# A/S SAF Tehnika Consolidated financial statements

for the year ended 30 June 2014

Contents	
	Page
Information on the Parent company	3
Management Report	4 – 5
Statement of the Board's Responsibilities	6
Independent Auditors' Report	7 - 8
Consolidated financial statements:	
Consolidated Statement of Financial Position	9
Consolidated Statement of Profit or Loss and Other Comprehensive Income	10
Consolidated Statement of Changes to the Shareholders' Equity	11
Consolidated Statement of Cash Flows	12 - 13
Notes to the Consolidated Financial Statements	14 - 43

## Information on the Parent company

Name of the Company

A/S "SAF Tehnika"

Legal status

Joint Stock Company

Number, place and date of

registration

40003474109

Riga, Latvia, 27 December 1999

Registered with the Commercial Register on 10 March 2004

Adress

Ganību dambis 24a Riga, LV -1005

Latvia

Name of shareholders

Didzis Liepkalns (17.05%) Andrejs Grišāns (10.03%) Normunds Bergs (9.74%) Juris Ziema (8.71%) Vents Lācars (6.08%)

Ivars Šenbergs (5.27%) (līdz 04.09.2013) Koka Zirgs SIA (5.27%) (no 04.09.2013)

Swedbank AS clients (5.02%) Other shareholders (48.10%)

Names of the Council members,

their positions

Vents Lācars - Chairman of the Council Juris Ziema - Member of the Council Andrejs Grišāns – Member of the Council Ivars Šenbergs - Member of the Council Aivis Olšteins – Member of the Council

Names of the Board members,

their positions

Normunds Bergs – Chairman of the Board Didzis Liepkalns - Member of the Board

Aira Loite – Member of the Board

Reporting period

01 July 2013 - 30 June 2014

Previous reporting period

01 July 2012 - 30 June 2013

Subsidiary

100% - SAF North America LLC 10500 E.54th Avenue, Unit D Denver, Colorado 80239, USA

Joint venture

50% - SAF Services LLC 10500 E.54th Avenue, Unit D Denver, Colorado 80239, USA

Auditors and address

KPMG Baltics SIA Licence nr. 55 Vesetas iela 7 Rīga, LV-1013

Latvia

Armine Movsisjana Sworn Auditor Certificate No. 178

#### Management report

#### Line of business

SAF Tehnika (hereinafter – the Group) is a developer, manufacturer and distributor of digital microwave equipment. The Group provides comprehensive and cost effective wireless broadband connectivity solutions for digital voice and data transmissions to fixed and mobile network operators and data transmission service providers in public and private sectors as an alternative to cable networks.

Group's net turnover in financial year 2013/ 2014 was 12.03 million EUR, 1.3 million or 9.9 % less than in the previous financial year (2012/ 2013). Considering the decline in demand in microwave radio market worldwide and the fierce competition, in the reporting year the Group performed its historically wide sales market assessment, focusing consequently on markets with strategically greater potential and decreasing resource involvement in less perspective regions. Also, Group's assessment and identification of the needs of specific customers was aimed to develop niche product supply. Additional revenue was drawn from the development of specific customer required functionality of SAF Tehnika products and from technical consultations provided for network planning and construction.

In comparison to the previous financial year, the turnover of European and CIS region had increased by 2%, however, this increase did not make up for the 34% decrease in turnover for Asia, Middle East and Africa countries – a fierce competition still dominates the market where wireless data transmission equipment is sold, and suppliers are challenged to price wars. Sales on the America's region, include countries of North, South and Central America, constituted 44% of annual turnover. In comparison to the previous year there was a 6% decrease. A notable contribution was made to the Group's product marketing in the USA and Canada by its USA group company 'SAF North America'. Besides, the Group company provided product warehouse and logistic services in the reporting year.

Export accounts for 97.2% of the turnover and was 11.69 million EUR. In the reporting period Group's production was exported to 79 countries worldwide.

SAF Services, Group joint venture, was established with the aim to provide network construction and management services in the USA had built successfully it's the first trial network, but was not able to get return from this investment.

To promote the recognition of SAF brand, introduce existent as well as potential customers with SAF products and solutions, the Group continued an active participation in the most significant industry exhibitions in Europe, America and Africa. Group's export activities were supported by Investment and Development Agency of Latvia that co-financing the participation in some of industry exhibitions. An approval in assessment was given by customers to the new SAF Tehnika webpage that was launched on October 2013. To this point, comprehensively, detailed information about products and video materials on their application are available on the webpage.

In the reporting period, CFIP products were on the highest demand, and *FreeMile*, *Lumina* and *Marathon* were the best selling items. In a growing demand were the newest serial products that were given in the production in the course of the reporting year. These products were *Spectrum Compact* - a measurement equipment for field engineers and *Integra* – next generation radio systems that employing latest modem processing and radio technologies.

To increase its competitiveness, the Group was searching for a possible object as to reduce product, manufacturing and other costs. In result, Group's operational costs in the reporting year did not exceed budget levels, and, compared to the previous year, decreased for 10%.

SAF Tehnika has secured its financial stability. Group's net cash flow was positive regarding the 12 month period and constituted 1.27 million EUR. In March 2014, in compliance with warranty contract of export credit, the Group received compensation in the amount of 520 thousand USD by Latvian Guarantee Agency due to the unpaid deliveries made to the Brazilian partner on December 2012 in order to execute the project of Brazilian television broadcasting network.

#### Management report (continued)

In the reporting period, the Group invested 242 thousand EUR into IT infrastructure, production and research equipment, software, licenses and product certification purchases.

The Group finalized financial year 2013/ 2014 with a profit of 127 thousand EUR.

#### Research and development

In a long term, Group's precondition and key to success is its ability to constantly develop its products. In the reporting year, an *Integra* product line development expanding the proposal in different frequency bands continued, and solutions were drawn regarding the improvement of functionality and quality meters and reduction of product's manufacturing costs. Understanding the desire of customers to lessen the time and money spent on commissioning of data transmission equipment, and, moreover, identifying the lack of easily-usable auxiliary equipment in the market, Group not only continued working on the spectrum analyzer *Spectrum Compact's* newest versions, but also created a new device — spectrum generator. Also new additions are made to existing products. In the reporting period, Group's product development projects has gained a co-finance from 'LEO Petijumu centrs' in the amount of 253 thousand EUR.

## **Future perspectives**

Group has been able to gain long-term experience and knowledge in the microwave radio field and is able to provide excellent quality products to a wide range market, proposing unique offer and developments that are based on customer wishes and demands. Group is financially stable and able to withstand in these economically difficult times when other rivaling companies are not successful. The task of the Group is to continue the work on next generation data transmission equipment development, putting a focus on advancement of functionality, reduction of production costs, the customer satisfaction, effective production and progress of inner procedures. The aim is to restore revenue levels to provide long-term positive net results.

Group remains financially stable and with positive outlook for the next financial year; however the Board of SAF Tehnika A/S refrains from any forward-looking sales and financial results announcements.

Normunds Bergs Chairman of the Board Didzis Liepkalns Member of the Board

Aira Loite

Member of the Board

## Statement of the Board's responsibilities

The Board of SAF Tehnika A/S (hereinafter – the Parent company) is responsible for preparing the consolidated financial statements of the Company and its subsidiaries (hereinafter – Group).

The financial statements set out on pages 9 to 43 are prepared in accordance with the source documents and present fairly the consolidated financial position of the Group as at 30 June 2014 and the results of its financial performance and cash flows for the year then ended.

The above mentioned financial statements are prepared in accordance with International Financial Reporting Standards as adopted by the European Union on a going concern basis. Appropriate accounting policies have been applied on a consistent basis. Prudent and reasonable judgments and estimates have been made by the Board in the preparation of the financial statements.

The Board of SAF Tehnika A/S is responsible for the maintenance of proper accounting records, the safeguarding of the Group's assets and the prevention and detection of fraud and other irregularities in the Group. The Board is also responsible for compliance with requirements of normative acts of the countries where Group companies operate (Latvia and United States of America).

On behalf of the Board:

Normunds Bergs Chairman of the Board Didzis Liepkalns Member of the Board

Aira Loite Member of the Board



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# Independent Auditors' Report

## To the shareholders of A/S "SAF Tehnika"

## Report on the Consolidated Financial Statements

We have audited the accompanying consolidated financial statements of A/S "SAF Tehnika" and its subsidiaries ("the Group"), which comprise the consolidated statement of financial position as at 30 June 2014, the consolidated statements of profit and loss and other comprehensive income, changes in equity and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory notes, as set out on pages 9 to 43.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards as adopted by the European Union and for such internal controls as management determines are necessary to enable the preparation of these financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with relevant ethical requirements and plan and perform the audit to obtain reasonable assurance whether these financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of these financial statements, whether due to fraud or error. In making those risk assessments, we consider internal controls relevant to the Group's preparation and fair presentation of these financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal controls. An audit also includes evaluating the appropriateness of accounting principles used and the reasonableness of accounting estimates made by the Group management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.



#### Opinion

In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial position of the A/S "SAF Tehnika" and its subsidiaries as at 30 June 2014, and of its consolidated financial performance and cash flows for the year then ended in accordance with International Financial Reporting Standards as adopted by the European Union.

### Report on Other Legal and Regulatory Requirements

In addition, our responsibility is to assess whether the accounting information included in the Consolidated Management Report, as set out on pages 4 to 5, the preparation of which is the responsibility of management, is consistent with the consolidated financial statements. Our work with respect to the Consolidated Management Report was limited to the aforementioned scope and did not include a review of any information other than drawn from the consolidated financial statements of the entity. In our opinion, the Consolidated Management Report is consistent with the consolidated financial statements.

