
LVL	2 775	0.12	23 290	1.50
USD	1 762 028	77.11	1 089 951	70.19
EUR	520 320	22.77	439 633	28.31
Total trade receivables	2 285 123	100%	1 552 874	100%

Split of Gross Trade receivables by currencies expressed in EUR

	30/06/2013	30/06/2013	30/06/2012	30/06/2012
	EUR	%	EUR	%
LVL	3 948	0.12	33 139	1.50
USD	2 507 140	77.11	1 550 860	70.19
EUR	740 349	22.77	625 542	28.31
Total trade receivables	3 251 437	100%	2 209 541	100%

Ageing of Trade receivables at the reporting date

	30/06/2013	30/06/2013	30/06/2012	30/06/2012
	Gross	Impairment	Gross	Impairment
	LVL	LVL	LVL	LVL
Not overdue	1 546 313	(31 150)	994 143	-
Overdue by 0 – 89 days	389 098	(1 080)	141 171	(37 106)
Overdue by 90 and more days	349 712	(323 803)	417 560	(258 075)
Total trade receivables	2 285 123	(356 033)	1 552 874	(295 181)

	30/06/2013	30/06/2013	30/06/2012	30/06/2012
	Gross	Impairment	Gross	Impairment
	EUR	EUR	EUR	EUR
Not overdue	2 200 205	(44 323)	1 414 538	-
Overdue by 0 – 89 days	553 637	(1 537)	200 868	(52 797)
Overdue by 90 and more days	497 595	(460 730)	594 135	(367 208)
Total trade receivables	3 251 437	(506 590)	2 209 541	(420 005)

9. Other receivables

	30/06/2013	30/06/2012	30/06/2013	30/06/2012
	LVL	LVL	EUR	EUR
Government grants*	32 156	42 270	45 754	60 145
Overpaid value added tax (refer to Note 25)	31 886	8 316	45 370	11 833
Advance payment to suppliers	17 402	58 236	24 761	82 862
Other receivables	73 676	163 775	104 831	233 031
	155 120	272 597	220 716	387 871

* - Government grants receivable relate to projects on improvement of employees professional skills and on participation in international exhibitions.

10. Placements with banks

	30/06/2013	30/06/2012	30/06/2013	30/06/2012
	LVL	LVL	EUR	EUR
Deposits	415 063	1 858 393	590 581	2 644 255
	415 063	1 858 393	590 581	2 644 255

As at 30 June 2013 free cash resources were deposited in short term deposits (with maturity exceeding 90 days). The average maturity of deposits as at 30 June 2013 is 11 months (30.06.2012: 6 months). The average annual interest rate on deposits in other currencies was 1.55% (30.06.2012: 2.49%). No placements were made in lats (30.06.2012: 1.88%).

Split of Deposits by currencies expressed in LVL

	30/06/2013	30/06/2013	30/06/2012	30/06/2012
	LVL	%	LVL	%
LVL	-	-	150 000	8.07
EUR	253 363	61.04	1 708 393	91.93
USD	161 700	38.96	-	-
Deposits	415 063	100%	1 858 393	100%

Split of Deposits by currencies expressed in EUR

	30/06/2013	30/06/2013	30/06/2012	30/06/2012
	EUR	%	EUR	%
LVL	-	-	213 431	8.07
EUR	360 503	61.04	2 430 824	91.93
USD	230 078	38.96	-	-
Deposits	590 581	100%	2 644 255	100%

Split of Deposits by banks

	30/06/2013	30/06/2012	30/06/2013	30/06/2012
	LVL	LVL	EUR	EUR
Trasta Komerbanka AS	-	1 114 017	-	1 585 104
PrivatBank AS	415 063	290 561	590 581	413 431
Citadele Banka AS	-	453 815	-	645 720
Deposits	415 063	1 858 393	590 581	2 644 255

11. Cash and cash equivalents

	30/06/2013	30/06/2012	30/06/2013	30/06/2012
	LVL	LVL	EUR	EUR
Cash in bank	1 974 385	1 216 770	2 809 297	1 731 308
Short-term deposits in banks	-	112 000	-	159 361
	1 974 385	1 328 770	2 809 297	1 890 669

As at 30 June 2012 free cash resources were deposited in short term deposits with maturity up to 90 days. The average annual interest rate for short-term placements in lats was 0.48%. As at 30 June 2013 no short-term placements of free cash for a term up to 90 days were made.