KPMG Baltics SIA License No 55

Armine Movsisjana Member of the Board Sworn Auditor Certificate No 178 Riga, Latvia 17 October 2014

Consolidated statement of financial position

Consolidated statement of financial position		30 Ju	ne
	Note	2014 EUR	2013 EUR
ASSETS Non-current assets Property, plant and equipment Intangible assets Equity-accounted investees Investments in other companies Long term trade receivables Deferred tax asset Total non-current assets	6 6 29 8 12	533 616 208 171 13 910 1 188 53 526 98 684 909 095	700 359 201 639 14 380 1 188 64 404 123 194 1 105 164
Current assets Inventories Corporate income tax receivable Trade receivables Other receivables Prepaid expenses Loans Placements with banks Cash and cash equivalents Total current assets Total assets	7 25 8 9 28 10 11	4 498 753 69 194 1 934 515 261 620 109 354 180 581 4 082 555 11 136 572 12 045 667	4 251 795 163 791 2 680 444 220 716 125 379 361 050 590 581 2 809 297 11 203 053 12 308 217
SHAREHOLDERS' EQUITY Share capital Share premium Translation reserve Retained earnings Total shareholders' equity	13	4 226 185 2 851 725 (562) 3 252 648 10 329 996	4 226 185 2 851 725 (50) 3 125 599 10 203 459
Current liabilities Trade and other payables Provisions Other liabilities Loans Deferred income Total liabilities	14 14 14 15 16	903 846 14 643 684 991 6 781 105 410 1 715 671	1 310 317 87 836 429 880 14 081 262 644 2 104 758
Total equity and liabilities		12 045 667	12 308 217

The accompanying notes on pages 14 to 43 form an integral part of these consolidated financial statements.

Normunds Bergs Chairman of the Boards Didzis Liepkains Member of the Board

Aira Loite

Member of the Board

Consolidated Statement of Profit or Loss and Other Comprehensive Income

For the year ended

		30 June		
	Note	2014	2013	
		EUR	EUR	
Net sales	17	12 025 751	13 341 172	
Cost of goods sold	18	(8 877 754)	(10 091 135)	
Gross profit		3 147 997	3 250 037	
Sales and marketing expenses	19	(2 357 373)	(2450742)	
Administrative expenses	20	(816 473)	(855 277)	
Loss from operating activities		(25 849)	(55 982)	
Other income	21	330 149	84 665	
	22	19 411	55 778	
Financial income	23	(144 777)	(88 289)	
Financial expenses	20	(125 366)	(32 511)	
Net financial expenses		(		
Share of profit/ (loss) of equity-accounted investees, net	29	$(27\ 375)$	(23 451)	
of tax	20	151 559	(27 279)	
Profit/ (loss) before taxes	24	(24 510)	(14714)	
Corporate income tax		127 049	(41 993)	
Current year's profit/ (loss)		127 0.0		
Other comprehensive income				
Foreign currency recalculation differences for foreign		(512)	(123)	
operations  Total comprehensive income		126 537	(42 116)	
Profit/ (loss) attributable to: Shareholders of the Parent		127 049	(41 993)	
Total comprehensive income attributable to: Shareholders of the Parent		126 537	(42 116)	
Earnings per share attributable to the shareholders of	the Paren	t		
(EUR per share)			(0.014)	
Basic and diluted earnings/ (loss) per share	26	0.043	(0.014)	

The accompanying notes on pages 14 to 43 form an integral part of these consolidated financial statements.

Normunds Bergs Chairman of the Boards Didzis Liepkalns Member of the Board

Aira Loite

Member of the Board

# Consolidated Statement of Changes to Shareholders' Equity

	Share capital EUR	Share premium EUR	Translation reserve EUR	Retained earnings EUR	Total EUR
Balance as at 30 June 2012	4 226 185	2 851 725	73	3 590 211	10 668 194
Transactions with owners of the Parent company, recognised		2			
directly in Equity	-	-	-	(422 619)	(422 619)
Dividends for 2011 / 2012		-	-	(422619)	(422619)
Total comprehensive income	-	-	(123)	(41 993)	(42 116)
Loss for the year	-	-	-	(41993)	(41 993)
Other comprehensive income	-	-	(123)	-	(123)
Balance as at 30 June 2013	4 226 185	2 851 725	(50)	3 125 599	10 203 459
Transactions with owners of the Parent company, recognised					
directly in Equity	-		-	-	
Total comprehensive income	-		. (512)	127 049	126 537
Profit for the year			.1	127 049	127 049
Other comprehensive income	-		(512)	-	(512)
Balance as at 30 June 2014	4 226 185	2 851 725	(562)	3 252 648	10 329 996
Dalatice as at ou build 2014					

The accompanying notes on pages 14 to 43 form an integral part of these consolidated financial statements.

Normunds Bergs Chairman of the Boards Didzis Liepkalns Member of the Board

Aira Loite Member of the Board

## **Consolidated Cash Flows Statement**

Consolidated Cash Flows Statement			
	Note	For the year	
	NOTE	30 June	
		2014	2013
		EUR	EUR
Profit/(loss) before taxes		151 559	$(27\ 279)$
Profit (loss) before taxes			
Adjustments for:			_
- depreciation	6	331 796	324 212
- amortisation	6	84 085	84 169
- changes in write-down to net realizable value	7	(147 159)	(99837)
- Changes in write-down to her realizable value	14	(2 049)	(5132)
- changes in provision for guarantees	14	3 179	19 678
- changes in provisions for unused vacations	14	(71 144)	71 144
- changes in bonuses	8	(24 707)	123 998
- changes in doubtful debt allowances	22	(19 411)	(55 778)
- interest income	22	(19411)	(55 110)
- share of profit/ (loss) of equity-accounted investees,		27 375	23 451
net of tax	0.4	(297 609)	(63 372)
- government grants	21	(297 009)	(03 372)
- (profit)/ loss on disposal of property, plant and		6 005	(1 555)
equipment	-	41 920	393 699
Operating profit/ (loss) before changes in current assets	•	(99 799)	81 513
(Increase)/ decrease in stock			(886 253)
(Increase)/ decrease in receivables		932 636	
Increase/ (decrease) in payables		(142 796)	450 988
Cash from operating activities		731 961	39 947
Government grants	21	111 957	70 183
Other payments related to corporate income tax	25	(69 194)	(44 232)
Net cash flows from operating activities	25	-	(3 927)
Government grants		774 724	61 971
Government grants			
Cash flows from investing activities			(400 700)
Purchase of property, plant and equipment	6	(175 555)	(439 706)
Proceeds from sales of property, plant and equipment		48	1 636
Purchase of intangible assets	6	(86 168)	(47544)
Interest income		24 345	68 267
		-	(477)
Investments in other companies	29	(26 905)	(37831)
Investment in equity-accounted investees		_	$(400\ 000)$
Loans issued		180 000	75 103
Loans repayment received		.50 000	
Net cash received from placements with banks/		590 581	2 053 674
(placed with banks)		506 346	1 273 122
Net cash flows from investing activities		300 340	

The accompanying notes on pages 14 to 43 form an integral part of these consolidated financial statements.

# Consolidated Cash Flow Statement (continued)

	Note	For the year ended 30 June	
		2014 EUR	2013 EUR
Cash flows from financing activities		(7 300)	6 276
(Repaid)/ received loans Dividends paid		(7 300)	(422 618)
Net cash flows from financing activities		(7 300)	(416 342)
		(512)	(123)
Net increase of cash and cash equivalents		1 273 258	918 628
Cash and cash equivalents at the beginning of the year		2 809 297	1 890 669
Cash and cash equivalents at the end of the year	11	4 082 555	2 809 297

The accompanying notes on pages 14 to 43 form an integral part of these consolidated financial statements.

Normunds Bergs Chairman of the Boards

Didzis Liepkalns Member of the Board

Aira Loite

Member of the Board

### Notes to the consolidated financial statements

#### 1. General information

The core business activity of SAF Tehnika A/S (hereinafter – the Parent company) and its subsidiary (together hereinafter referred to as Group) is the design, production and distribution of microwave radio data transmission equipment offering an alternative to cable channels. The Group offers products to mobile network operators, data service providers (such as Internet service providers and telecommunications companies), as well as state institutions and private companies.

Promotion of the Parent's products and services, marketing, market research, attraction of new clients and technical support in North America is provided by a 100% subsidiary SAF North America LLC.

In August 2012 another company began operations in North America - SAF Services LLC in which the Parent company holds 50% shares (joint venture arrangement). The objective of establishing SAF Services LLC was to provide local clients with services connected with the creation, long-term maintenance and management of data transmission networks. Both of these companies are registered in the USA and operate in Denver, Colorado.

The Parent company is a public joint stock company incorporated under the laws of the Republic of Latvia. Its legal address is Ganību dambis 24a, Riga, Republic of Latvia.

The shares of the Parent company are listed on NASDAQ OMX Riga Stock Exchange, Latvia.

These consolidated financial statements (hereinafter – financial statements) were approved by the Parent company's Board on 17 October 2014. The financial statements will be presented for approval to the shareholders' meeting. The shareholders have the power to reject the financial statements prepared and issued by management and the right to request that new financial statements be issued.

# 2. Summary of accounting principles used

These consolidated financial statements are prepared using the accounting policies and valuation principles set out below. These policies have been applied consistently to all the years presented, unless otherwise stated.

The previous set of consolidated financial statements was prepared for the financial year ended 30 June 2013 and are available at the Parent company's headquarter on Ganību dambis 24a, Riga, Republic of Latvia and at the Parent company's website: www.saftehnika.com.

### A Basis for preparation

These financial statements have been prepared in accordance with the International Financial Reporting Standards as adopted by the European Union (IFRSs). The financial statements have been prepared under the historical cost convention (including financial instruments available-for-sale as it is impracticable to determine their fair value).

#### New standards and interpretations

Standards, amendments to standards and interpretations for the first time are applicable to financial statements for year ended on 30 June 2014:

 Amendments to IFRS 7 Disclosures (effective for annual periods beginning on or after 1 January 2013; to be applied retrospectively) contain new disclosure requirements for financial assets and liabilities that are offset in the statement of financial position or subject to master netting arrangements or similar agreements. Amendments have no impact on the financial statements as financial asset and liabilities offsetting is not performed by the Group.

# Notes to the consolidated financial statements (continued)

# 2. Summary of accounting principles used (continued)

New standards and interpretations (continued)

- IFRS 13 Fair Value Measurement (effective prospectively for annual periods beginning on or after 1 January 2013). IFRS 13 replaces the fair value measurement guidance contained in individual IFRSs with a single source of fair value measurement guidance. It defines fair value, establishes a framework for measuring fair value and sets out disclosure requirements for fair value measurements. IFRS 13 explains 'how' to measure fair value when it is required or permitted by other IFRSs. Amendments have no impact on the financial statements since management considers the methods and assumptions currently used to measure the fair value of assets to be consistent with IFRS 13.
- Amendments to IAS 12: Deferred Tax: Recovery of Underlying Assets (effective for annual periods beginning on or after 1 January 2013; to be applied retrospectively). The amendments introduce a rebuttable presumption that the carrying value of investment property measured using the fair value model would be recovered entirely by sale. Management's intention would not be relevant unless the investment property is depreciable and held within a business model whose objective is to consume substantially all of the asset's economic benefits over the life of the asset. This is the only instance in which the presumption can be rebutted. No investment property held by the Group, therefore amendments have no impact on the financial statements.
- IAS 19 (2011) Employee Benefits (effective for annual periods beginning on or after 1 January 2013; to be applied retrospectively. Transitional provisions apply). The amendment requires actuarial gains and losses to be recognized immediately in other comprehensive income. The amendment removes the corridor method previously applicable to recognizing actuarial gains and losses, and eliminates the ability for entities to recognize all changes in the defined benefit obligation and in plan assets in profit or loss, which currently is allowed under the requirements of IAS 19. The amendment also requires the expected return on plan assets recognized in profit or loss to be calculated based on rate used to discount the defined benefit obligation. Amendments have no impact on the financial statements.

#### **B** Consolidation

#### (a) Subsidiaries

Subsidiaries are entities controlled by the Group. The Group controls an entity when it is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity.

The financial statements of subsidiaries are included in the consolidated financial statements from the date on which control commences until the date on which control ceases. Subsidiary was established; therefore acquisition accounting was not applied.

#### (b) Joint ventures

The Group's interests in equity-accounted investees comprise interest in a joint venture.

A joint venture is an arrangement in which the Group has joint control, whereby the Group has rights to the net assets of the arrangement, rather than rights to its assets and obligations for its liabilities.

Interests in the joint venture are accounted for using the equity method. They are recognized initially at cost, which includes transaction costs. Subsequent to initial recognition, the consolidated financial statements include the Group's share of the profit or loss and other comprehensive income of equityaccounted investees, until the date on which joint control ceases.

### Notes to the consolidated financial statements (continued)

# 2. Summary of accounting principles used (continued)

#### B Consolidation (continued)

Subsidiaries and joint ventures controlled by the Parent company:

	Residence country	Number of shares	Subsidiary and joint venture's equity 30.06.2014 30.06.2013 EUR EUR		Subsidiary venture's (pro 2013/ 2014 EUR	
"SAF North America" LLC	United States of America	100%	19 966	18 606	7	(6 151)
"SAF Services" LLC	United States of America	50%	1 150	14 103	(54 359)	(46 480)

The accounting policies of subsidiaries were changed when necessary in order to ensure consistency with those of the Group.

# (c) Transactions eliminated on consolidation

Internal transactions, account balances and unrealized gains from transactions between the Group companies are eliminated. Unrealized gains are also eliminated unless objective evidence exists that the asset involved in the transaction has impaired. Unrealized gains arising from transactions with a joint venture are also eliminated.

#### C Foreign currency revaluation

(a) Functional and reporting currency

On 1 January 2014 the Republic of Latvia joined the euro-zone and the Latvian Lat which was the Group's functional currency, was replaced by the euro. As a result, the Group converted its financial accounting to euros as from 1 January 2014. Prior period comparative information translated into euros using the official exchange rate of LVL 0.702804 to EUR 1.

## (b) Transactions and balances

All amounts in these consolidated financial statements are expressed in the Latvian national currency - euro (EUR).

Foreign currency transactions are translated into the Group's functional currency applying the official exchange rate established by the European Central Bank at the transaction date. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at yearend exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the profit or loss.

All monetary asset and liability items were revalued to the Group's functional currency according to the exchange rate of the European Central Bank on the last day of the reporting year. Non-monetary items of assets and liabilities, and foreign exchange transactions are revalued to the Group's functional currency in accordance with the exchange rate set by the European Central Bank on the transaction date.

	30.06.2014.	30.06.2013.
1 USD	1.365800	1.303904
1 GBP	0.801500	0.849823
1 LVL	-	0.702804

# Notes to the consolidated financial statements (continued)

# 2. Summary of accounting principles used (continued)

## C Foreign currency revaluation (continued)

(c) Group companies

The results of operations and the financial position of the Group companies (none of which are operating in hyperinflation economics) that operate with functional currencies other than the reporting currency are translated to the reporting currency as follows:

- Assets and liabilities are converted according to exchange rate as at the date of statement of financial position;
- (ii) Transactions of the statement of profit and loss and other comprehensive income are revalued according to exchange rate as at the date of transaction; and
- (iii) all currency exchange differences are recognized as a separate item of equity.

# D Property, plant and equipment

Property, plant and equipment are stated at cost less accumulated depreciation and impairment losses. Cost includes expenses directly related to acquisition of property, plant and equipment. Such cost includes the cost of replacing part of such plant and equipment if the asset recognition criteria are met.

Leasehold improvements are capitalized and disclosed as property, plant and equipment. Depreciation of these assets is calculated over the shorter of the leasehold period or the estimated useful life on a straight line basis.

Where an item of property, plant and equipment has different useful live as the other items of the same property, plant and equipment, they are accounted for as separate items of property, plant and equipment.

The cost of replacing part of an item of property, plant and equipment is recognised in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the Group and its cost can be measured reliably. The costs of the day-to-day servicing of property, plant and equipment is recognised in the profit or loss statement as incurred.

Maintenance costs of tangible assets are recognized in the profit and loss statement as incurred.

Depreciation is calculated on a straight-line basis to write down each asset to its estimated residual value over its estimated useful life using the following rates:

Equipment 25 (previously – 33.3%)
Vehicles 20
Other equipment and machinery 20 - 50 (previously – 25% - 50%)

During the reporting year the management has evaluated and reviewed estimated useful life of tangible assets due to change in the pattern of use (see Note 5).

Capital repair costs on leased Property, plant and equipment are written off on a straight line basis during the shortest of the useful lifetime of the capital repairs and the period of lease.

The assets residual values, useful lives and methods are reviewed, and adjusted if appropriate, at each reporting date. An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount exceeds its estimated recoverable amount (see Note F).

Gains and losses on disposals are determined by comparing proceeds with the respective carrying amount and included in the profit or loss statement.

# Notes to the consolidated financial statements (continued)

# 2. Summary of accounting principles used (continued)

#### E Intangible assets

(a) Trademarks and licences

Trademarks and licenses have a definite useful life and are carried at cost less accumulated amortisation and any accumulated impairment losses. Amortisation is calculated on a straight-line basis to allocate the costs of trademarks and licenses over their estimated useful life, which usually is 3 years.

(b) Software

The acquired software licenses are capitalised on the basis of the purchase and installation costs. These costs are amortised over their estimated useful lives of four years. During the reporting year management has evaluated and reviewed estimated useful life of software licences from 3 years to 4 years (see Note 5).

## F Cost of research and development activities

Research costs are recognized in profit and loss statement as incurred. An intangible asset arising from the development expenditure on an individual project is recognized only when the Group can demonstrate the technical feasibility of completing the intangible asset so that it will be available for use or sale, its intentions to complete and its ability to use or sell the asset, how the asset will generate future economic benefits, the availability of resources to complete and the ability to measure reliably the expenditure during the development. Following the initial recognition of the development expenditure, the cost model is applied requiring the asset to be carried at cost less any accumulated amortisation and impairment losses. Any expenditure capitalized is amortized over the period of the expected future sales from the related project.

# G Impairment of non-financial assets

Intangible assets that are not put in use or have an indefinite useful life are not subject to amortisation and are reviewed for impairment on an annual basis.

Moreover, the carrying amounts of the Group's property, plant and equipment and intangible assets that are subject to amortisation and depreciation and other non-current assets except for inventory and deferred tax asset are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, the asset's recoverable amount is estimated.

An impairment loss is recognised whenever the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount. A cash-generating unit is the smallest identifiable asset group that generates cash flows that largely are independent from other assets and groups. Impairment losses are recognised in profit or loss. Impairment losses recognised in respect of cash-generating units are allocated to reduce the carrying amount of the assets in the unit (group of unit) on a pro rata

The recoverable amount of an asset or cash-generating unit is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset in relation to which the future cash flows have not been adjusted.

All Group's assets are allocated to two cash generating units that are identified as Group's operating segments (see note 17). There have been no impairment indicators noted.

In respect of non-current assets, impairment losses recognised in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. Any impairment loss reversed is only reversed to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

# Notes to the consolidated financial statements (continued)

# 2. Summary of accounting principles used (continued)

#### **H Segments**

Information on the Group's operating segments is disclosed in Note 17. Segment results that are reported to the Chief Executive Officer include items directly attributable to a segment as well as those that can be allocated on a reasonable basis. Unallocated items comprise mainly corporate assets (primarily the Group's headquarters), head office expenses, and tax assets and liabilities.

#### I Government grants

Government grants are recognized where there is a reasonable assurance that the grant will be received and all attaching conditions will be complied with. When the grant relates to an expense item, it is recognized as income over the period necessary to match the grant on a systematic basis to the costs that it is intended to compensate and accordingly accounts receivable are recognized. Where the grant relates to an asset, the fair value is credited to a deferred income account and is released to the profit or loss statement over the expected useful life of the relevant asset by equal annual instalments.

Within the framework of the contract signed between A/S SAF Tehnika and "LEO Petijumu centrs SIA" a cooperation project on a competence center for the Latvian industry of manufacturing electrical and optical devices is being implemented, regarding which "LEO Petijumu centrs SIA" has signed a contract with Investment and Development Agency of Latvia in order to obtain financing from the European Regional Development Fund. As part of the above project A/S SAF Tehnika is conducting two individual research activities to develop new products. In order to implement projects under these activities, co-financing is provided to cover remuneration of project staff and other costs related to the specific projects. Projects planned to be impelemented in two years time. Co-financing received relates to expense items recognized in Statement of Profit or Loss and Other Comprehensive Income and thus is recognized as income over the period necessary to match the grant on a systematic basis to the costs that it is intended to compensate. In case the co-financing is granted, however the cash is not yet received, respective receivables are recognized in Statement of Financial Position under Other receivables.

#### J Stock

Stock is stated at the lower of cost or net realizable value. Cost is valued based on the FIFO method. Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs necessary to make the sale. Costs of finished goods and work-in-progress include cost of materials, personnel and depreciation.