Split of cash and cash equivalents by currencies expressed in LVL

	30/06/2013	30/06/2013	30/06/2012	30/06/2012
	LVL	%	LVL	%
LVL	164 600	8.34	212 800	16.01
USD	612 504	31.02	279 605	21.04
EUR	1 197 281	60.64	836 302	62.95
GBP	-	-	63	0.00
Cash and cash equivalents	1 974 385	100%	1 328 770	100%

Split of cash and cash equivalents by currencies expressed in EUR

	30/06/2013	30/06/2013	30/06/2012	30/06/2012
	EUR	%	EUR	%
LVL	234 205	8.34	302 787	16.01
USD	871 515	31.02	397 841	21.04
EUR	1 703 577	60.64	1 189 951	62.95
GBP	-	-	90	0.00
Cash and cash equivalents	2 809 297	100%	1 890 669	100%

Split of cash and cash equivalents by banks

	30/06/2013	30/06/2012	30/06/2013	30/06/2012
	LVL	LVL	EUR	EUR
Trasta Komercbanka AS	3	112 000	4	159 361
Citadele Banka AS	11 845	6 953	16 854	9 894
Swedbank AS	679 173	445 135	966 376	633 370
Nordea Bank Finland plc Latvian branch	1 101 599	700 225	1 567 435	996 330
JP Morgan Chase banka	181 765	64 457	258 628	91 714
	1 974 385	1 328 770	2 809 297	1 890 669

12. Deferred tax (assets) / liabilities

Deferred tax has been calculated from the following temporary differences between assets and liabilities values for financial accounting and tax purposes:

	Balance at 30/06/2011 LVL	Recognized in profit or loss 2011/ 2012 LVL	Balance at 30/06/2012 LVL	Recognized in profit or loss 2012/ 2013 LVL	Balance at 30/06/2013 LVL
Temporary difference on Property, plant and equipment depreciation and intangible asset amortisation	650	8 808	9 458	4 487	13 945
Temporary difference in the accrued liabilities for unused vacations	(23 753)	5 885	(17 868)	(2 074)	(19 942)
Temporary difference on inventory write-down to net realizable value	(43 796)	(38 052)	(81 848)	10 524	(71 324)
Temporary difference on provisions for guarantees	(4 633)	2 332	(2 301)	541	(1 760)
Temporary difference on provisions for bonuses	(1 500)	1 500	-	(7 500)	(7 500)
Temporary difference on allowance for trade receivables	(67 119)	22 842	(44 277)	(9 128)	(53 405)
Unrecognized temporary differences	67 119	(22 842)	44 277	9 128	53 405
Deferred tax (asset), net	(73 032)	(19 527)	(92 559)	5 978	(86 581)

	Balance at 30/06/2011 EUR	Recognized in profit or loss 2011/ 2012 EUR	Balance at 30/06/2012 EUR	Recognized in profit or loss 2012/ 2013 EUR	Balance at 30/06/2013 EUR
Temporary difference on Property, plant and equipment depreciation and intangible asset amortisation	925	12 533	13 458	6 384	19 842
Temporary difference in the accrued liabilities for unused vacations	(33 798)	8 374	(25 424)	(2 951)	(28 375)
Temporary difference on inventory write-down to net realizable value	(62 316)	(54 144)	(116 460)	14 975	(101 485)
Temporary difference on provisions for guarantees	(6 592)	3 318	(3 274)	770	(2 504)
Temporary difference on provisions for bonuses	(2 134)	2 134	-	(10 672)	(10 672)
Temporary difference on allowance for trade receivables	(95 502)	32 502	(63 000)	(12 988)	(75 988)
Unrecognized temporary differences	95 502	(32 502)	63 000	12 988	75 988
Deferred tax (asset), net	(103 915)	(27 785)	(131 700)	8 506	(123 194)

Deferred income tax asset for the Group is recognised to the extent that the realisation of the related tax benefit through the future taxable profits is probable. Management believes that there is reasonable assurance that taxable profits in the next taxation periods will be sufficient to recover the recognized deferred tax asset in full.