## K Financial instruments

The Group's financial instruments consist of trade receivables, equity-accounted investees, investments in other companies' equity, other receivables, cash and cash equivalents, borrowings, trade payables and other payables and derivatives. Investments in other companies' equity are classified as available for sale. All other financial assets except for equity-accounted investees and derivatives are classified as loans and receivables but liabilities – as liabilities at amortised cost.

Financial instruments except for derivatives are initially recognised at fair value plus directly attributable transaction costs.

Financial assets are derecognised when the rights to receive cash flows from the investments have expired or have been transferred and the Group has transferred substantially all risks and rewards of ownership.

Financial liabilities are derecognized if the Group's obligations specified in the contract expire or are discharged or cancelled.

Loans, receivables and other debts

Loans and receivables and other debts are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market, other than held for trading. Loans and receivables are stated at their amortized cost after deducting allowance for estimated irrecoverable amounts. Amortized cost is determined using the effective interest rate method, less any impairment losses.

# Notes to the consolidated financial statements (continued)

# 2. Summary of accounting principles used (continued)

## K Financial instruments (continued)

The effective interest rate is the rate that exactly discounts the estimated future cash payments and receipts through the expected life of the financial asset. When calculating the effective interest rate, the Group estimates future cash flows considering all contractual terms of the financial instruments.

An impairment allowance for impairment of loans and receivables is established when there is objective evidence that the Group will not be able to collect all amounts due according to the original terms of the receivables. Significant financial difficulties of the debtor, probability that the debtor will enter bankruptcy or financial reorganisation, and default or delinquency in payments are considered indicators that the loan or trade receivable is impaired. The amount of the allowance is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the original effective interest rate. The carrying amount of the asset is reduced and the amount of the loss is recognised in the profit or loss statement. When a loan, receivables and other debts are uncollectible, it is written off.

## Available for sale financial investments

Financial investments available-for-sale are acquired to be held for an indefinite period of time. Financial investments, whose market value is not determined in an active market and whose fair value cannot be reliably measured, are carried at acquisition cost. All other financial investments available-for-sale are carried at fair value. Gains or losses resulting from the change in fair value of financial investments available-for-sale, except for impairment losses, are recognised in other comprehensive income until the financial asset is derecognised; thereafter, the cumulative gain or loss previously recognised in other comprehensive income is recognised in profit or loss.

#### Liabilities

Liabilities are recognised initially at fair value plus directly attributable transaction costs and subsequently measured at amortised cost using the effective interest method.

Please see note 3 (2) for the description of accounting policy for derivatives.

### L Cash and cash equivalents

Cash and cash equivalents comprise current bank accounts balances and deposits, and short term highly liquid investments with an original maturity of three months or less.

#### M Share capital

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of new shares are charged against the share premium account.

# N Corporate income tax and Deferred tax

Corporate income tax comprises current and deferred tax.

The calculated current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantially enacted at the end of the reporting period, and any adjustment to tax payable in respect of previous years.

Deferred taxation arising from temporary differences between carrying amounts for accounting purposes and for tax purposes is calculated using the liability method. However, if the deferred tax arises from initial recognition of an asset or liability in a transaction other than a business acquisition that at the time of the transaction affects neither accounting, non-taxable profit or loss, it is not accounted for. Deferred tax is determined using tax rates (and laws) that have been enacted by the financial position date and are expected to apply when the related deferred tax asset is realised or the deferred income tax liability is settled. Deferred tax assets are recognised to the extent that it is probable that future taxable profit will be available against which the temporary differences can be

Income taxes are recognized through profit or loss unless they relate to items recognized directly in equity.

# Notes to the consolidated financial statements (continued)

# 2. Summary of accounting principles used (continued)

#### O Employee benefits

The Group makes social insurance contributions under the State's health, retirement benefit and unemployment schemes at the statutory rates in force during the year, based on gross salary payments. The Group will have no legal or constructive obligations to pay further contributions if the statutory fund cannot settle their liabilities towards the employees. The cost of these payments is included into the profit or loss statement in the same period as the related salary cost.

#### P Revenue recognition

Revenue comprises the fair value of the goods and services sold, net of value-added tax and discounts. Revenue is recognised as follows:

#### (a) Sales of goods

Sale of goods is recognised when a Group entity has passed the significant risks and rewards of ownership of the goods to the customer, i.e. delivered products to the customer and the customer has accepted the products in accordance with the contract terms, and it is probable that the economic benefits associated with the transaction will flow to the Group.

## (b) Provision of services

Revenue is recognised in the period when the services are rendered.

## (c) Provision of extended warranty service

The Group provides extended warranty service of three to five years in addition to standard one to five years period depending from product. Revenue is recognized over the warranty extension period.

#### Q Lease

Leases of property, plant and equipment in which a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor) are charged to the profit or loss statement on a straight-line basis over the lease period.

#### R Payment of dividends

Dividends payable to the Parent company's shareholders are recognised as a liability in the Group's financial statements in the period in which the dividends are approved by the Parent company's shareholders.

## S Financial income and expenses

Financial income and expenses comprise interest payable on borrowings calculated using the effective interest rate method, interest receivable on funds invested, and foreign exchange gains and losses. Interest income is recognised in the income statement as it accrues, using the effective interest method. The interest expenses of finance lease payments are recognized in profit or loss using the effective interest rate method.

# T New standards and interpretations not yet adopted

The following new Standards and Interpretations are not yet effective for the annual period ended 30 June 2014 and have not been applied in preparing these financial statements:

• Amendments to IAS 32 on Offsetting Financial Assets and Financial Liabilities
Amendments to IAS 32 (effective for annual periods beginning on or after 1 January 2014; to be applied retrospectively) clarify that an entity currently has a legally enforceable right to set-off if that right is not contingent on a future event and enforceable both in the normal course of business and in the event of default, insolvency or bankruptcy of the entity and all counterparties. The Group does not expect the amendments to have any impact on the financial statements since the Group does not apply offsetting to any of their financial assets and financial liabilities and have not entered into master netting arrangements.

## Notes to the consolidated financial statements (continued)

2. Summary of accounting principles used (continued)

S New standards and interpretations not yet adopted (continued)

- IAS 27 (2011) Separate Financial Statements (effective for annual periods beginning on or after 1 January 2014) introduces minor clarifications. The Standard no longer addresses the principle of control and requirements relating to the preparation of consolidated financial statements, which have been incorporated into IFRS 10, Consolidated Financial Statements. The Group has not yet completed the assessment of the impact of these new standards on the Group's operations.
- IAS 28 (2011) *Investments in Associates and Joint Ventures* (Amendments effective for annual periods beginning on or after 1 January 2014; to be applied retrospectively). There are limited amendments made to IAS 28 (2008):
  - Associates and joint ventures held for sale. IFRS 5, Non-current Assets Held for Sale and
    Discontinued Operations applies to an investment, or a portion of an investment, in an
    associate or a joint venture that meets the criteria to be classified as held for sale. For any
    retained portion of the investment that has not been classified as held for sale, the equity
    method is applied until disposal of the portion held for sale. After disposal, any retained interest
    is accounted for using the equity method if the retained interest continues to be an associate or
    a joint venture.
  - Changes in interests held in associates and joint ventures. Previously, IAS 28 (2008) and IAS 31 specified that the cessation of significant influence or joint control triggered remeasurement of any retained stake in all cases, even if significant influence was succeeded by joint control. IAS 28 (2011) now requires that in such scenarios the retained interest in the investment is not remeasured.

The Group has not yet completed the assessment of the impact of these new standards on the Group's operations.

• IFRS 10 Consolidated Financial Statements, IFRS 11 Joint Arrangements, IFRS 12 Disclosure of Interests in Other Entities (effective for annual periods beginning on or after 1 January 2013; to be applied retrospectively). IFRS 10 provides a single model to be applied in the control analysis for all investees, including entities that currently are SPEs in the scope of SIC-12. IFRS 10 introduces new requirements to assess control that are different from the existing requirements in IAS 27 (2008).

Under the new single control model, an investor controls an investee when:

- (1) it is exposed or has rights to variable returns from its involvements with the investee;
- (2) it has the ability to affect those returns through its power over that investee; and
- (3) there is a link between power and returns.

The new IFRS 10 also includes the disclosure requirements and the requirements relating to the preparation of consolidated financial statements.

Under the new IFRS 11, joint arrangements are divided into two types, each having its own accounting model defined as follows:

- a joint operation is one whereby the jointly controlling parties, known as the joint operators, have rights to the assets, and obligations for the liabilities, relating to the arrangement.
- A joint venture is one whereby the jointly controlling parties, known as joint venturers, have rights to the net assets of the arrangement.

## Notes to the consolidated financial statements (continued)

# 2. Summary of accounting principles used (continued)

# S New standards and interpretations not yet adopted (continued)

IFRS 11 effectively carves out from IAS 31 jointly controlled entities those cases in which, although there is a separate vehicle for the joint arrangement, separation is ineffective in certain ways. These arrangements are treated similarly to jointly controlled assets/operations under IAS 31, and are now called joint operations. IFRS 11 eliminates the free choice of equity accounting or proportionate consolidation; the equity method must always be used in financial statements.

IFRS 12 requires additional disclosures relating to significant judgements and assumptions made in determining the nature of interests in an entity or arrangement, interests in subsidiaries, joint arrangements and associates and unconsolidated structured entities.

The Group has not yet completed the assessment of the impact of these new standards on the Group's operations.

## 3. Financial risk management

#### (1) Financial risk factors

The Group's activities expose it to a variety of financial risks:

- (a) foreign currency risk;
- (b) credit risk;
- (c) liquidity risk;
- (d) interest rate risk.

The Group's overall risk management focuses on the unpredictability of financial markets and seeks to minimise its potential adverse effects on the Group's financial performance. The Group uses derivative financial instruments to hedge certain risk exposures. The responsibility for risk management lies with the Finance Department. The Finance Department identifies and evaluates risks and seeks for solutions to avoid financial risks in close co-operation with other operating units of the Group. Financial risks are managed both on Parent company and consolidated level.

### (a) Foreign currency risk

The Group operates internationally and is exposed to foreign currency risk arising mainly from fluctuations of the U.S. dollar.

Foreign currency risk arises primarily from future commercial transactions and recognised assets and liabilities. To manage the foreign currency risk arising from future commercial transactions and recognised assets and liabilities, the Group uses forward foreign currency contracts. Foreign currency risk arises when future commercial transactions and recognised assets and liabilities are denominated in a currency different from the Group's functional currency. The Finance Department analyses the net open position in each foreign currency. The Group might decide to enter to forward foreign currency contracts or to maintain borrowings (in form of credit line) in appropriate currency and amount.

The following schedule summarises net open positions for currencies expressed in EUR as at 30 June 2014:

30 June 2014:	EUR	USD	Other currencies	Total
Financial assets Gross Trade receivables Cash and cash equivalents Total	1 046 596 2 921 317 <b>3 967 913</b>	1 310 733 1 157 015 <b>2 467 748</b>	4 223 <b>4 223</b>	2 357 329 4 082 555 <b>6 439 884</b>
Financial liabilities Accounts payables Other payables Loans Total Net open positions	(406 666) (253 892) (1 977) (662 535) 3 305 378	(237 154) (6 134) (4 804) (248 092) 2 219 656	- - - - 4 223	(643 820) (260 026) (6 781) (910 627) 5 529 257

### Notes to the consolidated financial statements (continued)

#### 3. Financial risk management

#### (1) Financial risk factors

The following schedule summarises net open positions for currencies expressed in EUR as at 30 June 2013:

30 Julie 2013.	LVL	EUR	USD	Total
Financial assets Gross Trade receivables Placements with banks Cash and cash equivalents Total	3 948	740 349	2 507 140	3 251 437
	-	360 503	230 078	590 581
	234 205	1 703 577	871 515	2 809 297
	<b>238 153</b>	<b>2 804 429</b>	<b>3 608 733</b>	<b>6 651 315</b>
Financial libilities Accounts payables Other payables Loans Total Net open positions	(144 655)	(319 037)	(569 340)	(1 033 032)
	(128 404)	(40 732)	(108 149)	(277 285)
	(1 050)	(6 449)	(6 582)	(14 081)
	(274 109)	(366 218)	(684 071)	(1 324 398)
	(35 956)	2 438 211	2 924 662	5 326 917

## (1) Financial risk factors (continued)

#### Sensitivity analysis

A 10 percent weakening of the euro against the USD on 30 June would have increased (decreased) profit or loss and equity by the amounts shown below. This analysis assumes that all other variables, in particular interest rates, remain constant. The analysis for 2012/ 2013 performed based on assumptions – a 10 percent weakening of the lat against the USD and a 1 percent weakening of the lat against the EUR on 30 June would have increased (decreased) profit or loss and equity by the amounts shown below The Latvian lat was pegged to Euro as at 30 June 2013.

	effect in EUR	effect in EUR
	221 966	292 466
USD		24 382
EUR		
	221 966	316 848

204212044

2042/2042

### (b) Credit risk

The Group has significant exposure of credit risk with its customers. The Group's policy is to ensure that wholesale of products is carried out with customers having appropriate credit history. If the customers are residing in countries with high credit risk, then Letters of Credit issued by reputable credit institutions are used as credit risk management instruments. In situations where no Letters of Credit can be obtained from reputable credit institutions, the prepayments from the customers are requested or State Export Guarantees purchased. Customers' financial position is monitored on regular bases and assigned credit limits has been changed based on credit history and customer's paying behaviour.

As at 30 June 2014, the Group's credit risk exposure to a single customer amounted to 11.01% of the total short and long-term receivables and 2.7% from total net sales (30.06.2013: 13.63% and 2.6% accordingly). With respect to credit risk arising from the other financial assets of the Group, which comprise cash and cash equivalents, the Group's exposure to credit risk arises from the default of the counterparty, with a maximum exposure equal to the carrying amount of these instruments. The Group's maximum credit risk exposure amounts to EUR 6 706 443 or 55.68% of total assets (30.06.2013: EUR 7 031 230 or 57.13% of total assets).

For more information on the Group's exposure to credit risk please refer to Note 8.

# Notes to the consolidated financial statements (continued)

## 3. Financial risk management

## (1) Financial risk factors (continued)

#### (c) Liquidity risk

The Group follows a prudent liquidity risk management and hence maintain a sufficient quantity of liquid funds. The current ratio of the Group is 6.5 (30.06.2013: 5.3), quick ratio is 3.7 (30.06.2013: 3.3).

The Group's management monitors liquidity reserves for the operational forecasting, based on estimated net cash flows. Most of the Group's liabilities are short term.

Management believes that the Group will have sufficient liquidity to be generated from operating activities and does not see significant exposure to liquidity risk.

For more information on the Group's exposure to liquidity risk please refer to note 14.

#### (d) Interest rate risk

As the Group does not have significant interest bearing liabilities, thus the Group's cash flows and net results are largely independent of changes in market interest rates. The Group's cash flows from interest bearing assets are dependent on current market interest rates; however as the Group mainly has short-term interest-bearing assets, the exposure is not significant.

# (2) Accounting for derivative financial instruments

The Group uses derivative financial instruments such as forward currency contracts to hedge its risks associated with foreign currency fluctuations. Such derivative financial instruments are initially recognized at fair value on the date on which derivative contract is entered to and are subsequently remeasured at fair value through profit and loss. All derivatives are carried as assets when their fair value is positive and as liabilities when negative. The fair value of forward currency contracts is calculated by reference to current forward exchange rates for contracts with similar maturity profiles.

Any gains or losses arising from changes in fair value of derivatives that do not qualify as hedge accounting are taken directly to profit or loss for the year.

As at 30 June 2014 and 30 June 2013 the Group did not have any open derivative financial instruments contracts.

#### (3) Fair value

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal, or in its absence, the most advantageous market to which the Group has access at that date. The fair value of a liability reflects its non-performance risk.

When measuring the fair value of an asset or a liability, the Group uses market observable data as far as possible. Fair values are categorized into different levels in a fair value hierarchy based on the inputs used in the valuation techniques as follows:

Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2: inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

If the inputs used to measure the fair value of an asset or a liability might be categorized in different levels of the fair value hierarchy, the fair value measurement is categorized in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement. The Group recognizes transfers between levels of the fair value hierarchy at the end of the reporting period during which the change has occurred.

Fair value of financial assets and liabilities of the Group is deemed to approximate their face value on initial recognition and carrying value on any subsequent date as the effect of discounting is immaterial. The term of all financial assets and liabilities of the Group is mostly six months. Fair value of the financial instrument available for sale cannot be measured.

# Notes to the consolidated financial statements (continued)

# 4. Management of the capital structure

The Group manages its capital to ensure that the Group will be able to continue as a going concern while maximizing the return to stakeholders through the optimization of the debt and equity balance. The capital structure indicator of the Group consists of debt, which includes the borrowings disclosed in note 15, cash and cash equivalents and equity, comprising issued capital, retained earnings and share premium. The gearing ratio at the year-end was as follows:

Debt Cash <b>Net debt</b>	30/06/2014 EUR 1 715 671 (4 082 555) (2 366 884)	30/06/2013 EUR 2 104 758 (2 809 297) (704 539)
Shareholders' equity	10 329 996	10 203 459
Debt to equity ratio Net debt * to equity ratio	17% 23%	21% -7%

Net debt calculated as total debt net of cash and cash equivalents.

# Key estimates and assumptions

The management makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

Recoverable amount and impairment of non-current assets

When the events and circumstances indicate a potential impairment, the Group performs impairment tests for items of property, plant and equipment and intangible assets. According to these tests assets are written down to their recoverable amounts, if necessary. When carrying out impairment tests management uses various estimates for the cash flows arising from the use of the assets, sales, maintenance, and repairs of the assets, as well as in respect of the inflation and growth rates. If the situation changes in the future, either additional impairment could be recognised, or the previously recognised impairment could be partially or fully reversed. See also note 2G.

## Impairment of loans and receivables

The Group recognizes allowances for doubtful loans and receivables. In order to set unrecoverable amount of receivables, management estimates the basis of which is the historical experience are used. Allowances for doubtful debts are recognized based on an individual management assessment of recoverability of each receivable. See also note 2K.

As at the reporting date there are no indications of impairment of property, plant and equipment and intangible assets. The Group's cash flows from operating activities in the reporting year amount to EUR 775 thousand (2012/ 2013: EUR 62 thousand), Group will continue pursuing its strategy to develop new competitive wireless data transmission products and solutions for export markets, maintain the current sound financial position and control over the production process with the aim to increase sales and profitability.

# Useful lives of property, plant and equipment

Management estimates the expected useful lives of property, plant and equipment in proportion to the expected duration of use of the asset based on historical experience with similar property, plant and equipment and based on future plans. Depreciation is charged to the income statement on a straight-line basis over the estimated useful lives of each part of an item of property, plant and equipment. Depreciation of property, plant and equipment is calculated over the shortest period lease term or over the useful life. No depreciation is calculated for land. See also note 2D.

The Group has revised its estimates of the useful lives of property, plant and equipment and intangibles. The effect was applied prospectively.

## Notes to the consolidated financial statements (continued)

# Key estimates and assumptions (continued)

The effect of change of estimates of depreciation rates for property, plant and equipment and intangibles on profit or loss is as follows:

	2013/ 2014 efekts EUR
Effect on profit or loss	3 546
	3 546

#### Provisions and accruals

Provisions are recognized when the Group has a present legal or constructive obligation as a result of a past event and it is probable that an outflow of economic benefits will be required from the Group to settle the obligation, and the amount of obligation can be measured reasonably. If the Group foresees that the expenses required for recognizing the provision will be partly or fully repaid, for example, within an insurance contract, the recovery of such expenses is recognized as separate assets only when it is certain that such expenses will be recovered. Expenses connected with any provisions are recognized in the profit or loss statement less recovered amounts.

As at the reporting date, the following provisions and accruals were recognized:

- provisions for potential warranty expenses are recognized based on the management assessment of the risk of expected warranty repairs relating to the concluded contracts. The standard warranty period is one to five years depending from product.
- accrued liabilities for unused vacations are calculated in accordance with the number of vacation days unused as at 30 June 2014 and the average remuneration during the last six months of the reporting year.
- provision for bonuses is calculated in accordance with the procedures approved by management.

### Recognition of deferred tax asset

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the asset can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised. See also note 2N.