13. Share capital

As at 30 June 2013, the registered, issued and paid-up share capital is LVL 2 970 180 (EUR 4 226 185) and consists of 2 970 180 ordinary bearer shares with unlimited voting rights (2011/ 2012: 2 970 180 shares).

14. Payables, provisions and other liabilities

	30/06/2013	30/06/2012	30/06/2013	30/06/2012
	LVL	LVL	EUR	EUR
Trade accounts payable	725 588	533 669	1 032 419	759 343
Due to joint venture	431	-	613	-
Other accounts payable	194 877	203 268	277 285	289 224
Trade and other payables	920 896	736 937	1 310 317	1 048 567
Provisions for guarantees	11 731	15 338	16 692	21 824
Provision for bonuses	50 000	-	71 144	-
Provisions	61 731	15 338	87 836	21 824
Accrued liabilities for unused vacations	132 949	119 119	189 170	169 491
Customer advances	68 770	23 612	97 850	33 597
Taxes and social security payments (refer to note 26)	78 238	79 750	111 323	113 474
Other liabilities	22 164	144 255	31 537	205 256
Other liabilities	302 121	366 736	429 880	521 818
Total Payables, provisions and other liabilities	1 284 748	1 119 011	1 828 033	1 592 209

During the reporting period the increase in accrued liabilities for unused vacation pay included in profit or loss amounted to LVL 13 830 (EUR 19 678) (2011/2012: decrease of LVL 39 232 (EUR 55 822)).

Movement in Provisions

	Guarantees	Bonuses	Total	Guarantees	Bonuses	Total
	LVL	LVL	LVL	EUR	EUR	EUR
Balance at 1 January 2013	15 338	-	15 338	21 824	-	21 824
Provisions made during the year	-	50 000	50 000	-	71 144	71 144
Provisions used during the year	(1 537)	-	(1 537)	(2 187)	-	(2 187)
Provisions reversed during the year	(2 070)	-	(2 070)	(2 945)	-	(2 945)
Balance at 31 December 2013	11 731	50 000	61 731	16 692	71 144	87 836

In the reporting year, movement in Provisions was included in the profit or loss statement.

Split of trade accounts payable by currencies expressed in LVL

	30/06/2013	30/06/2013	30/06/2012	30/06/2012
	LVL	%	LVL	%
LVL	101 664	14.01	45 225	8.47
USD	400 135	55.11	326 226	61.13
EUR	224 220	30.88	162 218	30.40
Trade accounts payable	726 019	100%	533 669	100%

Split of trade accounts payable by currencies expressed in EUR

	30/06/2013	30/06/2013	30/06/2012	30/06/2012
	EUR	%	EUR	%
LVL	144 655	14.01	64 349	8.47
USD	569 340	55.11	464 179	61.13
EUR	319 037	30.88	230 815	30.40
Trade accounts payable	1 033 032	100%	759 343	100%

Ageing analysis of trade accounts payable

	30/06/2013	30/06/2012	30/06/2013	30/06/2012
	LVL	LVL	EUR	EUR
Not overdue	607 176	520 055	863 933	739 971
Overdue by 0 – 30 days	118 843	13 614	169 099	19 372
Trade accounts payable	726 019	533 669	1 033 032	759 343

15. Loans

	30/06/2013	30/06/2012	30/06/2013	30/06/2012
	LVL	LVL	EUR	EUR
Credit cards	9 896	5 485	14 081	7 805

16. Deferred income

	30/06/2013	30/06/2012	30/06/2013	30/06/2012
	LVL	LVL	EUR	EUR
Billing in advance of transfer of goods	164 032	-	233 397	-
Billing in advance for extended guarantee period	16 910	18 501	24 061	26 325
Government grants	3 645	8 972	5 186	12 766
	184 587	27 473	262 644	39 091

17. Segment information and sales

(A) The Group's operations are divided into two major structural units:

- SAF branded equipment designed and produced in-house – CFM (Hybrid/ PDH Radios), CFIP (Ethernet/Hybrid/ superPDH systems) and FreeMile (Hybrid Radios for unlicensed frequency bands) as the first structural unit.