### Notes to the consolidated financial statements (continued)

# 6. Property, plant and equipment and intangible assets

	Software and licences	Long term investments in leased fixed assets	Equipment and machinery	Other fixed assets	Total
	EUR	EUR	EUR	EUR	EUR
Reporting year ended 30 Jun	e 2013				
Opening balance	131 479	357 118	278 809	55 806	823 212
Acquisitions	154 329	44 086	84 676	204 159	487 250
Disposals	-	-	-	(83)	(83)
Charge for the period	(84 169)	(118 020)	(166 318)	(39 874)	(408 381)
Closing balance	201 639	283 184	197 167	220 008	901 998
D diam was and ad 20 lus	2014				
Reporting year ended 30 Jur	201 639	283 184	197 167	220 008	901 998
Opening balance	90 617	203 104	137 121	33 985	261 723
Acquisitions	90 617	_	(1 166)	(4 887)	(6 053)
Disposals Charge for the period	(84 085)	(119 400)	(143 003)	(69 393)	(415 881)
Closing balance	208 171	163 784	190 119	179 713	741 787
Closing balance	200 171	100101			
30 June 2012					
Historical cost	899 188	1 069 783	3 206 627	558 995	5 734 593
Accumulated depreciation	(767 709)	(712665)	(2927818)	(503 189)	(4 911 381)
Carrying amount	131 479	357 118	278 809	55 806	823 212
Carrying amount					
30 June 2013					0.450.005
Historical cost	1 052 632	1 113 869	3 251 299	741 465	6 159 265
Accumulated depreciation	(850 993)	(830 685)	(3 054 132)	(521 457)	(5 257 267)
Carrying amount	201 639	283 184	197 167	220 008	901 998
30 June 2014	1 140 750	1 113 869	3 283 390	767 767	6 305 776
Historical cost		(950 085)	(3 093 271)	(588 054)	(5 563 989)
Accumulated depreciation	(932 579)	163 784	190 119	179 713	741 787
30 June 2014	208 171	103 / 04	100 110		-

During the reporting year, the Group did not enter into any operating or finance lease agreements.

Historical cost of disposals for the reporting year ended 30 June 2014 is EUR 7 101 EUR and accumulated depreciation EUR 1 048 (2012/ 2013: EUR 117 and EUR 34 accordingly).

Depreciation of EUR 171 545 is included in the profit or loss statement item *Cost of sales* (2012/ 2013: EUR 192 921); depreciation of EUR 168 648 in *Sales and marketing costs* (2012/ 2013: EUR 158 912); and depreciation of EUR 75 688 in *Administrative expenses* (2012/ 2013: EUR 56 548), including depreciation of EUR 221 under *Other administrative expenses* (2012/ 2013: EUR 1 056).

The acquisition costs of fully depreciated property, plant and equipment that is still in use at the reporting date amounted to EUR 4 082 178 (2012/ 2013: EUR 3 858 633).

The *Equipment and machinery* group includes items bought with EU co-financing and according to the agreement with the EU have restrictions in their usage in operations. In total cost of such items amount to EUR 64 983 (2012/ 2013: EUR 64 983), at 30 June 2014 PPE are fully depreciated (2012/ 2013: EUR 14 816). The restrictions apply until December 2014.

# Notes to the consolidated financial statements (continued)

#### 7. Stock

		30/06/2014 EUR	30/06/2013 EUR
Raw materials Work in progress Finished goods		1 396 275 1 620 329 1 482 149 <b>4 498 753</b>	1 214 647 1 751 221 1 285 927 <b>4 251 795</b>

During the reporting year, write-down to net realizable value reversal of EUR 147 159 (2012/ 2013: reversal of EUR 99 837) was recognised and included in cost of sales.

The item *Finished goods* within *Stock* include property, plant and equipment sent to clients for trial with an option to buy or return the equipment and the equipment sent to substitute damaged equipment. As at 30 June 2014 the value of equipment sent due to the above reasons amounted to EUR 186 559 (2012/ 2013: EUR 222 254).

Included under stock items "Work in Progress" and "Finished goods" are Salary expenses (including accruals for vacation pay) in amount of EUR 21 599 (2012/ 2013: EUR 23 318), Social insurance (including accruals for vacation pay) in amount of EUR 5 197 (2012/ 2013: EUR 5 603) and depreciation and amortization expenses in amount of EUR 3 870 (2012/ 2013: EUR 4 072).

#### 8. Trade receivables

	30/06/2014 EUR	30/06/2013 EUR
Long term trade receivables	53 526	64 404
Due from joint venture Trade receivables Allowances for bad and doubtful trade receivables Short term trade receivables, net Total trade receivables, net	44 393 2 259 410 (369 288) 1 934 515 1 988 041	49 646 3 137 388 (506 590) 2 680 444 2 744 848

As at 30 June 2014, the fair value of receivables approximated their carrying amount.

In the reporting year, included in the profit or loss statement caption Administrative expenses was the net decrease of allowances for bad and doubtful trade receivables in the amount of EUR 24 707 (2012/ 2013: increase EUR 86 585).

The maturity of long-term receivables is 31 March 2022.

# Movement in Allowances for bad and doubtful trade receivables

Allowances for bad and doubtful trade receivables as at 30 June 2012	420 005
	(37 413)
Written-off	165 456
Additional allowances	(41 458)
Recovered debts	506 590
Allowances for bad and doubtful trade receivables as at 30 June 2013	(112 595)
Written-off	6 833
Additional allowances	(31 540)
Recovered debts	369 288
Allowances for bad and doubtful trade receivables as at 30 June 2014	309 200

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## Notes to the consolidated financial statements (continued)

#### Trade receivables (continued)

## Split of Gross Trade receivables by currencies expressed in EUR

Split of Gross Trade receivables by	currencies expir	esseu III EUN		
	30/06/2014 EUR	30/06/2014 %	30/06/2013 EUR	30/06/2013 %
LVL USD EUR <b>Total trade receivables</b>	1 310 733 1 046 596 2 357 329	55.60 44.40 <b>100</b> %	3 948 2 507 140 740 349 <b>3 251 437</b>	0.12 77.11 22.77 <b>100</b> %
Ageing of Trade receivables at the r	eporting date			
Not overdue Overdue by 0 – 89 days Overdue by 90 and more days Total trade receivables	30/06/2014 Gross EUR 1 521 868 468 365 367 096 2 357 329	30/06/2014 Impairment EUR (2 192) (367 096) (369 288)	30/06/2013 Gross EUR 2 200 205 553 637 497 595 3 251 437	30/06/2013 Impairment EUR (44 323) (1 537) (460 730) (506 590)
9. Other receivables			30/06/2014 EUR	30/06/2013 EUR
Government grants*  Overpaid value added tax (refer to Note Advance payment to suppliers  Description in LEO Petitus		oiect	226 220 - 26 626	45 754 45 370 24 761 102 447

<sup>\*</sup> Government grants receivable relate to development project realized in cooperation with the Group's associate LEO Petijumu centrs SIA.

220 716

8 774

261 620

2 384

#### Placements with banks 10.

Other receivables

Deposits for participation in LEO Petijumu centrs SIA project

	30/06/2014 EUR	30/06/2013 EUR
Deposits	-	590 581
Deposits	-	590 581

No free cash resources deposited with initial maturity exceeding 90 days as at 30 June 2014. The average maturity of deposits as at 30 June 2014 is 11 months.

# Notes to the consolidated financial statements (continued)

## 10. Placements with banks (continued)

Split of Deposits by currencies expressed in EUR

•				
	30/06/2014 EUR	30/06/2014 %	30/06/2013 EUR	30/06/2013 %
EUR USD <b>Deposits</b>	-	-	360 503 230 078 <b>590 581</b>	61.04 38.96 <b>100</b> %
Split of Deposits by banks			30/06/2014 EUR	30/06/2013 EUR
PrivatBank AS <b>Deposits</b>			-	590 581 <b>590 581</b>
11. Cash and cash equivale	nts			
			30/06/2014 EUR	30/06/2013 EUR
Cash in bank			4 082 555 <b>4 082 555</b>	2 809 297 <b>2 809 297</b>
Split of cash and cash equivalents by	currencies expr	essed in EUR		
	30/06/2014 EUR	30/06/2014 %	30/06/2013 EUR	30/06/2013 %
LVL USD EUR GBP Cash and cash equivalents	1 157 015 2 921 317 4 223 4 082 555	28.34 71.56 0.10 <b>100%</b>	234 205 871 515 1 703 577 - 2 809 297	8.34 31.02 60.64 -
Split of cash and cash equivalents b	y banks		30/06/2014 EUR	30/06/2013 EUR
Swedbank AS Nordea bank AB Latvian branch DNB Bank AS JP Morgan Chase bank Other		*	1 013 185 2 396 746 366 117 306 503 4 4 082 555	966 376 1 567 435 - 258 628 16 858 2 809 297

# Notes to the consolidated financial statements (continued)

# 12. Deferred tax (assets)/ liabilities

Deferred tax has been calculated from the following temporary differences between assets and liabilities values for financial accounting and tax purposes:

liabilities values for financial ac	Balance at 30/06/2012 EUR	Recognized in profit or loss 2012/ 2013 EUR	Balance at 30/06/2013 EUR	Recognized in profit or loss 2013/ 2014 EUR	Balance at 30/06/2014 EUR
Temporary difference on Property, plant and equipment depreciation and intangible asset amortisation Tax losses carried forward Temporary difference in the	13 458 -	6 384 -	19 842	7 324 (13 154)	27 166 (13 154)
accrued liabilities for unused vacations Temporary difference on	(25 424)	(2 951)	(28 375)	(477)	(28 852)
inventory write-down to net realizable value	(116 460)	14 975	(101 485)	22 075	(79 410)
Temporary difference on provisions for guarantees	(3 274)	770	(2 504)	308	(2 196)
Temporary difference on provisions for goods returned	-	-	-	(2 238)	(2 238)
Temporary difference on provisions for bonuses	_	(10 672)	(10 672)	10 672	-
Temporary difference on allowance for trade receivables Unrecognized temporary	(63 000)	(12 988)	(75 988)	20 595	(55 393)
differences related to foreign trade receivables recoverability Deferred tax (asset), net	63 000 <b>(131 700)</b>	12 988 <b>8 506</b>		(20 595) <b>24 510</b>	

Deferred income tax asset for the Group is recognised to the extent that the realisation of the related tax benefit through the future taxable profits is probable. Management believes that there is reasonable assurance that taxable profits in the next taxation periods will be sufficient to recover the recognized deferred tax asset in full; this is also supported by the generation of taxable profits in the current year.

# Notes to the consolidated financial statements (continued)

#### 13. Share capital

As at 30 June 2014 the registered and paid-up share capital amounted to EUR 4 226 185, converting registered share capital of LVL 2 970 180 into euros using the official exchange rate of LVL 0.702804 to EUR 1, and consisted of 2 970 180 ordinary bearer shares with equal and unrestricted voting rights (2012/2013: 2 970 180 shares). Share capital re-registration into euroshas not been completed yet. According to Latvian legislation it has to be completed until 30 June 2016.

## 14. Payables, provisions and other liabilities

	30/06/2014 EUR	30/06/2013 EUR
Trade accounts payable Due to joint venture Other accounts payable Trade and other payables	643 820 - 260 026 <b>903 846</b>	1 032 419 613 277 285 <b>1 310 317</b>
Provisions for warranties Provision for bonuses Provisions for guarantees	14 643 - <b>14 643</b>	16 692 71 144 <b>87 836</b>
Accrued liabilities for unused vacations Customer advances Taxes and social security payments (refer to note 25) Other liabilities Other liabilities Total Payables, provisions and other liabilities	192 349 216 085 116 185 160 372 <b>684 991</b> <b>1 603 480</b>	189 170 97 850 111 323 31 537 <b>429 880</b> 1 828 033

During the reporting period the increase in accrued liabilities for unused vacation pay included in profit or loss amounted to EUR 3 179 (2012/2013: increase of EUR 19 678).

### Movement in provisions

	Warranties	Bonuses	Total
	EUR	EUR	EUR
Balance as at 01.07.2012 Provisions made during the year Provisions used during the year Provisions reversed during the year Balance as at 30.06.2013 Provisions used during the year Balance as at 30.06.2014	21 824 (2 187) (2 945) 16 692 (2 049) 14 643	71 144 - <b>71 144</b> (71 144)	21 824 71 144 (2 187) (2 945) 87 836 (73 193) 14 643

Movement in provisions in the reporting year included in the profit or loss statement.

# Notes to the consolidated financial statements (continued)

# 14. Payables, provisions and other liabilities (continued)

Split of trade payables, due to joint venture and other payables by currencies expressed in EUR

	30/06/2014 EUR	30/06/2014 %	30/06/2013 EUR	30/06/2013 %
LVL USD EUR	243 289 660 557	26.92 73.08	273 059 677 489 359 769	20.84 51.70 27.46
Trade accounts payables, due to joint venture and other payables	903 846	100%	1 310 317	100%

# Ageing analysis of trade accounts payables, due to joint venture and other payables

	30/06/2014	30/06/2013
	EUR	EUR
Net everdue	901 418	1 141 218
Not overdue  Overdue by 0 – 30 days	2 428	169 099
Trade accounts payables, due to joint venture and other payables	903 846	1 310 317

The carrying amounts of the Group's financial liabilities do not significantly differ from the gross cash flows, as the influence of the interest payments for short term financial instruments is minor.

15.	Loans	30/06/2014 EUR	30/06/2013 EUR
Credit card	s	6 781	14 081
16.	Deferred income	30/06/2014 EUR	30/06/2013 EUR
	ncome for goods not delivered yet erred income ent grants	85 948 19 462 - <b>105 410</b>	233 397 24 061 5 186 <b>262 644</b>

# Notes to the consolidated financial statements (continued)

### 17. Segment information and sales

- a) The Group's operations are divided into two major structural units:
- SAF branded equipment designed and produced in-house CFIP and Freemile (Etherent/Hybrid/ superPDH systems), Integra (Integrated carrier-grade Ethernet microwave radio), Spectrum Compact (measurement tools for radio engineers) as the first structural unit and 3<sup>rd</sup> party products for resale, like Antennas, cables, some OEMed products and accessories as the second unit.

## CFIP -product line is represented by:

- a split mount PhoeniX hybrid radio system with Gigabit Ethernet + 20 E1 interfaces;
- Lumina high capacity Full Outdoor all-in-one radio with Gigabit Ethernet traffic interface;
- CFIP-108 entry level radio perfect for upgrade of E1 networks into packet data networks;
- Marathon FIDU low frequency low capacity system for industrial applications and rural telecom use.

All CFIP radios are offered in most widely used frequency bands from 300MHz to 38 GHz, thus enabling the use of CFIP radios all across the globe. PhoeniX radio represents the type of microwave radio which is still dominating market share point of view.

Freemile 17/24, an all outdoor hybrid radio system to be used in 17 and 24 GHz unlicensed frequency bands and providing Ethernet/E1 interfaces for user traffic.

Integra – is a next generation radio system employing latest modem technology on the market as well as radio technology in an innovative packaging.

**Spectrum Compact** is the latest product line in SAF's portfolio, it is a measurement tool for field engineers for telecom, broadcasting and other industries using radio technologies. It comprises of a number of units covering several frequency bands and proving various functionality.

 Operations related to sales of products purchased from other suppliers, like antennas, cables, SAF renamed (OEMed) products and different accessories - as the second unit.

## Notes to the consolidated financial statements (continued)

# 17. Segment information and sales (continued)

	CFM; CFIP	; FreeMile	Oth	ner	Tot	al
	2013/14	2012/13	2013/14	2012/13	2013/14	2012/13
	EUR	EUR	EUR	EUR	EUR	EUR
Assets						
Reportable segment assets	5 834 532	5 944 125	1 634 109	2 179 362	7 468 641	8 123 487
Unallocated assets				_	4 577 026	4 184 730
Total assets					12 045 667	12 308 217
Segment liabilities	1 100 557	1 114 444	277 201	326 166	1 377 758	1 440 610
Unallocated liabilities	1 100 00.			Sec.	337 913	664 148
Total liabilities				_	1 715 671	2 104 758
	9 469 940	9 861 466	2 555 811	3 479 706	12 025 751	13 341 172
Net sales	2 380 703	2 555 391	1 007 888	1 393 016	3 388 591	3 948 407
Segment result	2 300 703	2 333 331	1 007 000	, 000 0.0		
Unallocated expenses					(3 414 440)	(4 004 389)
Loss from operating activities					(25 849)	(55 982)
Other income					330 149	84 665
Financial expenses, net					(125 366)	(32 511)
						(00 (454)
Profit/(loss) before taxes					(27 375)	(23 451)
Corporate income tax					151 559	(27 279)
Otaula muefit/ (1000)					(24 510)	(14 714)
Current year's profit/ (loss)						
Other information					127 049	(41 993)
Additions of property plant and					(512)	(123)
equipment and intangible assets Unallocated additions of property					&   to	
plant and equipment and intangible					126 537	(42 116)
assets					120 557	(42 110)
Depreciation and amortization						
Unallocated depreciation and					112.055	120 146
amortization	113 955	120 146	-		113 955	120 140
Total depreciation and					= = = = = =	207.404
amortization					147 768	367 104
Assets					261 723	487 250
		Wildin Ferenzi		0.574	142 628	193 903
Reportable segment assets	142 509	191 329	1 119	2 574	143 628	193 903
Unallocated assets					272 253	214 478
					415 881	408 381
Total assets					710001	700 001

### Notes to the consolidated financial statements (continued)

## 17. Segment information and sales (continued)

b) This note provides information on division of the Group's net sales and assets by geographical segments (only trade receivables are allocated to regions based on customer residency, all other assets remain unallocated).

	Net sale	es	Ass	ets
	2013/ 2014	2012/ 2013	30/06/2014	30/06/2013
	EUR	EUR	EUR	EUR
USA	5 337 085	5 654 300	818 659	1 301 928
0.350.050.50.50	4 617 586	4 537 193	942 404	653 008
Asia, Africa, Middle				700 000
Fast	2 071 080	3 149 679	226 978	790 963
	12 025 751	13 341 172	1 988 041	2 745 899
Unallocated assets	-	-	10 057 626	9 562 276
	12 025 751	13 341 172	12 045 667	12 308 175
Europa, CIS Asia, Africa, Middle East	2 071 080 <b>12 025 751</b>	3 149 679 13 341 172	226 978 1 988 041 10 057 626	790 96 <b>2 745 89</b> 9 562 27

Please also refer to Note 3 (1b) for the description of dependence on individual customers.

### 18. Cost of goods sold

10. Gost of goods cold	01.07.2013- 30.06.2014 EUR	01.07.2012- 30.06.2013 EUR
Purchases of components and subcontractors services	6 557 982	7 697 089
Salary expenses (including accrued liabilities for unused vacations)	1 457 196	1 448 091
Depreciation and amortization (refer to Note 6)	171 545	188 849
Social insurance	344 253	345 863
(including accrued liabilities for unused vacations) Rent of premises	141 841	179 706
Public utilities	92 734	106 321
Transport	27 455	26 582
Communication expenses	10 448	14 600
Business trip expenses	11 457	5 756
Low value articles	2 275	3 853
Other production costs	60 568	74 425
Other production costs	8 877 754	10 091 135

Research and development related expenses of EUR 1 003 445 (2012/ 2013: EUR 1 031 696) are included in the profit or loss statement caption Purchases of components and subcontractors services.

# Notes to the consolidated financial statements (continued)

# 19. Sales and marketing expenses

19. Sales and marketing expenses		
	01.07.2013- 30.06.2014 EUR	01.07.2012- 30.06.2013 EUR
Advertisement and marketing expenses	118 575	141 883
Salary expenses (including accrued liabilities for unused vacations) Business trip expenses Depreciation and amortization (refer to Note 6) Delivery costs	937 673 319 132 168 648 337 859	892 017 382 051 158 912 424 650
Social contributions (including accrued liabilities for unused vacations) Other selling and distribution costs	192 755 282 731 <b>2 357 373</b>	202 456 248 773 <b>2 450 742</b>
20. Administrative expenses		
	01.07.2013- 30.06.2014 EUR	01.07.2012- 30.06.2013 EUR
Salary expenses (including accrued liabilities for unused vacations) Depreciation and amortization (refer to Note 6) Social insurance	360 090 75 467	307 689 55 492
(including accrued liabilities for unused vacations) IT services Expenses on cash turnover Representation expenses Training	85 811 52 359 14 507 38 677 11 525 14 242	74 122 31 663 15 882 51 063 33 031 14 068
Public utilities Business trip expenses Rent of premises Insurance Office maintenance Sponsorship Communication expenses Allowances for bad and doubtful trade receivables Other administrative expenses	1 097 23 931 23 715 6 060 10 114 4 717 (24 707) 118 868	57 22 053 24 012 2 755 2 718 4 351 123 998 92 323 855 277
	816 473	655 21

Other administrative expenses include the annual statutory audit fee in the amount of EUR 9 490 (2012/ 2013: EUR 9 700). During the year the Group did not receive any other services from the auditor.