CFIP - product line is represented by 4 respectable models:

- a split configuration (IDU+ODU) Phoenix hybrid radio system with Gigabit Ethernet + 20 E1 interfaces;
- Lumina high capacity Full Outdoor all-in-one radio with Gigabit Ethernet traffic interface;
- economic CFIP-108 radio system with Ethernet and 4xE1 ports - perfect for upgrade of E1 networks into packet data networks.
- Marathon FIDU low frequency low capacity system for servicing rural and industrial applications.

All CFIP radios are offered in most widely used frequency bands from 1.4 to 38 GHz, thus enabling the use of CFIP radios all across the globe.

CFIP Phoenix radio represents the type of microwave radio which is taking the commanding role on the market at present.

Full Outdoor units of Lumina and 108 modifications are of growing and developing radio type 'all-in-one' which has biggest potential as part of future data/packet networks.

CFM microwave radio product line has been the main type of radio SAF, however, demand for these products is decreasing. Nevertheless, such medium capacity, simple yet extremely reliable and feature rich radio forms the basis of many new deployments in the areas of rapid development of telecom networks.

FreeMile product line consists of 3 model radio for unlicensed 5.8, 17 and 24 GHz frequency bands, in more and more countries these frequencies become available to clients and usage of such equipment is becoming more common.

- Operations related to sales of products purchased from other suppliers, like Antennas, cables, in SAF name renamed (OEMed) products and different accessories - as the second unit.

	CFM / CFIP / FreeMile			Other		Total
	2012/13	2011/12	2012/13	2011/12	2012/13	2011/12
	LVL	LVL	LVL	LVL	LVL	LVL
Assets						
Reportable segment assets	4 177 555	3 369 019	1 531 665	1 891 737	5 709 220	5 260 756
Unallocated assets					2 941 044	3 388 863
Total assets					8 650 264	8 649 619
Segment liabilities	783 236	660 445	229 231	247 847	1 012 467	908 292
Unallocated liabilities					466 764	243 677
Total liabilities					1 479 231	1 151 969
Net sales	6 930 678	6 813 824	2 445 551	2 825 085	9 376 229	9 638 909
Segment result	1 795 939	1 917 956	979 017	912 907	2 774 956	2 830 863
Unallocated expenses					(2 814 300)	(2 425 710)
Profit/(loss) from operating activities					(39 344)	405 153
Other income					59 503	67 567
Financial income/(expenses), net					(22 849)	210 589
Share of profit/ (loss) of equity-accounted investees, net of tax					(16 482)	-
Profit/ (loss) before taxes					(19 172)	683 309
Corporate income tax					(10 341)	(75 426)
Current year's profit/ (loss)					(29 513)	607 883
Other information						
Additions of property plant and equipment and intangible assets	84 439	140 364	-	2 360	84 439	142 724
Unallocated additions of property plant and equipment and intangible assets					258 002	111 297
Total additions of property plant and equipment and intangible assets					342 441	254 021
Depreciation and amortization	134 467	139 273	1 809	6 364	136 276	145 637
Unallocated depreciation and amortization					150 736	101 656
Total depreciation and amortisation					287 012	247 293

	CFM / CFIP / FreeMile		Other		Total	
	2012/13	2011/12	2012/13	2011/12	2012/13	2011/12
	EUR	EUR	EUR	EUR	EUR	EUR
Assets						
Reportable segment assets	5 944 125	4 793 682	2 179 362	2 691 699	8 123 487	7 485 381
Unallocated assets					4 184 730	4 821 918
Total assets					12 308 217	12 307 299
Segment liabilities	1 114 444	939 729	326 166	352 655	1 440 610	1 292 384
Unallocated liabilities					664 148	346 721
Total liabilities					2 104 758	1 639 105
Net sales	9 861 466	9 695 198	3 479 706	4 019 734	13 341 172	13 714 932
Segment result	2 555 391	2 729 006	1 393 016	1 298 950	3 948 407	4 027 956
Unallocated expenses					(4 004 389)	(3 451 475)
Profit/(loss) from operating activities					(55 982)	576 481
Other income					84 665	96 139
Financial income/(expenses), net					(32 511)	299 641
Share of profit/ (loss) of equity-accounted investees, net of tax					(23 451)	-
Profit/ (loss) before taxes					(27 279)	972 261
Corporate income tax					(14 714)	(107 322)
Current year's profit/ (loss)					(41 993)	864 939
Other information						
Additions of property plant and equipment and intangible assets	120 146	199 720	-	3 358	120 146	203 078
Unallocated additions of property plant and equipment and intangible assets					367 104	158 362
Total additions of property plant and equipment and intangible assets					487 250	361 440
Depreciation and amortization	191 329	198 168	2 574	9 055	193 903	207 223
Unallocated depreciation and amortization					214 478	144 644
Total depreciation and amortisation					408 381	351 867

(B) This note provides information on division of the Group's net sales and assets by geographical segments (only trade receivables are allocated to regions based on customer residency, all other assets remain unallocated).

	Net sales		Assets	
	2012/2013	2011/2012	30/06/2013	30/06/2012
	LVL	LVL	LVL	LVL
USA	3 973 865	3 290 854	915 000	418 036
Europe, CIS	3 188 757	3 678 375	458 937	374 110
Asia, Africa, Middle East	2 213 607	2 669 680	555 891	465 547
	9 376 229	9 638 909	1 929 828	1 257 693
Unallocated assets	-	-	6 720 407	7 391 926
	9 376 229	9 638 909	8 650 235	8 649 619

	Net sales		Assets	
	2012/2013	2011/2012	30/06/2013	30/06/2012
	EUR	EUR	EUR	EUR
USA	5 654 300	4 682 463	1 301 928	594 812
Europe, CIS	4 537 193	5 233 856	653 008	532 310
Asia, Africa, Middle East	3 149 679	3 798 613	790 963	662 414
	13 341 172	13 714 932	2 745 899	1 789 536
Unallocated assets	-	-	9 562 276	10 517 763
	13 341 172	13 714 932	12 308 175	12 307 299

Please also refer to note 3 (1b) for the description of dependence on individual customers.

18. Cost of goods sold

	01.07.2012- 30.06.2013	01.07.2011- 30.06.2012	01.07.2012- 30.06.2013	01.07.2011- 30.06.2012
	LVL	LVL	EUR	EUR
Purchases of components and subcontractors services	5 409 545	5 565 960	7 697 089	7 919 648
Salary expenses (including accruals for vacation pay)	1 017 724	1 069 574	1 448 091	1 521 867
Depreciation and amortization (refer to Note 6)	132 724	143 461	188 849	204 127
Social insurance (including accruals for vacation pay)	243 074	255 880	345 863	364 084
Rent of premises	126 298	113 049	179 706	160 854
Public utilities	74 723	69 058	106 321	98 260
Transport	18 682	24 948	26 582	35 498
Communication expenses	10 261	11 071	14 600	15 753
Business trip expenses	4 045	2 935	5 756	4 176
Low value articles	2 708	1 634	3 853	2 325
Other production costs	52 306	62 038	74 425	88 272
	7 092 090	7 319 608	10 091 135	10 414 864

Research and development related expenses of LVL 725 080 (EUR 1 031 696) (2011/ 2012: LVL 666 455 (EUR 948 280)) are included in the profit or loss statement caption Purchases of components and subcontractors services.

19. Sales and marketing expenses

	01.07.2012- 30.06.2013	01.07.2011- 30.06.2012	01.07.2012- 30.06.2013	01.07.2011- 30.06.2012
	LVL	LVL	EUR	EUR
Advertisement and marketing expenses	99 716	66 939	141 883	95 246
Salary expenses (including accruals for vacation pay)	626 913	638 454	892 017	908 438
Business trip expenses	268 507	260 847	382 051	371 152
Depreciation and amortization (refer to Note 6)	111 684	70 898	158 912	100 879
Delivery costs	298 446	197 867	424 650	281 539
Social contributions (including accruals for vacation pay)	142 287	151 911	202 456	216 150
Other selling and distribution costs	174 838	88 922	248 773	126 524
	1 722 391	1 475 838	2 450 742	2 099 928