#### 21. Other income

21. Other income	01.07.2013- 30.06.2014 EUR	01.07.2012- 30.06.2013 EUR
Government grants* Other income	297 609 32 540 <b>330 149</b>	63 372 21 293 <b>84 665</b>

<sup>\* -</sup> Government grants receivable relate to development project realized in cooperation with LEO Petijumu centrs SIA.

During the reporting year the Group received a government grant payment of EUR 111 957 (2012/ 2013: EUR 70 183).

## Notes to the consolidated financial statements (continued)

22.	Financial income	01.07.2013- 30.06.2014 EUR	01.07.2012- 30.06.2013 EUR
Interest in	come	19 411 <b>19 411</b>	55 778 <b>55 778</b>
23.	Financial expenses	01.07.2013- 30.06.2014 EUR	01.07.2012- 30.06.2013 EUR
Net result	of currency exchange fluctuations	144 777 <b>144 777</b>	88 289 <b>88 289</b>
24.	Corporate income tax		
		01.07.2013- 30.06.2014 EUR	01.07.2012- 30.06.2013 EUR
Corporate	n deferred tax asset (see Note 12) e income tax for the reporting year arges related to corporate income tax	24 510 - - 24 510	8 506 2 281 3 927 <b>14 714</b>

Corporate income tax differs from the theoretically calculated tax amount that would arise applying the statutory 15% rate to the Group's profit before taxation:

	01.07.2013- 30.06.2014 EUR	01.07.2012- 30.06.2013 EUR
Profit/ (loss) before tax Tax rate Tax calculated theoretically	<b>151 559</b> 15% 22 734 14 788	(27 279) 15% (4 092) 17 925
Effect of non-deductible expenses  Effect of changes in unrecognized temporary differences  Impact of tax benefit  Corporate income tax	(3 706) (9 306) <b>24 510</b>	18 600 (17 719) <b>14 714</b>

The State Revenue Service may inspect the Group's books and records for the last 3 years and impose additional tax charges with penalty interest and penalties. The Group's management is not aware of any circumstances, which may give rise to a potential material liability in this respect. (The State Revenue Service had not performed complex tax review at the financial position date).

# Notes to the consolidated financial statements (continued)

25. Taxes and compulsory state social security contributions							
	VAT	Social	Personal	Corporate	Business	CIT for	Total
		contributions	income tax	income tax	risk duty	services	
						provided	
						by non-	
					FUD	residents	EUD
	EUR	EUR	EUR	EUR	EUR	EUR	EUR
Payable as at							
30.06.2013.		72 373	38 656	-	294		111 323
(Overpaid) as at							
30.06.2013.	(45 370)	-	-	(163 673)	-	(118)	(209 161)
Calculated during					2.424	239	1 259 036
the reporting year	(177 516)	913 850	519 342	-	3 121	239	239 411
Repaid by SRS	239 411	-	-	-	-	-	239 411
Transferred							
to/from other			(50.045)	162 701		_	-
taxes	-	(106 876)	(56 915)	163 791	5		
Paid during the		(000 001)	(461 756)	(69 194)	(3 316)	(239)	(1 353 440)
reporting year	(10 554)	(808 381)	(461 756)	(09 194)	(3 3 10)	(200)	(,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Payable as at		(95)	(74)	_	(9)	-	(178)
30.06.2014.	-	(90)	(14)		(-)		
(Overpaid) as at 30.06.2014.	5 971	70 871	39 253	-	90	-	116 185
Payable as at	5 97 1	70071	00 200				
30.06.2013.	_	-	-	(69 076)		(118)	(69 194)
00.00im0io							

## 26. Earnings/ loss per share

Earnings per share are calculated by dividing profit by the weighted average number of shares during

the year.	01.07.2013- 30.06.2014 EUR	01.07.2012- 30.06.2013 EUR
Profit / (loss) of the reporting year (a) Ordinary shares as at 1 July (b) Basic and diluted earnings / (losses) per share for the reporting year (a/b)	127 049 2 970 180 (0.043)	(41 993) 2 970 180 (0.014)

## 27. Management remuneration

# Information on the remuneration of the members of the Board and Council

	01.07.2013- 30.06.2014 EUR	01.07.2012- 30.06.2013 EUR
Remuneration of the Board members · salary · social contributions	192 963 45 949	211 794 50 970
Remuneration of the Council members · salary · social contributions Total	112 780 26 841 <b>378 533</b>	115 043 27 713 <b>405 520</b>

## Notes to the consolidated financial statements (continued)

## 28. Related party transactions

Related parties represent both legal entities and private individuals related to the Group in accordance with the following rules.

- a) A person or a close member of that person's family is related to a reporting group entity if that person:
  - i. has control or joint control over the reporting group entity;
  - ii. has a significant influence over the reporting group entity; or
  - iii. is a member of the key management personnel of the reporting group entity or of a parent of the reporting entity.
- b) An entity is related to a reporting group entity if any of the following conditions applies:
  - The entity and the reporting group entity are members of the same group (which means that each parent, subsidiary and fellow subsidiary is related to the others).
  - ii. One entity is an associate or joint venture of the other entity (or an associate or joint venture of a member of a group of which the other entity is a member).
  - iii. Both entities are joint ventures of the same third party.
  - iv. One entity is a joint venture of a third entity and the other entity is an associate of the third entity.
  - v. The entity is a post-employment benefit plan for the benefit of employees of either the reporting group entity or an entity related to the reporting entity. If the reporting entity is itself such a plan, the sponsoring employers are also related to the reporting entity.
  - vi. The entity is controlled, or jointly controlled by a person identified in (a).
  - vii. A person identified in (a)(i) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity).

Related party transaction - a transfer of resources, services or obligations between a reporting entity and a related party, regardless of whether a consideration is determined.

	year end 2014			Balance outstanding as at 30 June 2014 2013 EUR EUR		
	EUR	EUR	EUR	EUN		
Sale of goods and services Joint venture	-	49 892	44 393	49 645		
Purchase of goods and services Joint venture		2.069		613		
Loans issued and related interes	t -	2 968	-	010		
Other related parties						
Sale of goods and services	-	412 721	180 581	361 050		

On 18 June 2012 the Parent company signed a loan agreement with the related party through management SIA Namīpašumu pārvalde regarding the issuance of a loan of EUR 400 000. The loan has been transferred to borrower's account as at 2 July 2012. In the reporting year, a share of the loan was repaid amounting to EUR 180 000 and the outstanding loan balance as at 30 June 2014 was EUR 180 581, including principal of EUR 180 000 and unpaid interest of EUR 581 (30.06.2013: principal EUR 360 000 and unpaid interest of EUR 1 050). The annual interest rate of the loan is 3.5%. The loan matures on 31 July 2014. The loan is secured with a mortgage of real estate.

All outstanding balances with these related parties are priced on an arm's length basis and are to be settled in cash. None of the balances apart from the loan issued is secured. No expense has been recognized in the current year or prior year for bad or doubtful debts in respect of amounts owed by related parties.

## Notes to the consolidated financial statements (continued)

#### 29. Equity-accounted investees

Summary financial information for equity accounted investees is as follows:

EUR	Owner- ship	Total assets	Total liabilities	Net assets	Income	Expenses	Profit (loss)	Group share of net assets	Carrying amount	Group's share of profit (loss)
2012/2013 SAF Services	50%	64 731	50 628	14 103	11 196	(57 676)	(46 480)	14 380	14 380	(23 451)
2013/2014 SAF Services	50%	45 543	44 393	1 150	10 836	(65 195)	(54 359)	13 910	13 910	(27 375)
30. Pe	ersonne	el costs								
								01.07.20 30.06.2 E	The Sales Search	01.07.2012- 30.06.2013 EUR
Staff remu Social con <b>Total</b>		5						2 754 622 <b>3 377</b>	819	2 647 797 622 441 <b>3 270 238</b>
31. A	verage	numbe	r of emp	loyees				01.07.20 30.06.2	CONTRACTOR OF THE PROPERTY OF	01.07.2012- 30.06.2013
Average number of staff in the reporting year:						169	169			

#### 32. Operating lease

On 10 December 2002 the Parent company signed the rent agreement Nr. S-116/02 with AS Dambis on the rent of premises with the total area of 5,851 m2 until 16 September 2009. Starting 17 September 2009 the total leased area reduced to 5,672 m2. The premises are located at 24a Ganibu dambis. In the beginning of 2014 agreement amendments concluded on term of the agreement extension till 1 March 2020.

On 24 June 2013 rent agreement Nr. SAFNA-2013-003 with "THE REALTY ASSOCIATES FUND VIII, L., L." was signed regarding lease of premises by "SAF North America" with total area 3, 286 m2. The premises are located at 10500 E.54th Avenue, Unite D, Denver, USA.

According to the signed agreements, the Group has the following lease payment commitments as at period end:

	30.06.2014	30.06.2013
	EUR	EUR
1 year	287 630	271 599
2 – 5 years	1 090 106	722 399
More than 5 years	178 899	-
Total	1 556 635	993 998

#### 33. Contingent laibilities

As part of its primary activities, the Parent company has issued performance guarantees to third parties amounting to EUR 1 770 (2012/ 2013: EUR 12 994).

# Notes to the consolidated financial statements (continued)

#### 34. Going concern

The Group's cash flows from operating activities in the reporting year amount to EUR 775 thousand (2012/ 2013: EUR 62 thousand), cash position is EUR 4 083 thousand (2012: 2013: EUR 2 809 thousand) and the liquidity ratio at the reporting date is 6 (30.06.2013: 5).

Group will continue pursuing its strategy to develop new competitive wireless data transmission products and solutions for export markets, maintain the current sound financial position and control over the production process with the aim to increase sales and profitability.

#### 35. Subsequent events

No significant subsequent events have occurred in the period from the year-end to the date of these consolidated financial statements that would have a material impact on the Group's financial position as at 30 June 2014 or its performance and cash flows for the year then ended.