20. Administrative expenses

	01.07.2012- 30.06.2013	01.07.2011- 30.06.2012	01.07.2012- 30.06.2013	01.07.2011- 30.06.2012
	LVL	LVL	EUR	EUR
Salary expenses (including accruals for vacation pay)	216 245	235 462	307 689	335 032
Depreciation and amortization (refer to Note 6)	39 000	30 737	55 492	43 735
Social insurance (including accruals for vacation pay)	52 093	49 186	74 122	69 985
IT services	22 253	20 647	31 663	29 378
Expenses on cash turnover	11 162	16 339	15 882	23 248
Representation expenses	35 887	35 074	51 063	49 906
Training	23 214	41 050	33 031	58 409
Public utilities	9 887	8 802	14 068	12 524
Business trip expenses	40	5 246	57	7 464
Rent of premises	15 499	14 106	22 053	20 071
Insurance	16 876	9 936	24 012	14 138
Office maintenance	1 936	2 665	2 755	3 792
Sponsorship	1 910	23 525	2 718	33 473
Communication expenses	3 058	3 546	4 351	5 046
Allowances for bad and doubtful trade receivables	87 146	(131 012)	123 998	(186 413)
Other administrative expenses	64 886	73 001	92 323	103 871
	601 092	438 310	855 277	623 659

Other administrative expenses include the annual statutory audit fee in the amount of LVL 6 817 (year ended 30 June 2012 – LVL 6 817). During the year the Group did not receive any other services from the auditor.

21. Other income

	01.07.2012- 30.06.2013	01.07.2011- 30.06.2012	01.07.2012- 30.06.2013	01.07.2011- 30.06.2012
	LVL	LVL	EUR	EUR
Government grants	44 538	54 141	63 372	77 036
Other income	14 965	13 426	21 293	19 103
	59 503	67 567	84 665	96 139

During the reporting year, the Group received a government grant of LVL 49 325 (EUR 70 182) (2011/ 2012: LVL 53 747 (EUR 76 475)).

22. Finance income

	01.07.2012- 30.06.2013	01.07.2011- 30.06.2012	01.07.2012- 30.06.2013	01.07.2011- 30.06.2012
	LVL	LVL	EUR	EUR
Interest income	39 201	55 047	55 778	78 325
Net result of currency exchange fluctuations	-	156 191	-	222 239
	39 201	211 238	55 778	300 564

23. Finance expenses

	01.07.2012- 30.06.2013	01.07.2011- 30.06.2012	01.07.2012- 30.06.2013	01.07.2011- 30.06.2012
	LVL	LVL	EUR	EUR
Interest expenses	-	649	-	923
Net result of currency exchange fluctuations	62 050	-	88 289	-
	62 050	649	88 289	923

24. Corporate income tax

	01.07.2012- 30.06.2013	01.07.2011- 30.06.2012	01.07.2012- 30.06.2013	01.07.2011- 30.06.2012
	LVL	LVL	EUR	EUR
Change in deferred tax asset (see Note 12)	5 978	(19 527)	8 506	(27 785)
Corporate income tax for the reporting year	1 603	94 657	2 281	134 686
Other charges related to corporate income tax	2 760	296	3 927	421
	10 341	75 426	14 714	107 322

Corporate income tax differs from the theoretically calculated tax amount that would arise applying the statutory 15% rate to the Parent company's profit before taxation:

	01.07.2012- 30.06.2013	01.07.2011- 30.06.2012	01.07.2012- 30.06.2013	01.07.2011- 30.06.2012
	LVL	LVL	EUR	EUR
Profit before tax	(19 172)	683 309	(27 279)	972 261
Tax rate	15%	15%	15%	15%
Tax calculated theoretically	(2 876)	102 496	(4 092)	145 839
Effect of non-deductible expenses	12 598	16 821	17 925	23 934
Effect of changes in unrecognized temporary differences	13 072	(18 158)	18 600	(25 836)
Impact of tax benefit	(12 453)	(25 733)	(17 719)	(36 615)
Corporate income tax	10 341	75 426	14 714	107 322

The State Revenue Service may inspect the Group's books and records for the last 3 years and impose additional tax charges with penalty interest and penalties. The Group's management is not aware of any circumstances, which may give rise to a potential material liability in this respect (State Revenue Service had not performed all-inclusive tax audit at the financial position date).

25. Taxes and compulsory state social security contributions

	VAT	Social contri- butions	Resident income tax	Corporate income tax	Business risk duty	CIT for services provided by non- residents	Total
	LVL	LVL	LVL	LVL	LVL	LVL	LVL
Payable as at 30.06.2012	-	50 269	29 415	-	66	-	79 750
(Overpaid) 30.06.2012.	(8 316)	-	-	(134 547)	-	(83)	(142 946)
Calculated during the reporting period	(209 257)	655 807	393 721	1 603	1 550	733	844 157
Refund from the SRS	60 460	-	-	79 508	-	-	139 968
Transferred to/from other taxes	125 227	(174 227)	-	49 000	-	-	-
Paid during the reporting period	-	(480 965)	(395 952)	(110 594)	(1 407)	(733)	(989 651)
Foreign currency difference	-	(20)	(17)	-	(2)	-	(39)
Payable as at 30.06.2013	-	50 864	27 167	-	207	-	78 238
(Overpaid) as at 30.06.2013	(31 886)	-	-	(115 030)	-	(83)	(146 999)

	VAT	Social contri- butions	Resident income tax	Corporate income tax	Business risk duty	CIT for services provided by non- residents	Total
	EUR	EUR	EUR	EUR	EUR	EUR	EUR
Payable as at 30.06.2012	-	71 526	41 854	-	94	-	113 474
(Overpaid) 30.06.2012.	(11 833)	-	-	(191 443)	-	(118)	(203 394)
Calculated during the reporting period	(297 746)	933 130	560 215	2 281	2 205	1 043	1 201 128
Refund from the SRS	86 027	-	-	113 129	-	-	199 156
Transferred to/from other taxes	178 182	(247 903)	-	69 721	-	-	-
Paid during the reporting period	-	(684 352)	(563 389)	(157 361)	(2 002)	(1 043)	(1 408 147)
Foreign currency difference	-	(28)	(24)	-	(3)	-	(55)
Payable as at 30.06.2013	-	72 373	38 656	-	294	-	111 323
(Overpaid) as at 30.06.2013	(45 370)	-	-	(163 673)	-	(118)	(209 161)

26. Earnings/ loss per share

Losses per share are calculated by dividing profit by the weighted average number of shares during the year.

	01.07.2012- 30.06.2013	01.07.2011- 30.06.2012	01.07.2012- 30.06.2013	01.07.2011- 30.06.2012
	LVL	LVL	EUR	EUR
Profit / (loss) of the reporting year (a)	(29 513)	607 883	(41 993)	864 939
Ordinary shares as at 1 July (b)	2 970 180	2 970 180	2 970 180	2 970 180
Basic and diluted earnings/ (losses) per share for the reporting year (a/b)	(0.010)	0.205	(0.014)	0.291

27. Remuneration to management

Information on the remuneration of the members of the Board of Directors and Council.

	01.07.2012- 30.06.2013	01.07.2011- 30.06.2012	01.07.2012- 30.06.2013	01.07.2011- 30.06.2012
	LVL	LVL	EUR	EUR
Remuneration of the Board members				
salary	148 850	157 501	211 794	224 104
social contributions	35 822	37 942	50 970	53 987
Remuneration of the Council members				
salary	80 853	81 040	115 043	115 309
social contributions	19 477	19 522	27 713	27 777
Total	285 002	296 005	405 520	421 177

28. Related party transactions

Related parties represent both legal entities and private individuals related to the Group in accordance with the following rules.

- A)** person or a close member of that person's family is related to a reporting group entity if that person:
1. has control or joint control over the reporting group entity;
 2. has a significant influence over the reporting group entity;
 3. or is a member of the key management personnel of the reporting group entity or of a parent of the reporting entity.
- B)** An entity is related to a reporting group entity if any of the following conditions applies:
1. The entity and the reporting group entity are members of the same group (which means that each parent, subsidiary and fellow subsidiary is related to the others).
 2. One entity is an associate or joint venture of the other entity (or an associate or joint venture of a member of a group of which the other entity is a member).

3. Both entities are joint ventures of the same third party.
4. One entity is a joint venture of a third entity and the other entity is an associate of the third entity.
5. The entity is a post-employment benefit plan for the benefit of employees of either the reporting group entity or an entity related to the reporting entity. If the reporting entity is itself such a plan, the sponsoring employers are also related to the reporting entity.
6. The entity is controlled, or jointly controlled by a person identified in (A).
7. A person identified in (A)(1) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity).

Related party transaction - a transfer of resources, services or obligations between a reporting entity and a related party, regardless of whether a consideration is determined.

	Transaction values for the year ended 30 June 2013		Balance outstanding as at 30 June 2013	
	LVL	EUR	LVL	EUR
Sale of goods and services				
Joint venture	35 064	49 892	34 891	49 645
Purchase of goods and services				
Joint venture	2 086	2 968	431	613
Loans issued and related interest				
Other related parties	290 062	412 721	253 747	361 050

In the period 1 July 2011 to 30 June 2012 the Group had no transactions with related parties.

On 18 June 2012 the Parent company signed a loan agreement with the related party SIA Namīpašumu pārvalde regarding the issuance of a loan of LVL 281 122 (EUR 400 000). The loan has been transferred to borrower's account as at 2 July 2012. In the reporting year, a share of the loan was repaid amounting to LVL 28 112 (EUR 40 000) and the outstanding loan balance as at 30 June 2013 was LVL 253 747 (EUR 361 050), including principal of LVL 253 009 (EUR 360 000) and unpaid interest

of LVL 738 (EUR 1 050). The annual interest rate of the loan is 3.5%. The loan matures on 31 December 2013. The loan is secured with a mortgage of real estate.

All outstanding balances with these related parties are priced on an arm's length basis and are to be settled in cash. None of the balances apart from the loan issued is secured. No expense has been recognized in the current year or prior year for bad or doubtful debts in respect of amounts owed by related parties.

29. Personnel costs

Information on the remuneration of the members of the Board of Directors and Council.

	01.07.2012- 30.06.2013	01.07.2011- 30.06.2012	01.07.2012- 30.06.2013	01.07.2011- 30.06.2012
	LVL	LVL	EUR	EUR
Remuneration to staff	1 860 882	1 954 730	2 647 797	2 781 330
Social contributions	437 454	459 685	622 441	654 073
Total	2 298 336	2 414 415	3 270 238	3 435 403

30. Average number of employees

	01.07.2012- 30.06.2013	01.07.2011- 30.06.2012
Average number of staff in the reporting year:	169	165

31. Operating lease

On 10 December 2002 the Parent company signed the rent agreement Nr. S-116/02 with AS Dambis on the rent of premises with the total area of 5,851 m2 until 16 September 2009. Starting 17 September 2009 the total leased area reduced to 5,672 m2. The premises are located at 24a Ganibu dambis. The agreement expires on 1 March 2016.

Lease agreement No. SAFNA-2013-003 was concluded on 24 June 2013 with The Realty Associates Fund VIII.L.L. According to the agreement the lessor commissions and SAF North America LLC accepts premises in the total area of 3 286 ft2. The premises are located at 10500 E.54th Avenue, Unite D, Denver, USA. The agreement expires on 31 August 2017.

According to the signed agreements, the Group has the following lease payment commitments as at 30 June 2013.

	LVL	EUR
1 year	190 881	271 599
2- 5 years	507 705	722 399
	698 586	993 998

32. Contingent liabilities

As part of its primary activities, the Parent company has issued performance guarantees to third parties amounting to LVL 9 132 (EUR 12 994) (2011/2012: LVL 21 728 (EUR 30 916)).

33. Going concern

The Group's cash flows from operating activities in the reporting year amount to LVL 44 thousand (EUR 62 thousand) (2011/ 2012: LVL 456 thousand (EUR 649 thousand)), cash position is LVL 1 974 thousand (EUR 2 809 thousand) and the liquidity ratio at the reporting date is 5 (30.06.2012: 7).

Group will continue pursuing its strategy to develop new competitive wireless data transmission products and solutions for export markets, maintain the current sound financial position and control over the production process with the aim to increase sales and profitability.

34. Subsequent events

No significant subsequent events have occurred in the period from the year-end to the date of these consolidated financial statements that would have a material impact on the Group's financial position as at 30 June 2013 or its performance and cash flows for the year then ended.

